

BOE

The Report for the First Quarter of 2016

April 2016

京东方科技集团股份有限公司
BOE TECHNOLOGY GROUP CO., LTD.

Section I Important Statements

The Board of Directors, the Supervisory Committee, directors, supervisors and senior management staff of BOE Technology Group Co., Ltd. (hereinafter referred to as “the Company”) warrant that the contents carried in this report are without any false record, misleading statement or material omission. And they shall be severally and jointly liable for the authenticity, accuracy and completeness.

Mr. Wang Dongsheng, company principal, Mr. Chen Yanshun, company president, Ms. Sun Yun, chief of the accounting work, and Ms. Yang Xiaoping, chief of the accounting organ (chief of accounting), hereby confirm that the Financial Report enclosed in this report is factual, accurate and complete.

All directors have attended the board session for reviewing this report.

This report is prepared in both Chinese and English. Should there be any understanding discrepancy between the two versions, the Chinese version shall prevail.

Section II Financial Results and Changes in Shareholders

I Financial results

Whether the Company performed any retroactive adjustments to or restatement of its accounting data due to changes of accounting policies or correction of accounting errors

Yes No

Item	January-March 2016	January-March 2015	+/-
Operating revenues (RMB)	12,297,738,830.00	11,582,854,379.00	6.17%
Net profit attributable to shareholders of the Company (RMB)	108,325,454.00	978,140,971.00	-88.93%
Net profit attributable to shareholders of the Company after exceptional profit and loss (RMB)	-1,356,749,356.00	880,748,144.00	-254.05%
Net operating cash flow (RMB)	2,767,654,463.00	2,302,553,649.00	20.20%
Basic earnings per share (RMB/share)	0.003	0.028	-89.29%
Diluted earnings per share (RMB/share)	0.003	0.028	-89.29%
Weighted average return on equity	0.14%	1.27%	-1.13%
Item	31 March 2016	31 December 2015	+/-
Total assets (RMB)	162,807,233,819.00	152,592,894,442.00	6.69%
Net assets attributable to shareholders of the Company (RMB)	77,552,636,290.00	77,485,275,564.00	0.09%

Exceptional profit and loss

Applicable Not applicable

Unit: RMB

Item	January-March 2016	Note
Gains/losses on the disposal of non-current assets (including the offset part of asset impairment provisions)	-178,441.00	-
Tax rebates, reductions or exemptions due to approval beyond authority or the lack of official approval documents	0.00	-
Government grants recognized in the current period, except for those acquired in the ordinary course of business or granted at certain quotas or amounts according to the country's unified standards	1,434,844,783.00	-
Capital occupation charges on non-financial enterprises that recorded into current gains and losses	0.00	-
Gains due to that the investment costs for the Company to obtain subsidiaries, associates and joint ventures are lower than the	0.00	-

enjoyable fair value of the identifiable net assets of the investees when making the investments		
Gain/loss on non-monetary asset swap	0.00	-
Gain/loss on entrusting others with investments or asset management	0.00	-
Asset impairment provisions due to acts of God such as natural disasters	0.00	-
Gain/loss on debt restructuring	0.00	-
Expenses for business reorganization, such as expenses for staffing, reorganization etc.	0.00	-
Gain/loss on the part over the fair value due to transactions with distinctly unfair prices	0.00	-
Current gains and losses of subsidiaries acquired from business combination under the same control as from period-begin to combination date	0.00	-
Gain/loss on contingent events irrelevant to the Company's normal business	0.00	-
Gains and losses on change in fair value from tradable financial assets and tradable financial liabilities, as well as investment income from disposal of tradable financial assets and tradable financial liabilities and financial assets available for sales, except for effective hedging related with normal businesses of the Company	37,683,600.00	-
Reversal of impairment provisions for the accounts receivable on which impairment tests were carried out separately	0.00	-
Gain/loss on external entrustment loans	0.00	-
Gain/loss on change of the fair value of investing real estate of which the subsequent measurement is carried out adopting the fair value method	0.00	-
Effect on current gains/losses when a one-off adjustment is made to current gains/losses according to requirements of taxation, accounting and other relevant laws and regulations	0.00	-
Custody fee income when entrusted with operation	0.00	-
Non-operating incomes and expenses other than the above	0.00	-
Other gain/loss items that meet the definition of an extraordinary gain/loss	7,105,977.00	-
Less: Income tax effects	9,064,919.00	
Minority interests effects (after tax)	5,316,190.00	
Total	1,465,074,810.00	--

Explain the reasons if the Company classifies an item as exceptional profit/loss according to the definition in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public—Exceptional Profit and Loss, or classifies any exceptional profit/loss item mentioned in the said explanatory announcement as recurrent profit/loss

Applicable Not applicable

No such cases in the Reporting Period.

II Total number of shareholders at the period-end and shareholdings of top ten shareholders

1. Numbers of common shareholders and preference shareholders with resumed voting rights as well as shareholdings of top ten shareholders

Unit: share

Total number of common shareholders at the period-end	1,455,885 (including: 1,408,069 A-shareholders and 47,816 B-shareholders)						
Shareholdings of top ten shareholders							
Name of shareholder	Nature of shareholder	Shareholding percentage (%)	Number of shares held	Number of restricted shares held	Pledged or frozen shares		
					Status of shares	Number of shares	
Beijing State-owned Capital Management Center	State-owned Corporation	11.56%	4,063,333,333	0			
Chongqing Capital Photoelectricity Investment Co., Ltd.	State-owned Corporation	8.53%	3,000,000,000		Pledged	955,000,000	
Hefei Jianxiang Investment Co., Ltd.	State-owned Corporation	8.13%	2,857,142,857	0			
Hua An Fund – ICBC - Zhongrong International Trust – Zhongrong - RJ No. 1 Assembled Funds Trust Plan	Other	4.45%	1,564,126,904	0			
China Securities Finance Corporation Limited	Other	2.49%	876,935,991	0			
Beijing BOE Investment & Development Co., Ltd.	State-owned Corporation	2.34%	822,092,180	0			
Beijing Economic-Technological Investment & Development Corp.	State-owned Corporation	1.93%	677,423,641	0			
Hefei Raycom Projects Investment Co., Ltd.	State-owned Corporation	1.92%	675,026,803	0			
Beijing BDA Technological Investment Development Co., Ltd.	Other	1.60%	564,000,000	0			
Beijing Electronics Holdings Co., Ltd.	Nation	0.78%	273,735,583	0			
Shareholdings of top ten non-restricted shareholders							

Name of shareholder	Number of non-restricted shares held	Variety of shares	
		Variety	Number
Hua An Fund – ICBC - Zhongrong International Trust - Zhongrong - RJ No. 1 Assembled Funds Trust Plan	1,564,126,904	RMB ordinary shares	1,564,126,904
China Securities Finance Corporation Limited	876,935,991	RMB ordinary shares	876,935,991
Beijing BOE Investment & Development Co., Ltd.	822,092,180	RMB ordinary shares	822,092,180
Beijing Economic-Technological Investment & Development Corp.	677,423,641	RMB ordinary shares	677,423,641
Hefei Raycom Projects Investment Co., Ltd.	675,026,803	RMB ordinary shares	675,026,803
Beijing BDA Technological Investment Development Co., Ltd.	564,000,000	RMB ordinary shares	564,000,000
Beijing Electronics Holdings Co., Ltd.	273,735,583	RMB ordinary shares	273,735,583
Central Huijin Investment Ltd.	248,305,300	RMB ordinary shares	248,305,300
Chongqing Jiangbeizui CBD Investment Group Co., Ltd.	107,095,238	RMB ordinary shares	107,095,238
Sinotrans Air Transportation Development Co., Ltd.	78,200,000	RMB ordinary shares	78,200,000
Explanation on associated relationship or persons acting in concert among the above-mentioned shareholders	<p>1. Beijing State-owned Capital Management Center held 100% equities of Beijing Electronics Holdings Co., Ltd..</p> <p>2. Beijing Electronics Holdings Co., Ltd. held 66.25% shares of Beijing BOE Investment & Development Co., Ltd., which was the controlling shareholder of the latter.</p> <p>3. Beijing Economic-Technological Investment & Development Corp. held 49% shares of Beijing BDA Technological Investment Development Co., Ltd., the above mentioned companies were both controlled by the Beijing Economic - Technological Development Area Administration Committee and were the persons acting in concert</p> <p>4. When the Company completed private offering of shares in 2014, Hefei Jianxiang Investment Co., Ltd., Chongqing Ezcapital Opto-electronics Industry Investment Co., Ltd. maintained unanimous according to the declaration of intention from Beijing BOE Investment & Development Co., Ltd. when executing the voting rights of the shareholders of the Company through the agreement of the Voting Rights Exercising Agreement</p> <p>5. When the Company completed private offering of shares in 2014, Beijing</p>		

	<p>State-owned Capital Operation and Management Center transferred the 70% shares directly held to Beijing Electronic Shareholding Co., Ltd. for managing through Shares Management Protocol, and Beijing Electronic Shareholding Co., Ltd. acquired the shareholders rights except for the disposition rights and equity rights attached to the equities; Beijing State-owned Capital Operation and Management Center maintained its voting rights of the rest 30% equity directly held by itself in accordance with Beijing Electronic Shareholding Co., Ltd. through the agreement of the Voting Rights Exercising Agreement.</p> <p>6. Except for relationship among the above shareholders, the Company is not aware of whether the other top ten shareholders exist associated relationship or not, or they are persons acting in concert or not.</p>
Top ten common shareholders conducting securities margin trading (if any)	N/A

Did any of the top ten common shareholders or the top ten non-restricted common shareholders of the Company conduct any promissory repo during the Reporting Period?

Yea No

No such cases in the Reporting Period.

2. Total number of preference shareholders and shareholdings of the top ten of them

Applicable Not applicable

Section III Significant Events

I Changes in major accounting statement items and financial indicators for the Reporting Period, as well as reasons for such changes

√ Applicable □ Not applicable

1. Financial costs increased 116% from the same period of last year, mainly due to the increase in exchange loss and interest expenditure.
2. Non-operating revenue increased 1125% from the same period of last year, mainly due to the increase in governmental subsidies.
3. Corporate income tax decreased 94% from the same period of last year, mainly due to the decreased profit on display devices.
4. Notes receivable increased 74% from the opening amount, mainly because some deals were settled using notes.
5. Accounts paid in advance decreased 35% from the opening amount, mainly because the prepayments to suppliers decreased.
6. Long-term equity investments increased 34% from the opening amount, mainly due to the increased investments in associates.
7. Other non-current assets increased 368% from the opening amount, mainly because the prepayments for acquisition of long-term assets and the deferred import VAT increased.
8. Short-term borrowings decreased 82% from the opening amount, mainly because more bank loans were repaid as the projects proceeded.
9. Notes payable increased 89% from the opening amount, mainly because some deals were settled using notes.
10. Interest payable decreased 77% from the opening amount, mainly because borrowing interest was paid.
11. Bonds payable increased by RMB9.952 billion from the opening amount, mainly due to the bonds issued in the Reporting Period.
12. Net investment cash outflow decreased 72% from the same period of last year, mainly because the expenses on construction of new projects decreased.
13. Net financing cash outflow increased 345% from the same period of last year, mainly because more bank loans were repaid as the projects proceeded.

II Progress of significant events and analysis & explanations on their influence and solutions

√ Applicable □ Not applicable

Overview of the significant event	Date of disclosure	Index to the relevant announcement disclosed on the website
China Development Fund Co., Ltd. appended investment of RMB1.6 billion on Fuzhou BOE Optoelectronics Technology Co., Ltd. and the event had been reviewed and approved by 2016 2 nd Extraordinary General Meeting of the Company.	13 Mar. 2016	www.cninfo.com.cn
In 2016, the Company executed the public offering of the corporate bonds (Phase I) to the qualified investors (called "16BOE01" for short with the code of "112358"), which was of 10 billion with the final nominal interest rate of 3.15%.	23 Mar. 2016	www.cninfo.com.cn

III Commitments of the Company, its shareholders, actual controller, acquirer, directors, supervisors, senior management or other related parties fulfilled in the Reporting Period or ongoing at the period-end

√ Applicable □ Not applicable

Commitment	Commitment maker	Type of commitment	Contents	Date of commitment making	Term of commitment	Fulfillment
Commitments made in share reform						
Commitments made in acquisition documents or shareholding alteration documents						
Commitments made in time of asset restructuring						
Commitments made in time of IPO or refinancing	Beijing State-owned Capital Operation and Management Center, Hefei Jianxiang Investment Co., Ltd., Chongqing Capital Photoelectricity Investment Co., Ltd.	Commitment concerning restricted shares	The shares acquired from this subscription shall not be transferred within 36 months from the first trading date of these newly increased shares in the private placement by the issuer.	8 Apr. 2014	36 months	In execution
	Hefei Raycom Projects Investment Co., Ltd.	Commitment concerning restricted shares	Voluntarily committed to lock up the whole held shares of the Company of 24 months since 9 January 2014.	9 Jan. 2014	24 months	Fulfilled
Commitments concerning stock ownership incentive						
Other commitments made to minority shareholders	Beijing Electronics Holdings Co., Ltd.	Commitment concerning others	Committed not to decrease the shareholding during the shareholding increase execution period and within 6 months after the completion of the execution of 231,700 unrestricted RMB ordinary shares increased	31 Jul. 2015	6 months	Fulfilled

			by the directional asset plan.			
	Beijing BOE Investment Development Co., Ltd.	Commitment concerning others	Committed not to decrease the shareholding during the shareholding increase execution period and within 6 months after the completion of the execution of 6,311,100unrestricted RMB ordinary shares increased by the directional asset plan.	24 Aug, 2015	6 months	Fulfilled
	Whole Directors, Supervisors and Senior Executives	Commitment concerning others	Committed not to decrease the shareholding of the Company's shares within the future 6 months since 11 July 2015.	11 Jul. 2015	6 months	Fulfilled
	Beijing Electronics Holdings Co., Ltd., Beijing BOE Investment Development Co., Ltd., Hefei Raycom Projects Investment Co., ltd.	Commitment concerning others	Committed not to decrease the shareholding of the Company's shares within the future 6 months since 28 Jan 2016.	28 Jan. 2016	6 months	In execution
	Beijing BDA Technological Investment Development Co., Ltd.	Commitment concerning others	Committed not to decrease the shareholding of the Company's shares within the future 6 months since 14 February 2016.	14 Feb. 2016	6 months	In execution
Executed on time	Yes					
Specific reasons for failing to fulfill commitments on time and plans for next step	N/A					

IV Operating result forecast for January-June 2016

Warning of possible loss or considerable YoY change of the accumulated net profit made during the period-beginning to the end of the next reporting period according to prediction, as well as explanations on the reasons:

Applicable Not applicable

V Securities investments

√ Applicable □ Not applicable

Variety of securities	Code of securities	Name of securities	Initial investment cost	Opening number of shares held	Opening shareholding percentage	Closing number of shares held	Closing shareholding percentage	Closing book value	Profit/loss in the Reporting Period	Accounting title	Source of securities
Stock	HK00903	TPV Technology	134,658,158.00	24,360,191	1.04%	24,360,191	1.04%	20,705,334.00	0.00	Financial assets available-for-sale	Subscribe
Stock	SH600658	Electronic Zone	90,160,428.00	9,819,493	1.69%	9,819,493	1.69%	111,942,220.00	0.00	Financial assets available-for-sale	Stock-for-stock
Stock	HK01963	Bank of Chongqing	120,084,375.00	25,195,000	0.93%	25,195,000	0.93%	132,089,380.00	0.00	Financial assets available-for-sale	Subscribe
Other securities investment held at the period-end			0.00	0	--	0	--	0.00	0.00	--	--
Total			344,902,961.00	59,374,684	--	59,374,684	--	264,736,934.00	0.00	--	--
Disclosure date of the board announcement on approval of the securities investment			N/A								
Disclosure date of the general meeting announcement on approval of the securities investment (if any)			N/A								

VI Investments in derivative financial instruments

□ Applicable √ Not applicable

No such cases in the Reporting Period.

VII Visits paid to the Company in the Reporting Period for purposes of research, communication, interview, etc.

Applicable Not applicable

Date of visit	Way of visit	Type of visitor	Index to main inquiry information
2016-01-07	Teleconference	Institution	Main discussion: 1. The operating situation, the future development strategy of the Company; 2. Industry conditions and development trend; 3. Situation of the several production lines of the Company; Materials provided by the Company: the company brochure and other public information.
2016-01-12	Field research	Institution	
2016-01-15	Field research	Institution	
2016-01-25	Field research	Institution	
2016-02-18	Field research	Institution	
2016-02-19	Teleconference	Institution	
2016-02-24	Teleconference	Institution	
2016-03-07	Field research	Institution	
2016-03-17	Teleconference	Institution	

VIII Illegal provision of guarantees for external parties

Applicable Not applicable

No such cases in the Reporting Period.

IX Occupation of the Company's funds by the controlling shareholder or its related parties for non-operating purposes

Applicable Not applicable

No such cases in the Reporting Period.

Section IV Financial Statements

I Financial statements

1. Consolidated balance sheet

Prepared by BOE Technology Group Co., Ltd.

Unit: RMB

Item	Closing balance	Opening balance
Current assets:		
Monetary funds	47,770,767,906.00	38,866,861,836.00
Settlement reserves	0.00	0.00
Lendings to banks and other financial institutions	0.00	0.00
Financial assets measured at fair value with fair value changes included in the profit and loss for the Reporting Period	0.00	0.00
Derivative financial assets	0.00	0.00
Notes receivable	629,524,293.00	362,053,092.00
Accounts receivable	7,626,082,142.00	8,192,514,361.00
Accounts paid in advance	146,418,990.00	226,447,504.00
Premiums receivable	0.00	0.00
Reinsurance premiums receivable	0.00	0.00
Receivable reinsurance contract reserves	0.00	0.00
Interest receivable	102,873,613.00	194,518,278.00
Dividends receivable	0.00	0.00
Other accounts receivable	908,282,661.00	593,329,847.00
Financial assets purchased under agreement to resell	0.00	0.00
Inventories	6,388,611,021.00	6,609,406,228.00
Assets held for sale	0.00	0.00
Non-current assets due within one year	0.00	0.00
Other current assets	8,766,975,957.00	8,712,017,517.00
Total current assets	72,339,536,583.00	63,757,148,663.00

Non-current assets:		
Loans and advances to customers	0.00	0.00
Available-for-sale financial assets	413,312,323.00	454,096,246.00
Held-to-maturity investments	0.00	0.00
Long-term accounts receivable	0.00	0.00
Long-term equity investments	1,693,922,362.00	1,260,302,959.00
Investment property	1,227,516,773.00	1,227,099,427.00
Fixed assets	61,832,697,539.00	63,565,099,405.00
Construction in progress	20,384,123,931.00	18,645,461,692.00
Engineering materials	0.00	0.00
Disposal of fixed assets	0.00	0.00
Productive living assets	0.00	0.00
Oil-gas assets	0.00	0.00
Intangible assets	2,633,021,936.00	2,679,239,255.00
R&D expense	0.00	0.00
Goodwill	197,963,688.00	197,963,688.00
Long-term deferred expenses	343,499,182.00	341,526,213.00
Deferred income tax assets	112,619,058.00	117,105,220.00
Other non-current assets	1,629,020,444.00	347,851,674.00
Total non-current assets	90,467,697,236.00	88,835,745,779.00
Total assets	162,807,233,819.00	152,592,894,442.00
Current liabilities:		
Short-term borrowings	940,198,511.00	5,091,974,830.00
Borrowings from the Central Bank	0.00	0.00
Money deposits accepted and inter-bank deposits	0.00	0.00
Loans from banks and other financial institutions	0.00	0.00
Financial liabilities measured at fair value with fair value changes included in the profit and loss for the Reporting Period	0.00	0.00
Derivative financial liabilities	0.00	0.00
Notes payable	650,128,517.00	343,277,037.00
Accounts payable	9,878,595,496.00	9,849,935,031.00
Accounts received in advance	521,461,313.00	386,538,903.00

Financial assets sold for repurchase	0.00	0.00
Handling charges and commissions payable	0.00	0.00
Payroll payable	716,821,667.00	1,092,103,138.00
Taxes and fares payable	191,195,124.00	224,415,009.00
Interest payable	80,519,121.00	348,173,849.00
Dividends payable	9,651,170.00	9,651,170.00
Other accounts payable	8,003,809,037.00	8,864,929,878.00
Reinsurance premiums payable	0.00	0.00
Insurance contract reserves	0.00	0.00
Payables for acting trading of securities	0.00	0.00
Payables for acting underwriting of securities	0.00	0.00
Liabilities held for sale	0.00	0.00
Non-current liabilities due within one year	2,188,250,073.00	2,283,535,113.00
Other current liabilities	382,218,625.00	376,906,959.00
Total current liabilities	23,562,848,654.00	28,871,440,917.00
Non-current liabilities:		
Long-term borrowings	37,544,574,931.00	36,341,198,145.00
Bonds payable	9,952,486,839.00	0.00
Of which: Preference shares	0.00	0.00
Perpetual bonds	0.00	0.00
Long-term accounts payable	0.00	0.00
Long-term payroll payable	0.00	0.00
Special payables	0.00	0.00
Estimated liabilities	16,457,010.00	16,457,010.00
Deferred income	2,235,661,752.00	2,406,244,676.00
Deferred income tax liabilities	435,770,545.00	435,880,215.00
Other non-current liabilities	7,656,209,857.00	6,170,843,660.00
Total non-current liabilities	57,841,160,934.00	45,370,623,706.00
Total liabilities	81,404,009,588.00	74,242,064,623.00
Owners' equity:		
Share capital	35,153,067,743.00	35,153,067,743.00
Other equity instruments	0.00	0.00

Of which: Preference shares	0.00	0.00
Perpetual bonds	0.00	0.00
Capital reserves	39,027,961,492.00	39,018,900,467.00
Less: Treasury stock	0.00	0.00
Other composite income	40,127,256.00	90,153,009.00
Special reserves	0.00	0.00
Surplus reserves	592,242,059.00	592,242,059.00
Provisions for general risks	0.00	0.00
Retained profit	2,739,237,740.00	2,630,912,286.00
Total equity attributable to owners of the Company	77,552,636,290.00	77,485,275,564.00
Minority interests	3,850,587,941.00	865,554,255.00
Total owners' equity	81,403,224,231.00	78,350,829,819.00
Total liabilities and owners' equity	162,807,233,819.00	152,592,894,442.00

Legal representative: Wang Dongsheng

Person-in-charge of the accounting work: Sun Yun

Chief of the accounting division: Yang Xiaoping

2. Balance sheet of the Company

Unit: RMB

Item	Closing balance	Opening balance
Current Assets:		
Monetary funds	13,272,895,687.00	3,327,934,443.00
Financial assets measured at fair value with fair value changes included in the profit and loss for the Reporting Period	0.00	0.00
Derivative financial assets	0.00	0.00
Notes receivable	1,050,000.00	0.00
Accounts receivable	68,562,764.00	59,397,930.00
Accounts paid in advance	10,357,585.00	6,825,464.00
Interest receivable	14,442,802.00	52,437,366.00
Dividends receivable	90,941,079.00	90,941,079.00
Other accounts receivable	1,391,484,368.00	1,281,026,259.00
Inventories	11,077,142.00	10,846,799.00

Assets held for sale	0.00	0.00
Non-current assets due within one year	0.00	0.00
Other current assets	111,938,480.00	109,578,393.00
Total current assets	14,972,749,907.00	4,938,987,733.00
Non-current assets:		
Available-for-sale financial assets	151,335,586.00	176,683,497.00
Held-to-maturity investments	0.00	0.00
Long-term accounts receivable	0.00	0.00
Long-term equity investments	80,026,298,702.00	77,551,596,817.00
Investment property	168,428,016.00	169,723,827.00
Fixed assets	836,602,655.00	846,738,969.00
Construction in progress	215,518,237.00	160,409,258.00
Engineering materials	0.00	0.00
Disposal of fixed assets	0.00	0.00
Productive living assets	0.00	0.00
Oil-gas assets	0.00	0.00
Intangible assets	615,500,660.00	638,764,378.00
R&D expense	0.00	0.00
Goodwill	0.00	0.00
Long-term deferred expenses	97,456,188.00	104,917,711.00
Deferred income tax assets	0.00	0.00
Other non-current assets	2,858,414,590.00	2,551,631,765.00
Total non-current assets	84,969,554,634.00	82,200,466,222.00
Total assets	99,942,304,541.00	87,139,453,955.00
Current liabilities:		
Short-term borrowings	0.00	0.00
Financial liabilities measured at fair value with fair value changes included in the profit and loss for the Reporting Period	0.00	0.00
Derivative financial liabilities	0.00	0.00
Notes payable	0.00	0.00
Accounts payable	14,215,398.00	13,975,839.00
Accounts received in advance	533,824,782.00	3,439,149.00

Payroll payable	71,687,083.00	111,350,496.00
Taxes and fares payable	25,924,083.00	34,371,553.00
Interest payable	16,296,943.00	5,091,297.00
Dividends payable	6,451,170.00	6,451,170.00
Other accounts payable	8,301,452,962.00	7,507,464,657.00
Liabilities held for sale	0.00	0.00
Non-current liabilities due within one year	670,000,000.00	670,000,000.00
Other current liabilities	0.00	0.00
Total current liabilities	9,639,852,421.00	8,352,144,161.00
Non-current liabilities:		
Long-term borrowings	5,802,240,000.00	4,140,720,000.00
Bonds payable	9,952,486,839.00	0.00
Of which: Preference shares	0.00	0.00
Perpetual bonds	0.00	0.00
Long-term payables	0.00	0.00
Long-term payroll payables	0.00	0.00
Special payables	0.00	0.00
Estimated liabilities	0.00	0.00
Deferred income	145,621,375.00	151,809,223.00
Deferred income tax liabilities	0.00	0.00
Other non-current liabilities	0.00	0.00
Total non-current liabilities	15,900,348,214.00	4,292,529,223.00
Total liabilities	25,540,200,635.00	12,644,673,384.00
Owners' equity:		
Share capital	35,153,067,743.00	35,153,067,743.00
Other equity instruments	0.00	0.00
Of which: Preference shares	0.00	0.00
Perpetual bonds	0.00	0.00
Capital reserves	38,152,869,635.00	38,152,869,635.00
Less: Treasury stock	0.00	0.00
Other composite income	84,438,885.00	109,786,796.00
Special reserves	0.00	0.00
Surplus reserves	592,242,059.00	592,242,059.00
Retained profit	419,485,584.00	486,814,338.00

Total owners' equity	74,402,103,906.00	74,494,780,571.00
Total liabilities and owners' equity	99,942,304,541.00	87,139,453,955.00

3. Consolidated income statement

Unit: RMB

Item	January-March 2016	January-March 2015
1. Operating revenues	12,297,738,830.00	11,582,854,379.00
Including: Sales income	12,297,738,830.00	11,582,854,379.00
Interest income	0.00	0.00
Premium income	0.00	0.00
Handling charge and commission income	0.00	0.00
2. Total operating costs	13,650,818,155.00	10,515,842,490.00
Including: Cost of sales	11,522,931,968.00	8,699,864,739.00
Interest expenses	0.00	0.00
Handling charge and commission expenses	0.00	0.00
Surrenders	0.00	0.00
Net claims paid	0.00	0.00
Net amount provided as insurance contract reserves	0.00	0.00
Expenditure on policy dividends	0.00	0.00
Reinsurance premium	0.00	0.00
Business tax and surtaxes	44,346,672.00	37,064,077.00
Selling expenses	311,709,165.00	292,575,878.00
Administrative expenses	1,197,906,250.00	1,125,646,463.00
Financial costs	370,574,464.00	171,609,882.00
Asset impairment loss	203,349,636.00	189,081,451.00
Add: Profit/loss on fair value changes ("-" means loss)	0.00	0.00
Profit/loss on investment ("-" means loss)	27,303,004.00	31,384,877.00
Including: Share of profit in associates and joint ventures	-10,380,596.00	2,935,706.00
Foreign exchange profit ("-" means loss)	0.00	0.00
3. Operating profit ("-" means loss)	-1,325,776,321.00	1,098,396,766.00

Add: Non-operating income	1,444,402,211.00	117,948,521.00
Including: Profit on disposal of non-current assets	703,250.00	3,369,650.00
Less: Non-operating expense	2,629,891.00	8,158,910.00
Including: Loss on disposal of non-current assets	881,691.00	6,388,118.00
4. Total profit (“-” means loss)	115,995,999.00	1,208,186,377.00
Less: Corporate income tax	13,575,834.00	230,942,461.00
5. Net profit (“-” means loss)	102,420,165.00	977,243,916.00
Net profit attributable to owners of the Company	108,325,454.00	978,140,971.00
Minority shareholders’ income	-5,905,289.00	-897,055.00
6. After-tax net amount of other composite income	-50,025,753.00	54,206,935.00
After-tax net amount of other composite income attributable to owners of the Company	-50,025,753.00	54,281,783.00
6.1 Other composite income that will not be reclassified into profit and loss	0.00	0.00
6.1.1 Changes in net liabilities or assets with a defined benefit plan upon re-measurement	0.00	0.00
6.1.2 Enjoyable share in other comprehensive income in investees that cannot be reclassified into profit and loss under the equity method	0.00	0.00
6.2 Other composite income that will be reclassified into profit and loss	-50,025,753.00	54,281,783.00
6.2.1 Enjoyable share in other composite income in investees that will be reclassified into profit and loss under the equity method	0.00	0.00
6.2.2 Profit and loss on fair value changes of available-for-sale financial assets	-46,260,436.00	55,892,270.00
6.2.3 Profit and loss on reclassifying held-to-maturity investments into available-for-sale financial assets	0.00	0.00
6.2.4 Effective hedging profit and loss on cash flow	0.00	0.00

6.2.5 Foreign-currency financial statement translation difference	-3,765,317.00	-1,610,487.00
6.2.6 Other	0.00	0.00
After-tax net amount of other composite income attributable to minority shareholders	0.00	-74,848.00
7. Total composite income	52,394,412.00	1,031,450,851.00
Attributable to owners of the Company	58,299,701.00	1,032,422,754.00
Attributable to minority shareholders	-5,905,289.00	-971,903.00
8. Earnings per share		
8.1 Basic earnings per share	0.003	0.028
8.2 Diluted earnings per share	0.003	0.028

Where business mergers under the same control occurred in this reporting period, the net profit achieved by the merged parties before the business mergers was RMB000, with the corresponding amount for the same period of last year being RMB000.

Legal representative: Wang Dongsheng

Person-in-charge of the accounting work: Sun Yun

Chief of the accounting division: Yang Xiaoping

4. Income statement of the Company

Unit: RMB

Item	January-March 2016	January-March 2015
1. Operating revenues	262,893,282.00	201,159,171.00
Less: Operating costs	35,480,917.00	35,344,186.00
Business tax and surtaxes	1,759,065.00	3,091,601.00
Selling expenses	3,909,692.00	842,344.00
Administrative expenses	276,576,389.00	221,718,364.00
Financial costs	8,127,014.00	-55,188,853.00
Asset impairment loss	0.00	0.00
Add: profit/loss on fair value changes ("-" means loss)	0.00	0.00
Profit/loss on investment ("-" means loss)	-10,380,596.00	5,135,706.00
Including: Income form investment on associates and joint ventures	-10,380,596.00	2,935,706.00
2. Operating profit ("-" means loss)	-73,340,391.00	487,235.00

Add: Non-operating income	6,259,917.00	4,152,071.00
Including: Profit on disposal of non-current assets	83,799.46	24,000.00
Less: Non-operating expense	248,280.00	51,665.00
Including: Loss on disposal of non-current assets	8,690.44	1,555.00
3. Total profit (“-” means loss)	-67,328,754.00	4,587,641.00
Less: Corporate income tax	0.00	0.00
4. Net profit (“-” means loss)	-67,328,754.00	4,587,641.00
5. After-tax net amount of other composite income	-25,347,911.00	46,153,487.00
5.1 Other composite income that will not be reclassified into profit and loss	0.00	0.00
5.1.1 Changes in net liabilities or assets with a defined benefit plan upon re-measurement	0.00	0.00
5.1.2 Enjoyable share in other composite income in investees that cannot be reclassified into profit and loss under the equity method	0.00	0.00
5.2 Other composite income that will be reclassified into profit and loss	-25,347,911.00	46,153,487.00
5.2.1 Enjoyable share in other composite income in investees that will be reclassified into profit and loss under the equity method	0.00	0.00
5.2.2 Profit and loss on fair value changes of available-for-sale financial assets	-25,347,911.00	46,153,487.00
5.2.3 Profit and loss on reclassifying held-to-maturity investments into available-for-sale financial assets	0.00	0.00
5.2.4 Effective hedging profit and loss on cash flow	0.00	0.00
5.2.5 Foreign-currency financial statement translation difference	0.00	0.00
5.2.6 Other	0.00	0.00
6. Total composite income	-92,676,665.00	50,741,128.00
7. Earnings per share		
7.1 Basic earnings per share	-0.0019	0.0001

7.2 Diluted earnings per share	-0.0019	0.0001
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5. Consolidated cash flow statement

Unit: RMB

Item	January-March 2016	January-March 2015
1. Operating cash flow:		
Cash received from sale of commodities and rendering of service	14,752,531,095.00	11,797,439,308.00
Net increase in money deposits from customers and inter-bank placements	0.00	0.00
Net increase in loans from the Central Bank	0.00	0.00
Net increase in funds borrowed from other financial institutions	0.00	0.00
Cash received from premium of original insurance contracts	0.00	0.00
Net cash received from reinsurance business	0.00	0.00
Net increase in deposits of policy holders and investment fund	0.00	0.00
Net increase in disposal of financial assets measured at fair value with fair value changes included in the profit and loss for the Reporting Period	0.00	0.00
Cash received from interest, handling charges and commissions	0.00	0.00
Net increase in loans from banks and other financial institutions	0.00	0.00
Net increase in funds in repurchase business	0.00	0.00
Tax refunds received	918,783,988.00	809,203,320.00
Other operating cash received	1,835,570,896.00	317,948,130.00
Subtotal of operating cash inflow	17,506,885,979.00	12,924,590,758.00
Cash paid for goods and services	10,966,517,491.00	6,950,991,322.00
Net increase in loans and advances to customers	0.00	0.00
Net increase in funds deposited in the Central Bank and inter-bank placements	0.00	0.00
Cash for paying claims of original insurance contracts	0.00	0.00
Cash for paying interest, handling	0.00	0.00

charges and commissions		
Cash for paying policy dividends	0.00	0.00
Cash paid to and for employees	1,700,736,984.00	1,632,621,593.00
Taxes and fares paid	322,119,905.00	370,696,004.00
Other cash payment relating to operating activities	1,749,857,136.00	1,667,728,190.00
Subtotal of operating cash outflow	14,739,231,516.00	10,622,037,109.00
Net operating cash flow	2,767,654,463.00	2,302,553,649.00
2. Investment cash flow:		
Cash received from retraction of investments	3,375,161,515.00	1,963,618,349.00
Cash received from return on investments	42,798,081.00	24,830,822.00
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	135,071.00	431,413.00
Net cash received from disposal of subsidiaries or other business units	0.00	0.00
Other cash received relating to investment activities	137,655,360.00	449,475,347.00
Subtotal of investment cash inflow	3,555,750,027.00	2,438,355,931.00
Cash paid to acquire fixed assets, intangible assets and other long-term assets	3,388,778,286.00	5,519,405,867.00
Cash paid for investment	938,110,831.00	1,977,564,789.00
Net increase in pledged loans		0.00
Net cash paid to acquire subsidiaries and other business units	0.00	4,000,000.00
Other cash payments relating to investment activities	740,357,996.00	253,826,518.00
Subtotal of investment cash outflow	5,067,247,113.00	7,754,797,174.00
Net investment cash flow	-1,511,497,086.00	-5,316,441,243.00
3. Financing cash flow:		
Cash received from capital contributions	0.00	0.00
Including: Cash received from minority shareholder investments by subsidiaries	0.00	0.00
Cash received as borrowings	2,595,534,651.00	1,566,209,834.00
Cash received from issuance of	0.00	0.00

bonds		
Other financing cash received	800,000,000.00	0.00
Subtotal of financing cash inflow	3,395,534,651.00	1,566,209,834.00
Repayment of borrowings	5,390,276,492.00	1,619,177,601.00
Cash paid for interest expenses and distribution of dividends or profit	753,606,797.00	396,665,682.00
Including: dividends or profit paid by subsidiaries to minority shareholders	0.00	0.00
Other cash payments relating to financing activities	1,116,728.00	168,363,230.00
Sub-total of financing cash outflow	6,145,000,017.00	2,184,206,513.00
Net financing cash flow	-2,749,465,366.00	-617,996,679.00
4. Effect of foreign exchange rate changes on cash and cash equivalents	4,628,616.00	105,885,330.00
5. Net increase in cash and cash equivalents	-1,488,679,373.00	-3,525,998,943.00
Add: Opening balance of cash and cash equivalents	36,182,738,217.00	36,504,707,160.00
6. Closing balance of cash and cash equivalents	34,694,058,844.00	32,978,708,217.00

6. Cash flow statement of the Company

Unit: RMB

Item	January-March 2016	January-March 2015
1. Operating cash flow:		
Cash received from sale of commodities and rendering of service	573,128,227.00	50,318,798.00
Tax refunds received	0.00	0.00
Other operating cash received	928,941,523.00	329,566,686.00
Subtotal of operating cash inflow	1,502,069,750.00	379,885,484.00
Cash paid for goods and services	69,348,311.00	49,971,986.00
Cash paid to and for employees	160,383,773.00	196,573,028.00
Taxes and fares paid	24,407,533.00	18,517,675.00
Other operating cash payments	261,007,195.00	116,680,420.00
Subtotal of operating cash outflow	515,146,812.00	381,743,109.00
Net operating cash flow	986,922,938.00	-1,857,625.00
2. Investment cash flow:		

Cash received from retraction of investments	40,161,515.00	0.00
Cash received from return on investments	0.00	0.00
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	0.00	24,000.00
Net cash received from disposal of subsidiaries or other business units	0.00	0.00
Other cash received relating to investment activities	2,835,529.00	35,686,166.00
Subtotal of investment cash inflow	42,997,044.00	35,710,166.00
Cash paid to acquire fixed assets, intangible assets and other long-term assets	142,493,297.00	18,918,169.00
Cash paid for investment	2,554,082,482.00	6,417,564,789.00
Net cash paid to acquire subsidiaries and other business units	0.00	0.00
Other investment cash payments	402,181,938.00	451,550.00
Subtotal of investment cash outflow	3,098,757,717.00	6,436,934,508.00
Net investment cash flow	-3,055,760,673.00	-6,401,224,342.00
3. Financing cash flow:		
Cash received from capital contributions	0.00	0.00
Cash received as borrowings	1,948,000,000.00	0.00
Cash received from issuance of bonds	0.00	0.00
Other financing cash received	0.00	0.00
Subtotal of financing cash inflow	1,948,000,000.00	0.00
Repayment of borrowings	0.00	0.00
Cash paid for interest expenses and distribution of dividends or profit	33,878,157.00	0.00
Other cash payments relating to financing activities	0.00	10,750.00
Sub-total of financing cash outflow	33,878,157.00	10,750.00
Net financing cash flow	1,914,121,843.00	-10,750.00
4. Effect of foreign exchange rate changes on cash and cash equivalents	-6,592,861.00	151,273.00
5. Net increase in cash and cash equivalents	-161,308,753.00	-6,402,941,444.00

Add: Opening balance of cash and cash equivalents	3,322,215,443.00	8,671,876,589.00
6. Closing balance of cash and cash equivalents	3,160,906,690.00	2,268,935,145.00

II Auditor's report

Is this Report audited?

Yes No

This Report is not audited.

Board Chairman (signature): _____
Wang Dongsheng

Date of the Board's approval: 25 April 2016