Stock Code: 000726, 200726 Stock Name: Lu Thai A, Lu Thai B Announcement No.: 2017-040

## LU THAI TEXTILE CO., LTD.

#### THIRD QUARTER REPORT 2017 (SHORT FORM)

## **Part I Important Statements**

The board of directors (the "Board"), the supervisory board (the "Supervisory Board") as well as the directors, supervisors and senior management of Lu Thai Textile Co., Ltd. (the "Company") hereby guarantee the factuality, accuracy and completeness of the contents of this Report, and shall be jointly and severally liable for any false representation, misleading statements or material omissions in this Report.

All the directors of the Company attended the board meeting for the review of this Report.

Liu Zibin, head of the Company, Zhang Hongmei, accounting head for this Report, and Zhang Keming, head of the accounting department (head of accounting) of the Company, hereby guarantee that the financial statements carried in this Report are factual, accurate and complete.

This Report has been prepared in both Chinese and English. Should there be any discrepancies or misunderstandings between the two versions, the Chinese version shall prevail.

# **Part II Company Fundamentals**

### **I Key Consolidated Operating Results**

Indicate by tick mark whether the Company needs to retrospectively restate any of its accounting data.

□ Yes √ No

	September 30, 2017	December 31, 20	O16 Char	nge
Total assets (RMB)	9,519,311,781.79	9,407,103,263	3.34	1.19%
Equity attributable to owners of the parent (RMB)	7,039,665,999.44	6,937,985,729	.19	1.47%
	July-September 2017	YoY change	January-September 2017	YoY change
Net sales (RMB)	1,631,824,401.03	13.80%	4,622,284,097.46	8.37%
Net margin attributable to owners of the parent (RMB)	197,038,648.01	-16.69%	590,108,629.56	1.54%
Net margin attributable to owners of the parent before exceptional gains and losses (RMB)	179,229,437.40	-19.60%	564,310,595.85	1.47%
Net cash from operating activities (RMB)		1	834,029,908.57	-23.57%
Basic earnings per share (RMB/share)	0.21	-16.00%	0.64	3.23%
Diluted earnings per share (RMB/share)	0.21	-16.00%	0.64	3.23%
Weighted average return on equity (%)	2.83%	-0.72%	8.41%	-0.24%

Exceptional gains and losses:

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

Unit: RMB

Item	January-September 2017	Note
Gains/Losses on disposal of non-current assets (inclusive of offset asset impairment provisions)	1,850,570.54	
Governmental subsidy recorded into current gains/losses (exclusive of governmental subsidy closely relevant to business events, and quantified according to national unified standards)	30,745,322.67	
Gains/Losses on fair value changes of trading financial assets and liabilities & investment income from disposal of trading financial assets and liabilities as well as financial assets available for sale (exclusive of effective hedges related to normal business operations of the Company)	3,567,478.35	
Non-operating income and expense other than above	555,382.08	
Less: Income tax effects	5,696,638.90	

Minority interests effects (after tax)	5,224,081.03	
Total	25,798,033.71	

Explanation of why the Company classified an item as an exceptional gain/loss according to the definition in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public—Exceptional Gains and Losses, or reclassified any exceptional gain/loss item given as an example in the said explanatory announcement as a recurrent gain/loss:

☐ Applicable √ Not applicable

No such cases in the Reporting Period.

#### II Total Number of Shareholders and Shareholdings of Top 10 Shareholders at Period-End

# 1. Numbers of Common Shareholders and Preference Shareholders with Resumed Voting Rights, and Shareholdings of Top 10 Shareholders

Unit: share

Total number of common shareholders at period-end	57,584	.	number of prefe ed voting rights	0					
Top 10 shareholders									
Name of shareholder	Nature o		Shareholding percentage	Total shares held at period-end	Restricted shares held at period-end	Pledged of sha			
Zibo Lucheng Textile Investment Co., L	Domestic td. non-state-ow corporation	ned	15.21%	140,353,583					
Tailun (Thailand) Textile Co., Ltd.	Foreign corporation		12.82%	118,232,400	118,232,400				
Hong Kong Securities Clearing Co. Ltd	Foreign corporation		2.71%	25,000,508					
Central Huijin Assets Management Co.,	Ltd. State-owned corporation		2.20%	20,315,300					
T.Rowe Price Intl Discovery Fund	Foreign corporation		2.16%	19,948,219					
China Securities Finance Corporation L	mited State-owned corporation		1.70%	15,679,091					
Hua'an New Silk Road Theme Equity Securities Investment Fund	Domestic Non-stated-o corporation	wned	1.11%	10,200,000					
Hong Kong Monetary Authority —own funds	Foreign corporation		1.08%	9,978,984					

Lynas Asia Fund	Foreign corporation	0.90%	8,342,900			
BNP Paribas — own funds	Foreign corporation	0.80%	7,777,994	4		
	Top 10 non-rest	ricted shareholder	rs			
Name of shareholder		Non-restricted sh	ares held at	Ty	pe of stoc	k
rvaine of shareholder		period-e	nd	Type	]	Number
Zibo Lucheng Textile Investment Co., Ltd.		1	140,353,583	RMB comr stock	mon	140,353,583
Hong Kong Securities Clearing Co. Ltd			25,000,508	RMB comr stock	mon	25,000,508
Central Huijin Assets Management Co., Ltd.			20,315,300	RMB common	ı	20,315,300
T.Rowe Price Intl Discovery Fund			19,948,219	Domestically listed stock foreign investo		19,948,219
China Securities Finance Corporation Limited			15,679,091	RMB comr	mon	15,679,091
Hua'an New Silk Road Theme Equity Securiti Fund	es Investment		10,200,000	RMB comr	non	10,200,000
Hong Kong Monetary Authority —own funds			9,978,984	Domestically listed stock foreign investo		9,978,984
Lynas Asia Fund			8,342,900	Domestically listed stock foreign investo		8,342,900
BNP Paribas—own funds			7,777,994	RMB common	1	7,777,994
RBC Emerging Markets Small Cap Equity Fur	nd		6,785,384	Domestically listed stock foreign investo		6,785,384
Related or acting-in-concert parties among sha	Zibo Lucheng Textile Investment Co., Ltd. is the largest shareholder of the Company and the actual controller. Tailun (Thailand) Textile Co., Ltd. is the second largest shareholder as well as sponsor of foreign capital of the Company. All of other shareholders are people holding circulating A share or circulating B share and the Company is not able to confirm whether there is associated relationship or concerted action among other shareholders.					

Top 10 common shareholders conducting trading (if any)	securities margin	Naught
trading (ir any)		

Indicate by tick mark whether any of the top 10 common shareholders or the top 10 non-restricted common shareholders of the Company conducted any promissory repo during the Reporting Period.

□ Yea √ No

No such cases in the Reporting Period.

#### 2. Total Number of Preference Shareholders and Shareholdings of Top 10 of Them at Period-End

□ Applicable √ Not applicable

## **Part III Significant Events**

#### I Changes in Key Consolidated Financial Statement Items and Reasons for Such Changes

- √ Applicable □ Not applicable
- (1) Construction in progress increased 91.17% from the December 31, 2016 amount to RMB295,683,932.33 on September 30, 2017, due primarily to new construction projects of Xinsheng Thermal Power and Xinjiang Lu Thai Textile arising in the period January through September 2017.
- (2) Financial liabilities at fair value through gains/losses increased 100.00% from the December 31, 2016 amount to RMB796,400.00 on September 30, 2017, due primarily to increase in trading financial liabilities.
- (3) Notes payable increased 100.00% from the December 31, 2016 amount to RMB5,850,646.86 on September 30, 2017, due primarily to increase in trade acceptance bills payable.
- (4) Taxes payable decreased 34.09% from the December 31, 2016 amount to RMB50,890,407.93 on September 30, 2017, due primarily to decrease in income taxes and urban maintenance tax payable.
- (5) Non-current liabilities due within one year increased 100.00% from the December 31, 2016 amount to RMB135,950,175.68 on September 30, 2017, due primarily to the reclassification of long-term borrowings that became due within one year in the period January through September 2017.
- (6) Long-term borrowings decreased 100.00% from the December 31, 2016 amount to RMB0.00 on September 30, 2017, due primarily to the reclassification of long-term borrowings that became due within one year as non-current liabilities due within one year in the period January through September 2017.
- (7) Other comprehensive income decreased 50.98% from the December 31, 2016 amount to RMB26,122,877.09 on September 30, 2017, due primarily to lower income from translation of foreign subsidiaries' financial statements presented in foreign currencies.
- (8) The year-over-year increase of 80.99% in taxes and surtaxes to RMB73,695,429.20 during the period January through September 2017 primarily resulted from the reclassification of the taxes sub-item under the administrative expense item as taxes and surtaxes as per Financial Accounting Document [2016] No. 22—Value Added Tax Accounting Rules during the period January through September 2017.
- (9) The year-over-year increase of 69.11% in finance costs to RMB44,572,889.12 during the period January through September 2017 primarily resulted from greater foreign exchange losses.
- (10) The year-over-year decrease of 30.54% in asset impairment losses to RMB3,350,210.60 during the period January through September 2017 primarily resulted from a lower amount of inventory valuation allowances.
- (11) The year-over-year decrease of 101.72% in gains on fair value changes to RMB-796,400.00 during the period January through September 2017 primarily resulted from lower income from changes in the fair value of financial liabilities.
- (12) The year-over-year increase of 111.18% in investment income to RMB4,803,678.35 during the period January through September 2017 primarily resulted from greater gains on derivative financial instruments invested in.
- (13) The year-over-year increase of 100.00% in other income to RMB30,565,322.67 during the period January through September 2017 primarily resulted from the reclassification of government subsidies arising from the Company's ordinary course of business (originally under non-operating income) as other income as per Accounting Standard No. 16 for Business Enterprises—Government Subsidies.
- (14) The year-over-year decrease of -70.64% in non-operating income to RMB9,846,350.62 during the period January through September 2017 primarily resulted from the reclassification of government subsidies arising from the Company's ordinary course of

business (originally under non-operating income) as other income as per Accounting Standard No. 16 for Business Enterprises—Government Subsidies.

(15) The year-over-year decrease of -41.52% in non-operating expense to RMB7,260,398.00 during the period January through September 2017 primarily resulted from decreased losses on disposal of non-current assets.

#### II Progress, Influence and Solutions Associated with Significant Events

☐ Applicable √ Not applicable

# III Commitments that the Company's Actual Controller, Shareholders, Related Parties and Acquirers, as well as the Company and Other Commitment Makers, Failed to Fulfill on Time during Reporting Period

□ Applicable √ Not applicable

No such cases in the Reporting Period.

#### **IV Forecast of 2017 Annual Operating Results**

Warning of a possible loss on or a significant year-over-year change in accumulative net margin during the period the beginning of the current year through the end of the next reporting period, as well as the reasons:

□ Applicable √ Not applicable

#### **V Securities Investments**

☐ Applicable √ Not applicable

No such cases in the Reporting Period.

#### **VI Investments in Derivative Financial Instruments**

√ Applicable □ Not applicable

Unit: RMB'0,000

													Proportion	
О	perator	on	Relate d-part y transac tion or not	Type of derivative investment	Initial investme nt amount	Beginning date	Ending date	Openi ng invest ment amoun t	nurchased in	Amount sold	Impair ment provisi on (if	g	amount in the Company's closing net	Actual gain/loss in Reportin g Period
													assets (%)	
C ci		Non-re	No	Forward exchange	0	01/19/2017	09/29/2017	0	107,579.8	107,579.8		0		413.63

bank	lated		settlement										
Commer cial bank	Non-re lated	No	Foreign exchange option	0	01/03/2017	09/05/2017	0	58,953.81	41,953.81		17,000	2.26%	25.49
Commer cial bank	Non-re lated	No	Forward exchange transaction s	0	05/22/2017	07/14/2017	0	8,379.84	8,379.84		0		-7.49
Commer cial bank	Non-re lated	No	Foreign exchange swap	0	06/20/2017	06/30/2017	0	12,937.1	12,937.1		0		4.76
Total				0			0	187,850.55	170,850.55	0	17,000	2.26%	436.39
Capital so		r deriva	tive	Own fun	ds								
Lawsuit (	if applic	able)		Naught									
Disclosur announce derivative	ement on	approv		04/28/20	17								
of shareh	Disclosure date of general meeting of shareholders announcement on approval of derivative investment (if any)												
The Company conducted derivatives products transaction in order for hedging. And the forward settlen hedging was operated by installments, with the relevant amount not more than the planned derivatives product transactions. And all derivatives products transaction was zero-deposit. Meanwhile, the Company had complete risk control system for sufficient analysis and prevention of possible risks such as risk of laws regulations, credit risk, operation risk and market risk.  1. Risk concerning laws and regulations:  The Company conducted derivatives products transaction in strict accordance with relevant laws and rule well as regulatory policies from government securities regulatory authorities, if there were no stand operation procedures and strict approval procedures, it was easy to cause compliant and regulatory rexisting in the validity and feasibility of contract, commitments and other legal documents signed. Risk control risk, law risk, etc.)  The Company carefully studied and mastered laws, regulations and policies relevant to derivative products transaction, formulated internal control rules for the forward settlement hedging busin standardized the operation procedures. And strengthened the compliant examination on derivative products transaction, formulated by relevant laws, regulations and the Company's internal managem rules.  2. Credit risk and liquidity risk:  When the contract matures, the Company couldn't deliver as scheduled due to insufficient liquidity, which we cause credit risk and further economic losses for the Company. Risk control measures: the Company chose							products ny had a laws and d rules as standard ory risks ek control derivative business, products nagement						

powerful financial institutions with good reputation as the counterparty, and signed standard derivative products transaction contract, as well as strictly controlled the credit risk of counterparty. The Company conducted derivative investment transactions according to the relevant approval procedure, which was in line with relevant laws, regulations, the Company's Articles of Association, the Management Rules for Derivative Investment of Lu Thai Textile Co., Ltd. and the Proposal on the Plan of the Company for Derivative Transactions approved at the 7<sup>th</sup> Session of the 8<sup>th</sup> Board of Directors on April 26, 2017, and performed relevant information disclosure responsibilities. The Company decided the up limit for the amount of derivative products transaction according to the production and operation scale and the progress of foreign exchange income for the Company, and delivered by phases. It was also possible to use extension of term and other ways to ensure the fulfillment of contract as schedules upon the mature of contract, and wouldn't cause any loss of credit risk for the Company due to insufficient liquidity or other reasons.

#### 3. Operation risk:

The derivative financial transactions had high specialty and complexity, so imperfect internal operation procedures, staffs and external events would make the Company to undertake risks during the transaction. Risk control measures: The Company promulgated strict authorization and approval system and perfect regulatory mechanism, fixed the departments, operation procedures and approval procedures system to conduct derivative products transaction, established special risk control positions, implemented strict authorization and post checks and balances system, meanwhile, it improved the overall quality of relevant personnel through strengthening the business training and professional ethics education for them. Besides, it established the System of Reporting the Abnormal Situation Timely, formed an efficient risk management procedures, so as to ensure to lower the operation risks to the maximum.

4. Market risk: since two years of "8•11 exchange rate reform", the central parity of RMB against US dollar gradually formed the current price mechanism of "closing price + overnight basket of currency changes + reverse cycle adjustment factor". The central parity has played a very good role in Price guideline, and the effect of exchange rate reform is remarkable. In the short term, China's economy has gradually stabilized and maintained high-speed growth. The internationalization of RMB is steadily advancing. Therefore, the RMB exchange rate has neither the basis for devaluation nor the need for devaluation. In the long run, the dollar index, customer trading behavior and market makers expectations are still key factors determining the future of RMB exchange rate. In the future, the RMB exchange rate elasticity will increase, and the two-way fluctuation will be obvious. Forward settlement and option business, which are greatly affected by exchange rate fluctuations, are important derivatives transactions of the Company. Risk control measures: Although a more flexible RMB exchange rate and the increased fluctuation range added to the operation difficulty, it provided a certain opportunity. Therefore, the relevant personnel of the Company will actively analyze market changes, carefully operate and hold positive opportunity, so as to try the best to reduce the market risks under the condition of increased market difficulty.

derivatives should include specific methods and assumptions relevant parameters.

Changes of market prices or fair 1. As of September 30, 2017, the Company held 7 undue financial derivatives contracts, with a total of USD26 values in the Reporting Period of million. The latest contract period will end in November 2017. Financial derivatives accounted for 2.26% of the invested derivatives. And the the Company's consolidated net assets at the end of the Reporting Period.

analysis on the fair value of the 2. During the period January through September 2017, the amount of the Company's due financial derivatives the was equivalent to USD253,489,300, with proceeds of RMB4,363,900, of which due forward forex settlements the amounted to USD157,881,800, with proceeds of RMB4,136,300; mature foreign exchange transactions were and equivalent to USD12,307,500, with a loss of RMB74,900; mature foreign exchange swaps amounted to USD19 million, with proceeds of RMB47,600; and mature foreign currency options amounted to USD64.3

	million, with proceeds of RMB254,900 after execution of contracts.					
Whether significant changes						
occurred to the Company's						
accounting policy and specific	No significant changes					
accounting principles of derivatives						
in the Reporting Period compared to						
the previous Reporting Period						
	The Company's independent directors Xu Jianjun, Zhao Yao, Bi Xiuli, Pan Ailing and Wang Xinyu,					
	concerning conducting derivatives business, have issued the following professional advice: We are of the					
Specific opinion from independent	opinion that it will strengthen the Company's competitiveness to use derivative transactions with focus on					
directors on the Company's	forward settlement and purchase as an effective tool to avoid foreign exchange risks, to strengthen the relevant					
derivatives investment and risk	internal control and to carry out the loss and risk prevention measures so as to improve the operation and					
control	management. In conducting derivative transactions with focus on forward settlement and purchase, the					
	Company follows a legal approval procedure, has sound relevant institutions and keeps the risks relatively					
	controllable. No harm has been done to the interests of the Company's shareholders.					

# VII Visits Paid to the Company for Purposes of Research, Communication, Interview, etc. during Reporting Period

√ Applicable □ Not applicable

Date of visit	Way of visit	Type of visitor	About		
08/30/2017	By phone	Institution	Company fundamentals		

#### VIII Irregularities Arising from Provision of Guarantees for Third Parties

 $\square$  Applicable  $\sqrt{\text{Not applicable}}$ 

No such cases in the Reporting Period.

# IX Occupation of the Company's Funds by Its Controlling Shareholder or Related Parties for Non-Operating Purposes

□ Applicable √ Not applicable

No such cases in the Reporting Period.

#### X Targeted Measures Taken to Help People Lift Themselves out of Poverty

The Company did not take such measures in the third quarter of the year and has no such plans for now.

Board Chairman (signature): Liu Zibin

Lu Thai Textile Co., Ltd.

October 27, 2017