

## Shenzhen SEG Co., Ltd. Q3 2017 Report

October 2017



#### **Chapter 1 Important Notice**

The Board of Directors, the Board of Supervisors, the directors, the supervisors, and the senior executives guarantee that the quarterly report is authentic, accurate and complete and that it has no false records, misleading statements or major omissions and they undertake joint and several legal liabilities.

All of the directors have attended this board meeting reviewing the quarterly report.

Chairman of the Board Wang Bao, the Chief Financial Officer Liu Zhijun and the responsible person of the accounting institution (accountant in charge) Ying Huadong hereby declare that the Financial Statements enclosed in this quarterly report are true, accurate and complete.

Definitions					
Definition	refers to	Description			
This Company, the Company, the listed company, Shen SEG	refers to	Shenzhen SEG Co., Ltd.			
Shenzhen SEG Group Co., Ltd.	refers to	Shenzhen SEG Group Co., Ltd.			
Wujiang SEG	refers to	Wujiang SEG Market Management Co., Ltd.			
Nanning SEG	refers to	Nanning SEG Digital Plaza Management Co., Ltd.			
SEG Baohua	refers to	Shenzhen SEG Baohua Enterprise Development Co., Ltd.			
SEG Industry	refers to	Shenzhen SEG Industrial Investment Co., Ltd.			
SEG Credit	refers to	Shenzhen SEG Credit Co., Ltd.			
Nantong SEG	refers to	Nantong SEG Times Plaza Development Co., Ltd.			
SEG Longyan	refers to	Shenzhen SEG Longyan Energy Technology Co., Ltd.			
SEG Real Estate	refers to	SEG Real Estate Investment Co., Ltd.			
SEG Property Development	refers to	SEG Property Development Co., Ltd.			
SEG New Urban	refers to	Shenzhen SEG New Urban Construction Development Co., Ltd.			
Major assets restructuring	refers to	The Company has purchased 100% of the equity of SegMaker, 55% of the equity of SEG Kangle, 100% of the equity of SEG Property Development and 79.02% of the equity of SEG Real Estate held by SEG Group by means of issuing shares and paying cashes to acquire assets.			
Target companies	refers to	Four target companies, that is, SEG Real Estate, SEG Property Development, SEG Kangle, and SegMaker by means of major assets restructuring			
Beijing SEG	refers to	Beijing SEG Real Estate Development Co., Ltd.			
SEG Wisdom	refers to	SEG Wisdom Sports and Culture Development Co., Ltd.			
SEG E-commerce	refers to	Shenzhen SEG E-commerce Co., Ltd.			
Huakong SEG	refers to	Shenzhen Huakong SEG Co., Ltd.			
CEEC	refers to	China International Consumer Electronics Exchange/Exhibition Center			
Youhao Group	refers to	Xinjiang Youhao (Group) Co., Ltd			
Articles of Association	refer to	Articles of Association of Shenzhen SEG Co., Ltd.			
Unless otherwise specified, the amount referred to in the report	refers to	Amount in CNY			

### **Chapter 2 Company Profile**

### I. Major Accounting Data and Financial Indexes

Are retrospective adjustments required to previous financial statements?  $\sqrt{\text{Yes}}$   $\square$  No

Reason for retrospective adjustments or restatement

Merger of enterprises under common control

	Closing amount	mount Year-end amount		Year-on-year increase/decrease
		Before adjustment	After adjustment	After adjustment
Total assets (Yuan)	7,397,829,303.20	2,548,276,265.32	6,923,273,093.64	6.85%
Net assets attributable to shareholders of the listed company (Yuan)	1,775,988,200.30	1,548,200,647.55	2,412,301,070.04	-26.38%
	Current reporting period	Year-on-year	From the beginning of the year to the end of the reporting period	Year-on-year
Operating revenue (Yuan)	264,775,121.17	-12.70%	857,121,747.39	-16.58%
Net profit attributable to shareholders of the listed company (Yuan)	19,184,279.34	-50.36%	69,193,064.76	-51.80%
Net profit attributable to shareholders of the listed company after deduction of non-recurring profit or loss (Yuan)	19,569,428.60	-9.51%	50,348,311.87	3.15%
Net cash flow arising from operating activities (Yuan)			280,162,722.60	-4.58%
Basic EPS (Yuan/Share)	0.0155	-50.48%	0.0560	-51.81%
Diluted EPS (Yuan/Share)	0.0155	-50.48%	0.0560	-51.81%
Weighted average ROE	1.07%	-35.14%	3.31%	-2.99%

Note: 1. The Company has issued shares and purchased underlying assets for major assets restructuring in Q1 2017. Four target companies, that is, SEG Real Estate, SEG Kangle, SegMaker, and SEG Property Development, have completed asset transfer on January 19, 2017. The Company has included these underlying assets in the consolidated statements since February 2017. In addition, the financial statements are retrospectively adjusted.

2. The net profit attributable to the parent company accumulated from the beginning of the year to the end of the reporting period decreased by 51.8% year on year. The main reasons are the Huizhou Qunxing Real Estate project of SEG Real Estate had a large amount of loss or gain brought forward. In the reporting period, this project entered into the late stage to sell the remaining buildings, so the amount of loss or gain brought forward was smaller; the New Urban Plaza project of SEG Real Estate has pre-sold 1.431 billion Yuan in the reporting period, but has not yet satisfied the requirement of confirmation, and it is estimated that the project will start to carry over the income from Q4 quarter of 2017 and increase the Company's profit considerably.

Items and amount of non-recurring profit or loss:  $\sqrt{\text{Applicable}}$  D Not applicable

		Unit: Yuan
Item	Amount	Remarks
Profit or loss on disposal of non-current assets (including the write-off of assets depreciation reserves)	-127,406.01	
Government subsidies included in current profit or loss (except those closely related with corporate business and enjoyed according to national standards or certain quota)		
Capital occupation fee collected from non-financial enterprises recognized in current profit or loss	1,676,532.33	
Current net profit or loss of subsidiaries arising from merger of enterprises under common control from the beginning of the period to the date of merger	10,632,970.72	
Trustee fee income from entrusted operation	68,759.04	
Other non-recurring profit or loss items	10,467,166.60	
Less: Amount of affected income tax	4,063,075.52	
Amount of influence of minority shareholders' equity (after tax)	3,977,444.37	

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Total								18,844,752.89	)		
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An explanation shall be made with regard to the Company's considerations for defining non-recurring profit and loss according to the *Explanatory Announcement No.1 on Information Disclosure for Companies Offering Their Securities to the Public—Non-recurring Profit and Loss* and the reason of classifying the non-recurring profit and loss listed in this announcement as recurring.

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

In the reporting period, it does not happen that the Company defines the non-recurring profit and loss items defined or listed by *Interpretive Bulletin No. 1 on Information Disclosure by Companies Publicly Issuing Securities - Non-recurring Profit or Loss* as recurring profit and loss items.

## II. Total number of shareholders and shares held by top 10 shareholders at the end of the reporting period

1. Total number of ordinary shareholders and preferred shareholders restored with voting rights and shares held by top 10 shareholders

Unit: Share							
Total number of or shareholders at the reporting period			72,389 Total num the voting		0		
		Shares he	eld by top 10 shar	reholders			
Name of shareholder	Nature of shareholder	Proportion of shareholding	Shares held	Quantity of restricted shares held	Information on p sha Share status	_	
Shenzhen SEG Group Co., Ltd.	State-owned legal person	55.70%	688,216,905	450,857,239		Quantity	
Liu Guocheng (Share B)	Domestic natural person	0.56%	6,891,302	0			
Zhang Jiao	Domestic natural person	0.33%	4,046,989	0			
Zhuhai Huisheng Asset Management Co., Ltd. – Huisheng No. 1 private equity fund	Others	0.29%	3,522,000	0			
Liu Guohong (Share B)	Domestic natural person	0.25%	3,045,839	0			
Han Wenji	Domestic natural person	0.24%	2,980,000	0			
Gong Qianhua (Share B)	Overseas natural person	0.24%	2,940,000	0			
China Securities Finance Corporation Limited	Domestic non-state-owned legal person	0.18%	2,271,900	0			
Liu Liang	Domestic natural person	0.18%	2,206,600	0			
Guangfa Funds - Guangzhou Rural Commercial Bank - Shenzhen Rongtong Capital Management	Others	0.17%	2,090,400	0			

Co., Ltd.						
	ormation on top 10 shareholders of non-restricted sha	ares				
			f share			
Name of shareholder	Quantity of unrestricted ordinary shares held	Type of share	Quantity			
Shenzhen SEG Group Co., Ltd.	237,359,666	shares	237,359,666			
Liu Guocheng (Share B)	6,891,302	Domestically listed foreign shares	6,891,302			
Zhang Jiao	4,046,989	RMB ordinary shares	4,046,989			
Zhuhai Huisheng Asse Management Co., Ltd Huisheng No. 1 private equity fund	3 522 000	RMB ordinary shares	3,522,000			
Liu Guohong (Share B)	3,045,839	Domestically listed foreign shares	3,045,839			
Han Wenji	2,980,000	RMB ordinary shares	2,980,000			
Gong Qianhua (Share B)	2,940,000	Domestically listed foreign shares	2,940,000			
China Securities Finance Corporation Limited	2,271,900	RMB ordinary shares	2,271,900			
Liu Liang	2,206,600	RMB ordinary shares	2,206,600			
Guangfa Funds - Guangzhou Rural Commercial Bank - Shenzhen Rongtong Capital Management Co., Ltd.	2,090,400	RMB ordinary shares	2,090,400			
Explanations on the association relationship or concerted action among the above-mentioned shareholders	Shenzhen SEG Group Co., Ltd. has no association relationship with other shareholders and is not a person acting in concert with other shareholders as specified in the <i>Management Methods for Disclosure of Information on Changes of Shareholding Status of Shareholders of Listed Companies</i> . It is unclear whether other shareholders are persons acting in concert.					
Information on top 10 ordinary shareholders participating in securities margin trading (if any) Did top 10 ordinary shareholder	In the foregoing top 10 shareholders, Zhang Jiao holds 0 share of the Company in the ordinary account and 4,046,989 shares in the margin trading investor credit account, which are 4,046,989 shares in total.					

Did top 10 ordinary shareholders of the Company or top 10 ordinary shareholders of non-restricted shares conduct agreed repurchase transactions in the reporting period?

□ Yes √ No

The top 10 ordinary shareholders of the Company or top 10 ordinary shareholders of non-restricted shares did not conduct agreed repurchase transactions in the reporting period.

#### 2. Total number of preferred shareholders and shares held by top 10 preferred shareholders

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

### **Chapter 3 Important Matters**

#### I. Changes in main financial data and financial indicators of the reporting period and reasons

(I) Items of Balance Sheet Statement

Item	Closing balance	Opening balance	Difference	Increase or decrease over the previous year (%)
Lending funds	-	40,000,000.00	-40,000,000.00	-100.00%
Notes receivable	-	100,792.00	-100,792.00	-100.00%
Accounts receivable	91,439,683.76	58,949,389.88	32,490,293.88	55.12%
Interest receivable	-	287,698.63	-287,698.63	-100.00%
Construction in progress	48,706,112.19	37,092,227.51	11,613,884.68	31.31%
Intangible assets	32,405,659.95	2,681,527.40	29,724,132.55	1108.48%
Other non-current assets	88,000,000.00	13,804,660.46	74,195,339.54	537.47%
Short-term borrowing	545,000,000.00	355,000,000.00	190,000,000.00	53.52%
Advance receipts	1,353,034,003.68	923,965,168.05	429,068,835.63	46.44%
Payroll payable	21,235,179.84	35,464,329.86	-14,229,150.02	-40.12%
Interest payable	5,047,883.93	3,357,745.13	1,690,138.80	50.34%
Dividends payable	3,743,038.52	15,132,970.78	-11,389,932.26	-75.27%
Other payables	1,422,081,936.83	800,746,883.93	621,335,052.90	77.59%
Non-current liabilities due within one year	781,074,765.50	491,561,661.33	289,513,104.17	58.90%
Long-term loan	584,500,000.00	1,030,000,000.00	-445,500,000.00	-43.25%
Estimated liabilities	146,250.00	232,500.00	-86,250.00	-37.10%
Paid-up capital (share capital)	1,235,656,249.00	784,799,010.00	450,857,239.00	57.45%
Capital reserve	175,086,543.13	1,294,371,135.89	-1,119,284,592.76	-86.47%
Other comprehensive income	190,982.67	296,235.62	-105,252.95	-35.53%

1. Lending funds decreased by RMB 40 million or 100% year on year, mainly because SEG Credit, a holding subsidiary of the Company, withdrew lending funds in the reporting period.

2. Notes receivable decreased by RMB 100,000 or 100% year on year, mainly because the rents of Wujiang SEG, a holding subsidiary of the Company, settled by notes decreased.

3. Accounts receivable increased by RMB 32.49 million or 55.12% year on year, mainly because the property management fees receivable of SEG Real Estate Property on an accrual basis increased by RMB 25.7 million. Accounts receivable of SEG Industry was involved in proceedings and increased by RMB 9.49 million.

4. Interest receivable decreased by RMB 290,000 or 100% year on year, mainly because all interests on bank financing were recovered in the reporting period.

 $<sup>\</sup>sqrt{\text{Applicable}}$   $\square$  Not applicable

5. Construction in progress increased by RMB 11.61 million or 31.31% year on year, mainly due to an increase of RMB 7.46 million arising from the construction project of SEG Longyan Industrial Park and an increase of RMB 6.86 million arising from investment in decoration and renovation of SEG Kangle Building of the Company in the reporting period.

6. Intangible Assets increased by RMB 29.72 million or 1,108.48% year on year, mainly because SEG acquired the land use right in Shenzhen-Shanwei Cooperation Zone in the reporting period.

7. Other non-current assets increased by RMB 74.2 million or 537.47% year on year, mainly because SEG Longyan's advance payment for key equipment in CdTe film PV cell module production line, RMB 88 million, was included in this item.

8. Short-term borrowings increased by RMB 190 million or 53.52% year on year, mainly because the Company incurred bank short-term loans in the reporting period.

9. Advance receipts increased by RMB 429.07 million or 46.44% year on year, mainly due to an increase of RMB 642.63 million arising from advance payment for house received by SEG New Urban in the reporting period.

10. Payroll payable decreased by RMB 14.23 million or 40.12% year on year, mainly because wages and bonuses accrued in the previous year were granted in the reporting period.

11. Interest payable increased by RMB 1.69 million or 50.34% year on year, mainly due to increase in loans of the Company and increase in interests on bank loans on a monthly basis in the reporting period.

12. Dividends payable decreased by RMB 11.39 million or 75.27% year on year, mainly because SEG Credit paid dividends of RMB 11.97 million to minority shareholders in the reporting period.

13. Other payables increased by RMB 621.34 million or 77.59% year on year, mainly because the Company incurred the cash consideration payable for issuing shares to and purchasing assets from the controlling shareholder SEG Group RMB 675.63 million due to major assets restructuring in the reporting period.

14. Non-current liabilities due within one year increased by RMB 289.51 million or 58.9% year on year, mainly because long-term borrowings of SEG Real Estate will be due within one year and be carried forward to this item.

15. Long-term borrowings decreased by RMB 445.5 million or 43.25% year on year, mainly because some long-term borrowings of SEG Real Estate will be due within one year and carried forward to current liabilities.

16. Estimated liabilities decreased by RMB 90,000, or 37.1% year on year, mainly because Beijing SEG returned the liquidated damages to the suppliers in the reporting period.

17. Paid-up capital (share capital) increased by RMB 450.86 million or 57.45% year on year, mainly because the Company issued 450.85 million shares to SEG Group to purchase underlying assets due to major assets restructuring in the reporting period.

18. Capital reserve decreased by RMB 1119.28 million or 86.47% year on year, mainly because the Company issued shares to SEG Group to purchase equities of four targeted companies (business combination under common control) due to major assets restructuring in the reporting period. (1) According to the *Accounting Standards for Business Enterprises*, the Company shall take the carrying amount of owners' equity share of targeted companies as the initial cost of long-term equity investment, and offset the capital reserve against the difference between long-term equity investment and the sum of the book value and consideration. (2) The company's statements are subject to retroactive adjustment, while the capital reserve at the beginning of the period includes the share capital and consideration not subject to retroactive adjustment. At the end of the reporting period, the share capital for private placement and consideration have been recognized based on the actual amount, so this item decreased after adjustment.

19. Other comprehensive income decreased by RMB 110,000 or 35.53% year on year mainly due to slump in the stock of Youhao Group (available-for-sale financial assets of the Company) recognized at the fair value in the reporting period.

(II) Items of Profit Statement

Item	Amount incurred in	Amount of the previous	Difference	Increase or decrease
	the current period	period		over the previous
				year (%)
Commission charge and commission	888,016.65	4,309,315.96	-3,421,299.31	-79.39%
income				
Interest expenses	0.00	465,888.89	-465,888.89	-100.00%
Tax and surcharge	14,043,362.00	46,889,775.45	-32,846,413.45	-70.05%
Financial costs	16,196,131.68	9,000,226.00	7,195,905.68	79.95%
Loss from asset impairment	4,189,148.15	-4,106,540.24	8,295,688.39	
Investment income	4,144,939.36	7,773,264.55	-3,628,325.19	-46.68%
Non-operating income	11,513,024.15	74,032,605.23	-62,519,581.08	-84.45%
Non-operating expenses	1,583,510.27	4,957,287.90	-3,373,777.63	-68.06%
Other comprehensive income	-158,032.32	-82,762.10	-75,270.22	90.95%

1. Commission charge and commission income decreased by RMB 3.42 million or 79.39% year on year, mainly because SEG Credit gained commission income from financing services in the same period of last year, but did not provide similar services this year, resulting in decrease in this item.

2. Interest expenses decreased by RMB 470,000 or 100% year on year, mainly because SEG Credit obtained external financing and thus had interest expense in the same period of last year, while SEG Credit had no external financing in the reporting period.

3. Tax and surcharge decreased by RMB 32.85 million or 70.05% year on year. As the program of replacing business tax with value-added tax (VAT) has been carried out since May 1, 2016, the Company's business tax for property operation and electronics market from January to April 2016 were included in this item, while the Company paid VAT this year, which was not included in this item.

4. Financial expenses increased by RMB 7.2 million or 79.95% year on year, mainly because the Company loaned for Nantong SEG Times Plaza and incurred interest capitalization of RMB 6.58 million in the same period last year, while Nantong SEG has been opened for business in the reporting period, interest expenses were no longer capitalized and included in financial expenses in full, resulting in increase in this item.

5. Loss from asset impairment increased by RMB 8.3 million year on year, mainly because SEG Credit, a holding subsidiary of the Company, conducted a depreciation test according to the five-category classification policy and accrued loan loss reserves of RMB 3.55 million in the reporting period, while SEG Credit conducted a depreciation test according to the five-category classification policy and reversed loan loss reserves of RMB 4.48 million.

6. Investment income increased by RMB 3.63 million or 46.68% year on year, mainly because CEEC and SEG Wisdom incurred losses with the equity method in the reporting period, the investment income of the Company decreased by RMB 2.95 million year on year, and the Company's fund for financial management decreased, resulting in decrease in income from financial management.

7. Non-operating income decreased by RMB 62.52 million or 84.45% year on year, mainly because SEG Real Estate transferred 48 houses involved in property ownership disputes to guarantee the progress of major assets restructuring and gained non-operating income of RMB 60.59 million in the same period of last year, while such income was not incurred in the reporting period.

8. Non-operating expenses decreased by RMB 3.37 million or 68.06% year on year, mainly because the Company paid the

compensation of RMB 3.7 million for the lawsuit involving Nanning SEG in the same period of last year.

9. Other comprehensive income decreased by RMB 80,000 or 90.95% year on year, mainly due to a slump in the stock of Youhao Group held by SEG Baohua, a holding subsidiary of the Company, in the reporting period.

(III) Items	of Cash Flow	Statement
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Item	Amount incurred in	Amount of the previous	Difference	Increase or
	the current period	period		decrease over the
				previous year (%)
Tax refunds	749,351.94	82,932,677.81	-82,183,325.87	-99.10%
Cash paid for goods and services	685,380,979.09	1,089,557,549.61	-404,176,570.52	-37.10%
Net increase in customer loans and	-29,325,104.19	-44,885,258.00	15,560,153.81	-34.67%
advances				
Taxes paid	249,526,081.87	164,892,262.56	84,633,819.31	51.33%
Net cash received from disposal of fixed	2,320.00	69,137.75	-66,817.75	-96.64%
assets, intangible assets and other				
long-term assets				
Cash paid for purchase and construction	122,826,868.88	78,818,108.80	44,008,760.08	55.84%
of fixed assets, intangible assets and				
other long-term assets				
Cash paid for investment	1,477,819,502.86	1,030,804,260.00	447,015,242.86	43.37%
Net cash received from subsidiaries and	0.00	17,500,000.00	-17,500,000.00	-100.00%
other entities				
Cash received from borrowing	650,000,000.00	1,403,420,000.00	-753,420,000.00	-53.68%
Cash paid for debt repayment	681,901,725.48	1,036,325,984.18	-354,424,258.70	-34.20%

1. Tax refunds decreased by RMB 82.18 million or 99.1% year on year, mainly because SEG E-commerce gained the tax refund of RMB 82.93 for the supply chain business in the same period of last year. The Company completed equity transfer of SEG E-commerce in November 2016, and the cash flow statement of SEG E-commerce was no longer consolidated in the reporting period.

2. Cash paid for goods and services decreased by RMB 404.18 million or 37.1% year on year, mainly because (1) SEG E-commerce received the payment for goods of RMB 227.11 million for domestic trade in the same period of last year. The Company completed equity transfer of SEG E-commerce in November 2016, and the cash flow statement of SEG E-commerce was no longer consolidated in the reporting period. (2) Business shrinkage of SEG Industry resulted in decrease in the payment for goods and decrease in this item by RMB 84.51 million. (3) Nantong SEG and SEG Real Estate reduced investment due to completion of projects and decrease in this item by RMB 111.38 million.

3. Net increase in customer loans and advances increased by RMB 15.56 million or 34.67% year on year, mainly due to decrease in the size of loans issued by SEG Credit in the reporting period.

4. Taxes paid increased by RMB 84.63 million or 51.33% year on year, mainly because increase in pre-sold houses resulted in increase in prepaid taxes in the reporting period.

5. Net cash received from disposal of fixed assets, intangible assets and other long-term assets increased by RMB 44.01 million or 55.84% year on year, mainly because SEG Longyan, a new subsidiary of the Company, incurred RMB 95.32 million for its new industrial park.

6. Cash paid for investment increased by RMB 447.02 million or 43.37% year on year, mainly because the Company's financial

funds were accumulated at a faster pace and the principal paid for financial management in the bank increased.

7. Net cash received from subsidiaries and other entities decreased by RMB 17.5 million or 100% year on year, mainly because SEG Real Estate and SEG Property paid the investment of RMB 17.5 million for 29.75% of the equity of Shenzhen Zhonghai SEG Intelligent Parking Development Co., Ltd. in the same period of last year.

8. Cash received from borrowing decreased by RMB 753.42 million or 53.68% year on year, mainly due to decrease in bank loans obtained by the Company in the reporting period.

9. Cash paid for debt repayment decreased by RMB 354.42 million or 34.2% year on year, mainly due to decrease in bank loans due for repayment of the Company in the reporting period

#### II. Progress and impacts of significant events and analysis of solutions

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

None

Overview of Important Events	Disclosure Date	Inquiry Index for the Websites Disclosing the Temporary Reports
1. Annual equity distribution in 2016		Announcement of Shenzhen SEG Co., Ltd.
The Company passed the Proposal on Profit		on Proposal on Profit Distribution and
Distribution and Transfer of Capital	July 6, 2017	Transfer of Capital Reserves to Share
Reserves to Share Capital in 2016 at the 4th		Capital in 2016 disclosed on
extraordinary general meeting of		http://www.cninfo.com.cn/
shareholders in 2017. In accordance with		
the aforesaid proposal and the		
Announcement of Shenzhen SEG Co., Ltd.		
on Annual Equity Distribution in 2016		
issued on August 11, 2017, the annual		
equity distribution plan of the Company in		Announcement of Shenzhen SEG Co., Ltd.
2016 was as follows: based on the total	August 11, 2017	on Annual Equity Distribution of 2016
existing total share capital of 1,235,656,249		disclosed on http://www.cninfo.com.cn/
shares, the Company distributed RMB 0.3		
by cash (tax included) for every 10 shares to		
all shareholders. As of August 21, the		
Company's equity distribution has been		
completed.		
2. Adjustment of the price and number		
of stocks issued for raising supporting funds		Announcement of Shenzhen SEG Co., Ltd.
Considering the Company completed annual		on Adjustment of the Price and Number of
equity distribution of 2016, according to the		Stocks Issued for Raising Supporting Funds
Reorganization Report and agreements	August 22, 2017	Involved in Share Issuance and Cash
concerning this transaction, the Company	August 22, 2017	Payment to Acquire Assets and Raise
adjusted the price and number of stocks		Supporting Funds after Annual Equity
issued for raising supporting funds as		Distribution in 2016 disclosed on
follows: (1) The price of stocks issued for		http://www.cninfo.com.cn/
raising supporting funds was changed from		

	l	
a minimum of RMB 9.94 per share to a		
minimum of RMB 9.91 share; (2) The		
number of stocks issued for raising		
supporting funds was changed from a		
maximum of 201,207,243 shares to a		
maximum of 201,816,347 shares.		
3. Change of chairman of the Company		Announcement of Shenzhen SEG Co., Ltd.
Mr. Wang Li, chairman & director of the	August 31, 2017	on Resignation of the Chairman disclosed
Company, applied for resignation to the		on http://www.cninfo.com.cn/
Board of Directors on August 30, 2017. The		
Company re-elected a director according to		
relevant laws, regulations and provisions		Announcement of Shenzhen SEG Co., Ltd.
and procedures stipulated in the Articles of		on Resolutions of the 5th Extraordinary
Association. Mr. Wang Bao was elected as		General Meeting of Shareholders in 2017
director of the 7th Session of the Board of	September 26, 2017	and Announcement of Shenzhen SEG Co.,
Directors at the 5th extraordinary general	r r	Ltd. on Resolutions of the 25th Interim
meeting of shareholders in 2017, and		Meeting of the 7th Session of the Resolution
chairman of the 7th Session of the Board of		of the Board of Directors disclosed on
Directors at the 25th interim meeting of the		http://www.cninfo.com.cn/
7th Session of the Board of Directors.		
4. Reduction of share holdings of		Announcement of Shenzhen SEG Co., Ltd.
Huakong SEG		on Proposed Reduction of Share Holdings
	September 9, 2017	
In order to maximize the efficiency of stock		of Shenzhen Huakong SEG Co., Ltd.
assets of the Company, improve the asset		disclosed on http://www.cninfo.com.cn/
and business structure of the Company, the		
Company intended to reduce all share		
holdings of Huakong SEG. The Company		
will sell no more than 20,133,429 shares of		
Huakong SEG (accounting for no more than		
2% of shares of Huakong SEG) by		Announcement of Shenzhen SEG Co., Ltd.
centralized trading of securities at	September 26, 2017	on Resolutions of the 4th Extraordinary
competing prices depending on the stock	September 20, 2017	General Meeting of Shareholders in 2017
market quotation within the six months, and		disclosed on http://www.cninfo.com.cn/
authorize the management to have		
personnel take charge of specific operation		
within the scope of authority of the general		
meeting. Reduction of share holdings has		
started since October 9, 2017.		
5. Plan to increase share holdings of the		Announcement of Shenzhen SEG Co., Ltd.
Company		on the Plan of Some Directors, Supervisors,
Due to confidence in the prospect of the	Sectorsher 21, 2017	Senior Executives and Middle Management
Company and recognition of the value of	September 21, 2017	of the Controlling Shareholder to Increase
the Company, some directors, supervisors,		Share Holdings of the Company disclosed
senior executives and middle management		on http://www.cninfo.com.cn/
•	•	

of Shenzhen SEG Group, the controlling	
shareholder of the Company, and Some	
directors, supervisors, senior executives and	
middle management of the Company plan to	
increase share holdings of the Company by	
centralized trading of securities at	
competing prices within the next six	
months, which are expected to be no less	
than RMB 5 million in total.	

# **III.** Commitments not fulfilled in the reporting period by the actual controller of the Company, shareholders, buyers, or other related parties

 $\Box$  Applicable  $\sqrt{Not}$  applicable

There are no commitments that are not fulfilled in the reporting period by the actual controller of the Company, shareholders, buyers, or other related parties.

#### IV. Estimation of operating results of Year 2017

Warning of negative estimated accumulated net profit from the beginning of the year to the end of the next reporting period or large fluctuation over the same period of the previous year and causes

 $\sqrt{\text{Applicable}}$   $\Box$  Not applicable

Performance forecast: sharp rise towards same direction compared with the same period of last year (before adjustment)

Type of data filled in the performance forecast: exact number

	From the beginning of the year to the end of next period	Same period last year (before adjustment)	Decrea	ase or increase
Estimated accumulated net profit (RMB 10,000)	21,000	10,756	Increase	95.24%
Basic earnings per share (Yuan/share)	0.170	0.137	Increase	24.00%
Notes to earnings forecast	restructuring in Q1 20 SegMaker, 55% of the Development and 79.02 means of issuing shar companies have comp includes these underly or loss of the four targe	017. The Com equity of SEG 2% of the equi- res and payin leted asset tra- ing assets in the t companies is foregoing ear	apany has purchase Kangle, 100% of t ity of SEG Real Est g cashes to acquin nsfer on January 1 the consolidated stat s included in earning rnings forecasts is	ing assets for major assets ed 100% of the equity of he equity of SEG Property ate held by SEG Group by re assets. The four target 9, 2017. As the Company tements in 2017, the profit gs forecasts of 2017. not audited yet, and the

#### V. Securities investment

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

No securities investment is involved in the reporting period.

#### VI. Derivative investment

 $\Box$  Applicable  $\sqrt{}$  Not applicable No derivative investment is involved in the reporting period.

# VII. Registration form for investigations, communication and interviews in the reporting period

 $\sqrt{\text{Applicable}}$   $\square$  Not applicable

Time	Means	Туре	Investigation Index
			Inquire about the number of
			shareholders as of June 30. The
			Company has given a reply
July 5, 2017	Phone call	Individual	according to the register of
			shareholders released by the
			Securities Depository and Clearing
			Corporation.
			Inquire about the operation of the
			Company in the first half of 2017.
July 10, 2017	Phone call	Individual	The Company suggests looking
			forward to the Semi-Annual
			Report 2017 to the disclosed.
			Inquire about the progress of
August 15, 2017	Phone call	Individual	raising supporting funds. The
August 15, 2017	Filone can	marviauai	Company has given a reply
			according to the actual progress.
			Inquire about the number of
			shareholders as of August 15. The
			Company has given a reply
August 17, 2017	Phone call	Individual	according to the register of
			shareholders released by the
			Securities Depository and Clearing
			Corporation.
			Inquire about when to elect a new
			director. The Company replied that
September 1, 2017	Phone call	Organization	a new director would be re-elected
September 1, 2017	premuer 1, 2017 Priorie call Orga	Organization	according to the Articles of
			Association and relevant
			provisions as soon as possible.

September 10, 2017	Phone call	Individual	Inquire about the main business, transformation and private placement of the Company. The Company has given a reply according to the actual progress disclosed.
September 18, 2017	Phone call	Individual	Inquire about the number of shareholders as of September 15. The Company has given a reply according to the register of shareholders released by the Securities Depository and Clearing Corporation.

#### VIII. Illegal external guarantee

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

No illegal external guarantee is involved in the reporting period.

# IX. Non-operating capital occupation on the listed company by the controlling shareholders and related parties

 $\Box$  Applicable  $\sqrt{Not}$  applicable

No non-operating capital occupation on the listed company by the controlling shareholders and related parties is involved in the reporting period.

#### X. Fulfillment of the social responsibility for targeted poverty alleviation

#### 1. Overview of targeted poverty alleviation in Q3

According to the national decision to fight against poverty and the work arrangements of the CPC (the Communist Party of China) Committee of Guangdong Province, People's Government of Guangdong Province, CPC Committee of Shenzhen, People's Government of Shenzhen, State-owned Assets Supervision and Administration Commission of Shenzhen, and SEG Group on three-year targeted poverty alleviation, SEG Group was designated to provide poverty alleviation aid for Zishi Village, Zishi Town, Longchuan County, Heyuan. After receiving the task, the CPC Committee and leaders of the Company attached great importance to it, and fully realized the importance, arduousness and urgency of poverty alleviation and development in the new period. Our thoughts and actions followed the spirits conveyed by important talks of Xi Jinping, CPC General Secretary, and decisions and arrangements on targeted poverty alleviation of government at all levels and the upper CPC committee. SEG Group promptly appointed the leader of the work team and arranged for special personnel to stay at the village for poverty alleviation. According to unified arrangements of SEG Group, the Company and its controlling subsidiaries aided 20 low-income families and 46 impoverished persons.

In the first three quarters of 2017, the Company organized "targeted poverty alleviation on campus and study assistance". In March, the Company donated caring materials to the Central Primary School of Zishi Town, Heyuan and brought STEAM creative programs to students. In May, the Company arranged for merchants to visit Zishi

Village and consoled low-income families.

#### 2. Planning for subsequent targeted poverty alleviation

1. The Company will increase efforts on industrial projects for targeted poverty alleviation, and promote the pigeon eco-breeding program in the form of enterprises + farmers according to the uniform arrangement of Longchuan CPC Committee; 2. The Company will promote infrastructure construction and complete the villager cultural activity plaza, road hardening project and drinking water purification transformation.

### **Chapter 4 Financial Statements**

#### I. Financial Statements

#### 1. Consolidated Balance Sheet Statement

Prepared by: Shenzhen SEG Co., Ltd.

Unit: Yuan

Item	Closing balance	Opening balance
Current assets:		
Monetary funds	1,053,465,481.57	1,131,523,641.19
Deposit reservation for balance		
Loans to other banks		40,000,000.00
Financial assets measured by fair value		
with changes included in current gains and		
losses		
Derivative financial assets		
Notes receivable		100,792.00
Accounts receivable	91,439,683.76	58,949,389.88
Advances	48,136,312.56	56,142,960.81
Premiums receivable		
Reinsurance accounts receivable		
Reinsurance deposit receivable		
Interest receivable		287,698.63
Dividends receivable		
Other accounts receivable	107,878,995.74	117,036,077.02
Redemptory monetary capital for		
resale		
Inventory	3,772,815,840.59	3,378,533,067.95
Held-for-sale assets		
Non-current assets due within one year		
Other current assets	572,286,394.58	460,229,847.59
Total current assets	5,646,022,708.80	5,242,803,475.07
Non-current assets:		
Loans and advances issued	448,180,317.25	480,405,158.45
Financial assets available for sale	34,268,113.40	34,478,683.41
Held-to-maturity investment		
Long-term receivables		
Long-term equity investment	212,623,283.94	203,657,322.71
Investment properties	684,337,238.62	708,470,470.81
Fixed assets	55,897,477.77	52,029,921.10

Construction in progress	48,706,112.19	37,092,227.51
Engineering materials		
Disposal of fixed assets		
Productive biological assets		
Oil & gas assets		
Intangible assets	32,405,659.95	2,681,527.40
Development expenses		
Goodwill	10,328,927.82	10,328,927.82
Long-term expenses to be amortized	108,550,304.96	109,009,684.16
Deferred income tax assets	28,509,158.50	28,511,034.74
Other non-current assets	88,000,000.00	13,804,660.46
Total non-current assets	1,751,806,594.40	1,680,469,618.57
Total assets	7,397,829,303.20	6,923,273,093.64
Current liabilities:		
Short-term borrowing	545,000,000.00	355,000,000.00
Loans from central bank		, ,
Deposits from customers and interbank		
Loans from other banks		
Financial liabilities measured by fair		
value with changes included in current gains		
and losses		
Derivative financial liabilities		
Notes payable		
Accounts payable	28,297,361.03	31,010,953.20
Advances from customers	1,353,034,003.68	923,965,168.05
Financial assets sold for repurchase	, ,	,,
Service charges and commissions		
payable		
Payroll payable	21,235,179.84	35,464,329.86
Taxes payable	185,762,548.80	254,715,544.38
Interest payable	5,047,883.93	3,357,745.13
Dividends payable	3,743,038.52	15,132,970.78
Other payables	1,422,081,936.83	800,746,883.93
Reinsurance accounts payable	, , , , , , , , , , , , , , , , , , , ,	
Insurance deposit		
Customer brokerage deposits		
Securities underwriting brokerage		
deposits		
Held-for-sale liabilities		
Non-current liabilities due within one		
vear	781,074,765.50	491,561,661.33
Other current liabilities	868,356.22	
Total current liabilities	4,346,145,074.35	2,910,955,256.66

Non-current liabilities:		
Long-term borrowing	584,500,000.00	1,030,000,000.00
Bonds payable		
Including: Preferred stock		
Perpetual capital securities		
Long-term payables		
Payroll payable		
Special payables		
Estimated liabilities	146,250.00	232,500.00
Deferred income	12,654,573.20	14,667,442.84
Deferred income tax liabilities	93,000,808.45	93,885,145.21
Other non-current liabilities		
Total non-current liabilities	690,301,631.65	1,138,785,088.05
Total liabilities	5,036,446,706.00	4,049,740,344.71
Owners' equity:		
Share capital	1,235,656,249.00	784,799,010.00
Other equity instruments		
Including: Preferred stock		
Perpetual capital securities		
Capital reserve	175,086,543.13	1,294,371,135.89
Less: Treasury shares		
Other comprehensive income	190,982.67	296,235.62
Special reserve		
Surplus reserve	121,803,040.24	121,803,040.24
General risk provision		
Undistributed profits	243,251,385.26	211,031,648.29
Total owners' equity attributable to the	1 775 088 200 20	2 412 201 070 04
parent company	1,775,988,200.30	2,412,301,070.04
Minority shareholders' equity	585,394,396.90	461,231,678.89
Total owners' equity	2,361,382,597.20	2,873,532,748.93
Total liabilities and owners' equity	7,397,829,303.20	6,923,273,093.64

Legal representative: Wang Bao

Person in charge of accounting: Liu Zhijun

Responsible person of the accounting institution: Ying Huadong

#### 2. Balance Sheet Statement of the Parent Company

		Unit: Yuan
Item	Closing balance	Opening balance
Current assets:		
Monetary funds	92,776,010.27	90,504,836.76
Financial assets measured by fair value		
with changes included in current gains and		
losses		

Derivative financial assets		
Notes receivable		
Accounts receivable	516,933.29	426,069.15
Advances		
Interest receivable		
Dividends receivable	10,540,880.00	
Other accounts receivable	918,337,527.43	724,658,970.18
Inventory	407,769.58	442,920.87
Held-for-sale assets		· · · · · ·
Non-current assets due within one year		
Other current assets	340,386,629.33	438,146,382.10
Total current assets	1,362,965,749.90	1,254,179,179.06
Non-current assets:		
Financial assets available for sale	33,515,392.83	33,515,392.83
Held-to-maturity investment		, , , ,
Long-term receivables		
Long-term equity investment	1,424,539,353.11	453,584,470.91
Investment properties	265,991,416.17	273,880,749.30
Fixed assets	18,200,290.37	19,149,224.71
Construction in progress		, , , ,
Engineering materials		
Disposal of fixed assets		
Productive biological assets		
Oil & gas assets		
Intangible assets	1,474,687.22	425,708.10
Development expenses		
Goodwill		
Long-term expenses to be amortized	5,194,863.18	7,743,293.52
Deferred income tax assets	8,662,579.25	8,664,455.49
Other non-current assets		
Total non-current assets	1,757,578,582.13	796,963,294.86
Total assets	3,120,544,332.03	2,051,142,473.92
Current liabilities:		
Short-term borrowing	545,000,000.00	355,000,000.00
Financial liabilities measured by fair		
value with changes included in current gains	0.00	0.00
and losses		
Derivative financial liabilities	0.00	0.00
Notes payable	0.00	0.00
Accounts payable	676.00	155,213.00
Advances from customers	16,427,010.82	25,448,125.00
Payroll payable	898,443.63	7,817,501.76
Taxes payable	10,951,734.03	23,485,483.97

Interest payable	0.00	475,177.74
Dividends payable	119,803.29	119,803.29
Other payables	746,077,695.17	75,858,657.13
Held-for-sale liabilities	0.00	0.00
Non-current liabilities due within one year	0.00	0.00
Other current liabilities	0.00	0.00
Total current liabilities	1,319,475,362.94	488,359,961.89
Non-current liabilities:		
Long-term borrowing	0.00	0.00
Bonds payable	0.00	0.00
Including: Preferred stock	0.00	0.00
Perpetual capital securities	0.00	0.00
Long-term payables	0.00	0.00
Payroll payable	0.00	0.00
Special payables	0.00	0.00
Estimated liabilities	0.00	0.00
Deferred income	9,758,333.37	11,183,333.34
Deferred income tax liabilities	0.00	0.00
Other non-current liabilities		
Total non-current liabilities	9,758,333.37	11,183,333.34
Total liabilities	1,329,233,696.31	499,543,295.23
Owners' equity:		
Share capital	1,235,656,249.00	784,799,010.00
Other equity instruments	0.00	0.00
Including: Preferred stock	0.00	0.00
Perpetual capital securities	0.00	0.00
Capital reserve	249,249,670.24	498,654,523.66
Less: Treasury shares	0.00	0.00
Other comprehensive income	73.40	178.21
Special reserve	0.00	0.00
Surplus reserve	121,803,040.24	121,803,040.24
Undistributed profits	184,601,602.84	146,342,426.58
Total owners' equity	1,791,310,635.72	1,551,599,178.69
Total liabilities and owners' equity	3,120,544,332.03	2,051,142,473.92

#### 3. Consolidated Profit Statement in the Reporting Period

Unit: Yuan

Item	Amount incurred in the current period	Amount incurred in the previous period
I. Total operating revenue	275,268,163.32	313,611,190.83
Including: Operating revenue	264,775,121.17	303,301,874.90
Interest income	10,237,004.43	8,204,499.97

Earned premiums	0.00	0.00
Service charges and	254 025 72	2 104 015 05
commissions income	256,037.72	2,104,815.96
II. Total operating cost	245,313,012.12	262,255,433.34
Including: Operating cost	191,696,254.24	213,418,945.86
Interest expenses	-457,500.00	0.00
Commissions	0.00	0.00
Surrender value	0.00	0.00
Net compensation pay-outs	0.00	0.00
Net insurance deposit accrued	0.00	0.00
Insurance dividends	0.00	0.00
Reinsurance expenses	0.00	0.00
Operating tax and		
surcharges	3,464,139.55	7,039,109.59
Sale expenses	11,030,202.70	8,145,200.26
Management expenses	28,650,475.44	29,988,711.77
Financial cost	6,198,248.25	3,915,981.28
Loss from asset impairment	4,731,191.94	-252,515.42
Income from change of fair value		
(enter "-" for loss)	0.00	0.00
Income from investment (enter "-" for loss)	3,736,010.87	3,595,606.61
Including: Income from		
investment in joint ventures or associates	404,799.96	-1,586,460.89
Income from exchange (enter		
"-" for loss)	0.00	0.00
Other income	0.00	0.00
III. Operating profit (enter "-" for loss)	33,691,162.07	54,951,364.10
Add: Non-operating revenue	4,286,065.82	12,300,139.69
Including: Gains on disposal of		
non-current assets	4,358.42	-60,590,211.12
Less: Non-operating expenses	1,033,612.57	1,748,921.30
Including: Loss from disposal		
of non-current assets	20,271.60	1,672.51
IV. Total profit (enter "-" for total loss)	36,943,615.32	65,502,582.49
Less: Income tax	13,377,441.66	15,964,314.12
V. Net profit (enter "-" for net loss)	23,566,173.66	49,538,268.37
Net profit attributable to owners of		
the parent company	19,184,279.34	38,649,287.87
Profit and loss of minority		
shareholders	4,381,894.32	10,888,980.50
VI. Net of tax of other comprehensive	2,688.08	-36,972.94

incomes		
Total owners' net of tax of other		
comprehensive incomes attributable to	1,775.47	-24,652.69
the parent company		,
1. Other comprehensive incomes		
not to be reclassified into gains and	0.00	0.00
losses		0.00
(1) Changes of net liabilities		
or net assets of the re-measured defined	0.00	0.00
benefit plans		0.00
(2) Shares of the investee of		
other comprehensive incomes not to be		
reclassified into gains and losses under	0.00	0.00
the equity method		
2. Other comprehensive incomes to		
-	1,775.47	-24,652.69
be reclassified into gains and losses		
(1) Shares of the investee of		
other comprehensive incomes to be	-42.65	-108.02
reclassified into gains and losses under		
the equity method		
(2) Gains and losses from		
changes of fair value of the	1,818.12	-24,544.67
available-for-sale financial assets		
(3) Held-to-maturity		
investments categorized as gains and	0.00	0.00
losses from the available-for-sale		
financial assets		
(4) Effective gains or loss	0.00	0.00
from cash flows		
(5) Foreign currency	0.00	0.00
translation differences		
(6) Others	0.00	0.00
Net of tax of other comprehensive		
incomes attributable to minority	912.61	-12,320.25
shareholders		
VII. Total comprehensive income	23,568,861.74	49,501,295.43
Total comprehensive income	19,186,054.81	38,624,635.18
attributable to shareholders of the parent		
company		
Total comprehensive income	4 202 00 4 02	10.077.770.05
attributable to minority shareholders	4,382,806.93	10,876,660.25
VIII. Earnings per share		
1. Basic earnings per share	0.0155	0.0313
2. Diluted earnings per share	0.0155	0.0313

In terms of business combination under common control, the net profit of the combined party recognized before combination is RMB 0.00 in the reporting period, and that recognized in the previous period is RMB 20,224,931.15.

Legal representative: Wang Bao

Person in charge of accounting: Liu Zhijun

Responsible person of the accounting institution: Ying Huadong

#### 4. Profit Statement of the Parent Company in the Reporting Period

		Unit: Yuan
Item	Amount incurred in the current period	Amount incurred in the previous period
I. Operating revenue	19,323,775.88	23,942,257.49
Less: Operating cost	17,694,583.27	13,565,699.04
Operating tax and surcharges	1,198,616.06	170,433.25
Sale expenses	0.00	0.00
Management expenses	5,445,362.30	4,959,586.20
Financial cost	5,219,640.28	-7,860,250.82
Loss from asset impairment	0.00	0.00
Income from change of fair value (enter "-" for loss)	0.00	0.00
Income from investment (enter "-" for loss)	34,039,874.19	7,303,310.41
Including: Income from investment in joint ventures or associates	-1,059,073.63	-1,655,333.15
Other income		
II. Operating profit (enter "-" for loss)	23,805,448.16	20,410,100.23
Add: Non-operating revenue	3,975,499.99	129,776.01
Including: Gains on disposal of non-current assets	0.00	0.00
Less: Non-operating expenses	0.00	1,076,373.55
Including: Loss from disposal of non-current assets	0.00	0.00
III. Total profit (enter "-" for total loss)	27,780,948.15	19,463,502.69
Less: Income tax	920,525.97	321,259.05
V. Net profit (enter "-" for net loss)	26,860,422.18	19,142,243.64
V. Net of tax of other comprehensive incomes	-42.65	22.09
1. Other comprehensive incomes		
not to be reclassified into gains and	0.00	0.0
losses		
(1) Changes of net liabilities		
or net assets of the re-measured defined	0.00	0.00
benefit plans		
(2) Shares of the investee of other comprehensive incomes not to be	0.00	0.00

reclassified into gains and losses under		
the equity method		
2. Other comprehensive incomes to	-42.65	22.09
be reclassified into gains and losses		
(1) Shares of the investee of		
other comprehensive incomes to be	-42.65	22.09
reclassified into gains and losses under	-42.03	22.09
the equity method		
(2) Gains and losses from		
changes of fair value of the	0.00	0.00
available-for-sale financial assets		
(3) Held-to-maturity		
investments categorized as gains and	0.00	0.00
losses from the available-for-sale	0.00	0.00
financial assets		
(4) Effective gains or loss	0.00	0.00
from cash flows	0.00	0.00
(5) Foreign currency	0.00	
translation differences	0.00	0.00
(6) Others	0.00	0.00
VI. Total comprehensive income	26,860,379.53	19,142,265.73
VII. Earnings per share		
1. Basic earnings per share	0.00	0.00
2. Diluted earnings per share	0.00	0.00

#### 5. Consolidated Profit Statement from the Beginning of the Year to the End of the Reporting Period

		Unit: Yuan
Item	Amount incurred in the current period	Amount incurred in the previous period
I. Total operating revenue	900,354,015.56	1,087,402,311.74
Including: Operating revenue	857,121,747.39	1,027,515,399.90
Interest income	42,344,251.52	55,577,595.88
Earned premiums	0.00	0.00
Service charges and commissions income	888,016.65	4,309,315.96
II. Total operating cost	774,000,723.44	894,993,637.24
Including: Operating cost	618,357,775.28	740,797,715.03
Interest expenses	0.00	465,888.89
Commissions	0.00	0.00
Surrender value	0.00	0.00
Net compensation pay-outs	0.00	0.00
Net insurance deposit accrued	0.00	0.00

Insurance dividends	0.00	0.00
Reinsurance expenses	0.00	0.00
Tax and surcharges	14,043,362.00	46,889,775.45
Sale expenses	29,960,498.74	23,597,727.73
Management expenses	91,253,807.59	78,348,844.38
Financial cost	16,196,131.68	9,000,226.00
Loss from asset impairment	4,189,148.15	-4,106,540.24
Income from change of fair value (enter "-" for loss)	0.00	0.00
Income from investment (enter "-" for loss)	4,144,939.36	7,773,264.55
Including: Income from investment in joint ventures or associates	-6,581,127.80	-6,482,084.00
Income from exchange (enter "-" for loss)		
Other income		
III. Operating profit (enter "-" for loss)	130,498,231.48	200,181,939.05
Add: Non-operating revenue	11,513,024.15	74,032,605.23
Including: Gains on disposal of non-current assets	6,261.15	0.00
Less: Non-operating expenses	1,583,510.27	4,957,287.90
Including: Loss from disposal of non-current assets	133,667.16	99,184.19
IV. Total profit (enter "-" for total loss)	140,427,745.36	269,257,256.38
Less: Income tax	52,159,868.66	74,138,354.79
V. Net profit (enter "-" for net loss)	88,267,876.70	195,118,901.59
Net profit attributable to owners of the parent company	69,193,064.76	143,562,347.35
Profit and loss of minority shareholders	19,074,811.94	51,556,554.24
VI. Net of tax of other comprehensive incomes	-158,032.32	-82,762.10
Total owners' net of tax of other comprehensive incomes attributable to	-105,252.95	-55,079.55
the parent company		
1. Other comprehensive incomes		
not to be reclassified into gains and losses	0.00	0.00
(1) Changes of net liabilities or net assets of the re-measured defined benefit plans	0.00	0.00
(2) Shares of the investee of other comprehensive incomes not to be		

reclassified into gains and losses under		
the equity method		
2. Other comprehensive incomes to	105 050 05	55 070 S
be reclassified into gains and losses	-105,252.95	-55,079.55
(1) Shares of the investee of		
other comprehensive incomes to be	-104.81	70.19
reclassified into gains and losses under	-104.81	70.19
the equity method		
(2) Gains and losses from		
changes of fair value of the	-105,252.95	-55,149.74
available-for-sale financial assets		
(3) Held-to-maturity		
investments categorized as gains and	0.00	0.00
losses from the available-for-sale	0.00	0.00
financial assets		
(4) Effective gains or loss	0.00	0.00
from cash flows	0.00	0.00
(5) Foreign currency	0.00	0.00
translation differences	0.00	0.00
(6) Others	0.00	0.00
Net of tax of other comprehensive		
incomes attributable to minority	-52,779.37	-27,682.55
shareholders		
VII. Total comprehensive income	88,109,844.38	195,036,139.49
Total comprehensive income		
attributable to shareholders of the parent	69,087,811.81	143,507,267.80
company		
Total comprehensive income	10.022.022.77	51 500 071 <i>5</i> 0
attributable to minority shareholders	19,022,032.57	51,528,871.0
VIII. Earnings per share		
1. Basic earnings per share	0.0560	0.1162
2. Diluted earnings per share	0.0560	0.1162
2. Diluted earnings per share	0.0560	0.1162

In terms of business combination under common control, the net profit of the combined party recognized before combination is RMB 10,632,970.72 in the reporting period, and that recognized in the previous period is RMB 127,434,082.64.

## 6. Profit Statement of the Parent Company from the Beginning of the Year to the End of the Reporting Period

Unit: Yuan

Item	Amount incurred in the current period	Amount incurred in the previous period
I. Operating revenue	67,867,136.83	75,568,939.36
Less: Operating cost	53,370,069.61	50,456,187.48

Operating tax and surcharges	3,762,158.12	2,174,799.60
Sale expenses	0.00	0.00
Management expenses	14,467,955.34	11,476,417.99
Financial cost	13,397,232.97	-20,925,402.20
Loss from asset impairment	0.00	0.00
Income from change of fair value		
(enter "-" for loss)	0.00	0.00
Income from investment (enter "-" for loss)	88,959,441.49	53,065,641.17
Including: Income from	-6,482,084.00	-6,482,084.00
investment in joint ventures or associates		
Other income		
II. Operating profit (enter "-" for loss)	71,829,162.28	85,452,577.66
Add: Non-operating revenue	7,059,365.47	137,076.01
Including: Gains on disposal of	0.00	0.00
non-current assets		
Less: Non-operating expenses	91,300.00	3,784,288.80
Including: Loss from disposal	91,300.00	7,915.25
of non-current assets		
III. Total profit (enter "-" for total loss)	78,797,227.75	81,805,364.87
Less: Income tax	3,564,723.70	8,995,462.97
V. Net profit (enter "-" for net loss)	75,232,504.05	72,809,901.90
V. Net of tax of other comprehensive	-104.81	70.19
incomes		
1. Other comprehensive incomes		
not to be reclassified into gains and	0.00	0.00
losses		
(1) Changes of net liabilities		
or net assets of the re-measured defined	0.00	0.00
benefit plans		
(2) Shares of the investee of		
other comprehensive incomes not to be		
reclassified into gains and losses under		
the equity method		
2. Other comprehensive incomes to	-104.81	70.19
be reclassified into gains and losses		
(1) Shares of the investee of		
other comprehensive incomes to be	-104.81	70.
reclassified into gains and losses under		
the equity method		
(2) Gains and losses from		
changes of fair value of the		
available-for-sale financial assets		

(3) Held-to-maturity investments categorized as gains and losses from the available-for-sale financial assets	0.00	0.00
(4) Effective gains or loss from cash flows	0.00	0.00
(5) Foreign currency translation differences	0.00	0.00
(6) Others	0.00	0.00
VI. Total comprehensive income	75,232,399.24	72,809,972.09
VII. Earnings per share		
1. Basic earnings per share	0.00	0.00
2. Diluted earnings per share	0.00	0.00

#### 7. Consolidated Cash Flow Statement from the Beginning of the Year to the End of the Reporting Period

		Unit: Yuan
Item	Amount incurred in the current period	Amount incurred in the previous period
I. Cash flow from operating activities:		
Cash received from sales of goods and rendering of services	1,314,055,894.12	1,585,655,573.33
Net increase in deposits from customers and interbank	0.00	0.00
Loans from central bank	0.00	0.00
Net increase in loans from other banks	0.00	0.00
Cash received from premium of the original insurance contract	0.00	0.00
Net cash received from reinsurance business	0.00	0.00
Net increase in the deposit of the insured and investments	0.00	0.00
Net increase in financial assets measured by fair value with changes included in current gains and losses	0.00	0.00
Cash received from interest and commissions	47,251,322.15	59,906,357.06
Net increase in loans from other banks	0.00	0.00
Net increase in redemption capital	0.00	0.00
Tax refunds	749,351.94	82,932,677.81
Other cash received from operating activities	393,011,976.89	317,943,780.43

Subtotal of cash inflow from operating	1,755,068,545.10	2,046,438,388.63
activities	1,755,008,545.10	2,040,438,388.03
Cash paid for goods and service	685,380,979.09	1,089,557,549.61
Net increase in loans to customers	20 225 104 10	44 885 258 00
and advances	-29,325,104.19	-44,885,258.00
Net increase in deposits with central	0.00	0.00
bank and interbank	0.00	0.00
Cash paid for indemnity payment of	0.00	0.00
the original insurance contract	0.00	0.00
Cash paid for interest and	76,146.53	34,483.91
commissions	70,140.55	54,465.91
Cash paid as insurance dividends	0.00	0.00
Cash paid to and on behalf of	202 652 001 59	100 121 701 55
employees	202,653,001.58	188,131,781.55
Taxes paid	249,526,081.87	164,892,262.56
(1) Other cash received from		255 100 704 05
operating activities	366,594,717.62	355,100,794.86
Subtotal of cash outflow in operating	1 454 005 000 50	1 770 001 (14 40
activities	1,474,905,822.50	1,752,831,614.49
Net cash flow from operating activities	280,162,722.60	293,606,774.14
III. Cash flow from financing activities:		
Cash received from withdrawal of		
investment	1,331,000,000.00	1,069,602,098.00
Cash received from investment	10.004.055.00	14.054.000.40
income	12,926,977.20	14,856,800.49
Net cash received from disposal of		
fixed assets, intangible assets and other	2,320.00	69,137.75
long-term assets		
Net cash received from disposal of		
subsidiaries and other business units	0.00	0.00
Other cash received from financing		
activities	0.00	0.00
Subtotal of cash inflow from financing	1 0 / 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 00 4 500 00 4 0 4
activities	1,343,929,297.20	1,084,528,036.24
Cash paid for purchase and		
construction of fixed assets, intangible	122,826,868.88	78,818,108.80
assets and other long-term assets		
Cash paid for investment	1,477,819,502.86	1,030,804,260.00
Net increase in mortgage loans	0.00	17,500,000.00
Net cash paid for acquisition of		
subsidiaries and other business units	0.00	0.00
Other cash paid for investment		
activities	0.00	0.00

1,127,122,368.80	1,600,646,371.74	Subtotal of cash outflow in financing activities
-42,594,332.56	-256,717,074.54	Net cash flow arising from financing activities
		III. Cash flow from financing activities:
0.00	151,637,998.48	Cash received by absorbing investment
0.00	151,637,998.48	Including: Cash received by subsidiaries from investment of minority shareholders
1,403,420,000.00	650,000,000.00	Borrowings received
0.00	0.00	Cash received from bond issue
7,812.30	0.00	Other cash received from financing activities
1,403,427,812.30	801,637,998.48	Subtotal of cash inflow from financing activities
1,036,325,984.18	681,901,725.48	Cash paid for debt repayment
135,021,116.81	120,771,753.52	Cash paid for dividend and profit distribution or interest payment
11,943,582.73	47,286,452.85	Including: Dividends and profit paid by subsidiaries to minority shareholders
131,674,692.51	100,468,327.16	Other cash paid for financing activities
1,303,021,793.50	903,141,806.16	Subtotal of cash outflow in financing activities
100,406,018.80	-101,503,807.68	Net cash flow arising from financing activities
17.80	0.00	IV. Influence of exchange rate fluctuation on cash and cash equivalents
351,418,478.18	-78,058,159.62	V. Net increase of cash and cash equivalents
631,463,030.13	1,131,523,641.19	Add: Opening balance of cash and cash equivalents
982,881,508.31	1,053,465,481.57	VI. Closing balance of cash and cash equivalents

# 8. Cash Flow Statement of the Parent Company from the Beginning of the Year to the End of the Reporting Period

Unit: Yuan

Item	Amount incurred in the current period	Amount incurred in the previous period
I. Cash flow from operating activities:		
Cash received from sales of goods	68,525,179.03	68,449,051.92

and rendering of services		
Tax refunds	0.00	0.00
Other cash received from operating		
activities	25,708,003.30	74,990,711.78
Subtotal of cash inflow from operating		
activities	94,233,182.33	143,439,763.70
Cash paid for goods and service	56,734,763.54	54,972,750.33
Cash paid to and on behalf of		
employees	27,422,885.12	33,396,939.07
Taxes paid	28,919,662.75	16,836,827.07
Other cash received from operating		
activities	101,134,157.57	185,978,879.39
Subtotal of cash outflow in operating		
activities	214,211,468.98	291,185,395.86
Net cash flow from operating activities	-119,978,286.65	-147,745,632.16
II. Cash flow from financing activities:		
Cash received from withdrawal of		
investment	719,000,000.00	699,000,000.00
Cash received from investment		
income	83,162,204.40	49,603,558.49
Net cash received from disposal of		
fixed assets, intangible assets and other	0.00	0.00
long-term assets		
Net cash received from disposal of	0.00	0.00
subsidiaries and other business units	0.00	0.00
Other cash received from financing	0.00	0.00
activities	0.00	0.00
Subtotal of cash inflow from financing	802,162,204.40	748,603,558.49
activities	802,102,204.40	748,005,558.49
Cash paid for purchase and		
construction of fixed assets, intangible	0.00	1,802,351.46
assets and other long-term assets		
Cash paid for investment	818,620,000.00	605,000,000.00
Net cash paid for acquisition of	0.00	0.00
subsidiaries and other business units	0.00	0.00
Other cash paid for investment	0.00	0.00
activities	0.00	0.00
Subtotal of cash outflow in financing	818,620,000.00	606,802,351.46
activities	010,020,000.00	000,002,551.40
Net cash flow arising from investment	-16,457,795.60	141,801,207.03
activities	-10,+57,75.00	141,001,207.05
III. Cash flow from financing activities:		
Cash received by absorbing	0.00	0.00

investment		
Borrowings received	500,000,000.00	290,000,000.00
Cash received from bond issue	0.00	0.00
Other cash received from financing activities	316,666.67	7,812.30
Subtotal of cash inflow from financing activities	500,316,666.67	290,007,812.30
Cash paid for debt repayment	310,000,000.00	315,000,000.00
Cash paid for dividend and profit distribution or interest payment	51,609,410.91	35,437,529.24
Other cash paid for financing activities	0.00	0.00
Subtotal of cash outflow in financing activities	361,609,410.91	350,437,529.24
Net cash flow arising from financing activities	138,707,255.76	-60,429,716.94
IV. Influence of exchange rate fluctuation on cash and cash equivalents	0.00	0.00
V. Net increase of cash and cash equivalents	2,271,173.51	-66,374,142.07
Add: Opening balance of cash and cash equivalents	90,504,836.76	186,369,470.58
VI. Closing balance of cash and cash equivalents	92,776,010.27	119,995,328.51

#### **II. Auditor's Report**

Is the Q3 report audited?

 $\square$  Yes  $\sqrt{No}$ 

The Q3 Report of the Company has not been audited.