

# **Chongqing Jianshe Motorcycle Co., Ltd.**

## **The Third Quarterly Report 2017**

**2017-067**

**October 2017**

## 1 Important notes

The Board of Directors, the Supervisory Committee, the directors, the supervisors, and executives of the Company guarantee that there are no significant omissions, fictitious or misleading statements carried in the Quarterly Report and we will accept individual and joint responsibilities for the truthfulness, accuracy and completeness of the Quarterly Report.

All of the directors presented the board meeting at which this Quarterly Report was examined.

Mr. Lv Hongxian, The Company Leader, Mr. Xue Gangyi , Chief financial officer and the Ms.Niu Yanli, the person in charge of the accounting department (the person in charge of the accounting )hereby confirm the authenticity and completeness of the financial report enclosed in the report.

## II. Basic Information of the Company

### I. Main accounting data and financial Index

Whether it has retroactive adjustment or re-statement on previous accounting data for accounting policy changed and accounting error correction or not.

Yes  No

	As at the end of the reporting period	As at the end of last year	Changed (%) over end of prev. year	
Gross assets (RMB)	1,297,120,004.57	1,559,334,881.03	-16.82%	
Net assets attributable to the shareholders of the listed company (RMB)	282,986,291.66	268,383,091.65	5.44%	
	Reporting period	Increase/decrease over the same period of last year (%)	Between beginning of the year to the end of the report period	Changed (%) over end of prev. year
Operating income (RMB)	213,507,572.24	-4.18%	763,581,830.08	10.50%
Net profit attributable to the shareholders of the listed company (RMB)	3,184,880.64	-26.17%	14,603,200.00	13.94%
Net profit after deducting of non-recurring gain/loss attributable to the shareholders of listed company (RMB)	2,624,001.74	-49.19%	13,765,931.45	1.77%
Cash flow generated by business operation, net (RMB)	--	--	82,969,825.20	-14.04%
Basic earning per share(RMB/Share)	0.0267	-26.04%	0.1223	13.87%
Diluted gains per share(RMB/Share)(RMB/Share)	0.0267	-26.04%	0.1223	13.87%
Weighted average income/asset ratio (%)	1.16%	-0.49%	5.30%	0.41%

Items and amount of non-current gains and losses

Applicable  Not applicable

In RMB

Items	Amount (Year-beginning to the end of the report period.)	Notes

Non-current asset disposal gain/loss(including the write-off part for which assets impairment provision is made)	58,191.62	
Government subsidy recognized in current gain and loss(excluding those closely related to the Company's business and granted under the state's policies)	346,000.00	
Other non-business income and expenditures other than the above	433,076.93	
Total	837,268.55	--

Explain the reasons if the Company classifies an item as an extraordinary gain/loss according to the definition in the Explanatory Announcement No.1 on Information Disclosure for Companies Offering Their Securities to the Public-Extraordinary Gains and Losses, or classifies any extraordinary gain/loss item mentioned in the said explanatory announcement as a recurrent gain/loss item.

Applicable  Not applicable

None of Non-recurring gain /loss items recognized as recurring gain /loss/items as defined by the information disclosure explanatory Announcement No.1- Non –recurring gain/loss in the report period.

## II.Total Shareholders and Shares Held by Top Ten Shareholders at the End of the Reporting Period

### 1. About Total Common Shareholders, Total Preference Shareholders with the Voting Power Recovered and the Shares Held by Top Ten Common Shareholders

In shares

Total number of common shareholders at the period-end	8,321	Total preference shareholders with the voting power recovered at the end of the reporting period(if any)	0			
Shares held by the top 10 shareholders						
Shareholder name	Properties of shareholder	Share proportion %	Quantity	Amount of tradable shares with Conditional held	Pledging or freezing	
					Status of the shares	Quantity
Chongqing Jianshe Mechanical and Electric Co., Ltd	State-owned legal person	71.13%	84,906,250	84,906,250	Freeze	6,100,000
Gu Zuocheng	Domestic natural person	1.86%	2,218,750	2,218,750		
Anhui Hengsheng Economic Development Group Co., Ltd.	Domestic non-state-owned legal person	1.47%	1,750,000	1,750,000		
Liu Dan	Domestic natural person	0.86%	1,032,201	0		
Yu Lingfeng	Domestic natural person	0.52%	623,621	0		
Chen Xinqiang	Domestic natural	0.51%	612,400	0		

	person				
Xu Yuanhui	Domestic natural person	0.51%	610,789	0	
Zhang Meilan	Domestic natural person	0.43%	513,560	0	
GUOTAI JUNAN SECURITIES(HONGKONG) LIMITED	Overseas legal person	0.43%	511,525	0	
Feng Yonghui	Domestic natural person	0.42%	500,000	500,000	
Shares held by the Top 10 Shareholders of Non-restricted shares					
Shareholders' Names	Number of the non-restricted shares held	Share type			
		Share type	Quantity		
Liu Dan	1,032,201	Foreign shares placed in domestic exchange	1,032,201		
Yu Lingfeng	623,621	Foreign shares placed in domestic exchange	623,621		
Chen Xinqiang	612,400	Foreign shares placed in domestic exchange	612,400		
Xu Yuanhui	610,789	Foreign shares placed in domestic exchange	610,789		
Zhang Meilan	513,560	Foreign shares placed in domestic exchange	513,560		
GUOTAI JUNAN SECURITIES(HONGKONG) LIMITED	511,525	Foreign shares placed in domestic exchange	511,525		
Chen Houping	422,961	Foreign shares placed in domestic exchange	422,961		
CORE PACIFIC-YAMAICHI INTERNATIONAL (H.K.) LIMITED	373,299	Foreign shares placed in domestic exchange	373,299		
Liu Guosheng	313,000	Foreign shares placed in domestic exchange	313,000		
Lin Fan	254,000	Foreign shares placed in domestic exchange	254,000		
Explanation on associated relationship among the aforesaid shareholders	There isn't any associated relationship between the sponsoring shareholder and the other shareholders among the top-10 list. None of them are regarded as 'Acting in concert' in accordance with 'The rules of information disclosure on change of shareholding.' Foreign shareholders are unknown for their condition of 'Associated relationship' and 'Acting in concert'.				

Whether top ten common shareholders or top ten common shareholders with un-restrict shares held have a

buy-back agreement dealing in reporting period.

Yes  No

The top ten common shareholders or top ten common shareholders with un-restrict shares held of the Company have no buy –back agreement dealing in reporting period.

**2.Total number of preferred shareholders and shareholding of top 10 preferred shareholders by the end of the report period**

Applicable  Not applicable

**III. Significant Issues****I. Major changes of main accounting statement items and financial indicators in the reporting period, as well as reasons for the changes**

Applicable  Not applicable

During the reporting period, the net profit excluding non-recurring gains and losses attributable to shareholders of the listed company decreased by -49.19% over the same period last year, which is mainly due to the sales volume of the same period last year is greater than the sales volume of the current period.

**II. The progress of significant events and influence, as well as the analysis and explanation on resolving proposal.**

Applicable  Not applicable

For details, please see the following guide of the temporary announcements

Overview of material matters	Date of disclosing	Description of the website for disclosing provisional announcements
The 6.1 million shares of the company held by the company's controlling shareholder-Construction Electromechanical was judicially froze by Chongqing Ba'nian District People's Court.	September 15,2017	For details, please see Announcement about the Shareholder's Shares being Frozen,Announcement No.2017-055 , <a href="http://www.cninfo.com.cn">http://www.cninfo.com.cn</a> .
The company planned to transfer its 51% stake of Shanghai Construction.	December 6,2016	For details, please refer to the Announcement on the Pre-disclosure of the Equity Transfer of Shanghai Construction Motorcycle Co., Ltd on the Shanghai Union Property Exchange, Announcement No.2016-080 , <a href="http://www.cninfo.com.cn">http://www.cninfo.com.cn</a> .

**III. Commitments finished in implementation by the Company, shareholders, actual controller, acquirer, directors, supervisors, senior executives or other related parties in the reporting period and commitments unfinished in implementation at the end of the reporting period**

Applicable  Not applicable

There are no commitments that the company, shareholders, actual controller, acquirer, directors, supervisors, senior executives or other related parties have fulfilled during the reporting period and have not yet fulfilled by the end of reporting period.

**IV. Prediction of Business performance for 2017**

Estimation of accumulative net profit from the beginning of the year to the end of next report period to be loss probably or the warning of its material change compared with the corresponding period of the last year and explanation of reason.

Applicable  Not applicable

**V. Investment in securities**

Applicable  Not applicable

No Securities investment in period

**VI. Investment in derivatives**

Applicable  Not applicable

There is no derivative investment during the report period.

**VII. The registration form of acceptance of investigation, communication and interview in the report period for future reference**

Applicable  Not applicable

Reception time	Way of reception	Types of visitors	Basic index
July 18,2017	Telephone communication	Individual	Q: What is the company's industry or product planning for the next 3-5 years? A: The company will continue to promote the leading development of automotive air conditioning industry, introduce the new technologies, establish the automobile heat management system industry chain, optimize and enhance the rotary vane compressor and snatch the market share of new energy automotive air conditioning. For details, please refer to the relevant contents of the Company's annual report.
September 11,2017	Other	Individual	Q: When will the transfer of equity of Shanghai Construction be completed? A: It's carried out according to the plan, please pay attention to the company's related information disclosure.

**VIII. Outward Guarantee against the Regulations**

Applicable  Not applicable

The Company had no guarantee outside against the regulation in the reporting period.

**IX. Controlling shareholder and its related parties occupying non-business capital of the listed company**

Applicable  Not applicable

There are no controlling shareholder and its related parties occupying non-business capital of the listed company in Period

**X. Implementation of the social Responsibility of taking targeted measures to alleviate poverty in light of local Conditions.**

In The report third quarter, the company neither carried out the work of taking targeted measures to alleviate poverty in light of local conditions nor has such a plan.



## IV. Financial Statement

### I. Financial statement

#### 1. Consolidated balance sheet

Prepared by: Chongqing Jianshe Motorcycle Co., Ltd.

In RMB

Items	At the end of term	Beginning of term
Current asset :		
Cash and bank balances	316,829,871.06	514,414,822.57
Settlement provision		
Outgoing call loan		
Financial assets at fair value through profit or loss		
Derivative financial assets		
Notes receivable	35,825,455.15	14,907,890.35
Account receivable	236,521,354.51	255,587,439.92
Advance payments	8,335,285.39	10,891,933.02
Insurance receivable		
Reinsurance receivable		
Provisions of Reinsurance contracts receivable		
Interest receivable		
Dividend receivable		
Other account receivable	9,086,611.75	8,579,890.08
Securities purchased under agreements to resell		
Inventories	154,102,598.78	201,207,030.54
Held-for-sale assets		
Current portion of non-current assets		
Other current asset	3,236,770.18	1,734,063.70
Total of current assets	763,937,946.82	1,007,323,070.18
Non-current assets:		
Loans and advances		
Available-for-sale financial assets		
Held-to-maturity investments		
Long-term receivable		

Long term share equity investment	84,151,306.96	83,178,112.31
Property investment	112,171,407.70	115,326,025.61
Fixed assets	311,302,495.88	325,843,861.71
Construction in progress	4,184,927.94	2,438,832.43
Engineering material		
Fixed assets pending for disposal		
Productive biological assets		
Gas & petrol		
Intangible assets	11,462,063.16	11,696,305.26
Research and Development Expenditures		
Goodwill		
Long-term prepaid expenses	1,536,006.09	2,471,588.65
Deferred income tax	1,816,875.69	1,816,875.69
Other non-current asset	6,556,974.33	9,240,209.19
Total of non-current assets	533,182,057.75	552,011,810.85
Total of assets	1,297,120,004.57	1,559,334,881.03
Current liabilities		
Short-term bank loan facilities	294,500,000.00	224,500,000.00
Borrowings from central bank		
Deposits and placements from other financial institutions		
Placement from banks and other financial institution		
Financial liabilities at fair value through profit and loss		
Derivative financial liabilities		
Notes payable	427,080,000.00	718,560,000.00
Account payable	167,203,600.64	193,368,485.45
Advances from customers	2,832,794.23	9,126,126.31
Securities sold under agreement to repurchase		
Fees and commissions payable		
Payroll payable	3,463,958.70	2,629,812.54
Taxes and surcharges payable	17,724,953.39	16,163,190.70
Interest payable		
Dividend payable		
Other payable	35,318,809.74	40,693,888.64
Reinsurance amounts payable		

Provision of insurance contract		
Securities brokering		
Securities underwriting		
Held-for-sale liabilities		
Current portion of non-current liabilities	56,890,000.00	36,100,000.00
Other current liability		
Total of current liability	1,005,014,116.70	1,241,141,503.64
Non-current liabilities:		
Long-term bank loan facilities	7,500,000.00	48,590,000.00
Bond payable		
Including: preferred stock		
Perpetual capital securities		
Long-term payable		
Long-term employee benefits payable		
Grants payable		
Provisions		
Deferred income		
Deferred tax liabilities		
Other non-current liabilities		
Total non-current liabilities	7,500,000.00	48,590,000.00
Total of liability	1,012,514,116.70	1,289,731,503.64
Equity		
Share capital	119,375,000.00	119,375,000.00
Other equity instrument		
Including: preferred stock		
Perpetual capital securities		
Reserves	958,575,094.29	958,575,094.29
Less: treasury shares		
Other comprehensive income		
Specialized reserve		
Surplus reserves	125,686,000.00	125,686,000.00
General risk reserve		
Retained earnings	-920,649,802.63	-935,253,002.64
Equity contributable to parent company	282,986,291.66	268,383,091.65

Minority interests	1,619,596.21	1,220,285.74
Total equity	284,605,887.87	269,603,377.39
Total liabilities and equity	1,297,120,004.57	1,559,334,881.03

Legal Representative: Lv Hongxian Person in charge of accounting: Xue Gangyi Accounting Dept Leader: Niu Yanli

## 2. Parent Company Balance Sheet

In RMB

Items	Year-end balance	Year-beginning balance
Current asset :		
Cash and bank balances	143,349,918.80	290,491,337.89
Financial assets at fair value through profit or loss		
Derivative financial assets		
Notes receivable		
Account receivable	4,307.10	4,307.10
Advance payments	3,366,755.27	1,182,599.45
Interest receivable		
Dividend receivable		
Other receivable	4,733,337.78	5,021,347.04
Inventories		
Held-for-sale assets		
Current portion of non-current assets		
Other current asset		131,046.64
Total of current assets	151,454,318.95	296,830,638.12
Non-current assets:		
Available-for-sale financial assets		
Held-to-maturity investments		
Long-term receivable		
Long term share equity investment	252,311,306.96	251,338,112.31
Property investment	112,171,407.70	115,326,025.61
Fixed assets	64,901,818.86	70,991,009.78
Construction in progress		
Engineering material		
Fixed assets pending for disposal		
Productive biological assets		

Gas & petrol		
Intangible assets		
Research and Development Expenditures		
Goodwill		
Long-term prepaid expenses		
Deferred income tax		
Other non-current asset		
Total of non-current assets	429,384,533.52	437,655,147.70
Total of assets	580,838,852.47	734,485,785.82
Current liabilities		
Short-term bank loan facilities		
Financial liabilities at fair value through profit and loss		
Derivative financial liabilities		
Notes payable		142,850,000.00
Account payable	120,145,651.94	147,819,149.98
Advances from customers	180,083.38	180,083.38
Payroll payable	138,345.74	14,467.08
Tax payable	17,500,046.77	15,945,044.76
Interest payable		
Dividend payable		
Other payable	246,912,230.30	240,371,017.71
Held-for-sale liabilities		
Current portion of non-current liabilities		
Other current liability		
Total of current liability	384,876,358.13	547,179,762.91
Non-current liabilities:		
Long-term bank loan facilities		
Bond payable		
Including: preferred stock		
Perpetual capital securities		
Long-term payable		
Long-term employee benefits payable		
Grants payable		
Provisions		

Deferred income		
Deferred income tax		
Other non-current liabilities		
Total of Non-current liabilities		
Total of liability	384,876,358.13	547,179,762.91
Equity		
Share capital	119,375,000.00	119,375,000.00
Other equity instrument		
Including: preferred stock		
Perpetual capital securities		
Reserves	958,575,094.29	958,575,094.29
Less: treasury shares		
Other comprehensive income		
Specialized reserve		
Surplus reserves	125,686,000.00	125,686,000.00
Retained earnings	-1,007,673,599.95	-1,016,330,071.38
Total equity	195,962,494.34	187,306,022.91
Total liabilities and equity	580,838,852.47	734,485,785.82

### 3. Consolidated Income statement of the Report period

In RMB

Items	Amount in this period	Amount in last period
I. Revenue	213,507,572.24	222,817,415.03
Including: business revenue	213,507,572.24	222,817,415.03
Interest income		
Premiums earned		
Fees and commissions income		
II. Total operating cost	211,353,527.00	218,422,951.76
Including: Cost of sales	180,477,204.20	183,064,974.53
Interest expense		
Fees and commissions expense		
Cash surrender amount		
Net expenses of claim settlement		

Net provisions for insurance contract reserves		
Policy dividend expenses		
Reinsurance expenses		
Business taxes and surcharges	3,629,615.27	1,085,900.55
Selling expenses	7,474,728.23	5,799,954.26
Administrative expense	12,737,492.93	18,872,595.80
Financial expenses	7,034,486.37	9,619,526.62
Impairment loss on assets		-20,000.00
Add: Gain from fair-value changes("“for loss)		
Investment income("“for loss)	968,012.54	1,093,108.89
Including: investment income from associates and joint ventures	968,012.54	1,093,108.89
Gain on foreign exchange("“for loss)		
Other income		
III. Operating profit (“-” for loss)	3,122,057.78	5,487,572.16
Add:Non-operating income	316,403.14	68,550.00
Including: Gains from disposal of non-current assets		
Less: Non business expenses	-244,475.76	919,069.86
Incl: Loss from disposal of non-current assets	0.00	0.00
IV. Profit before tax("“for loss)	3,682,936.68	4,637,052.30
Less: Income tax expense	312,447.43	141,278.43
V. Net profit (““for net loss)	3,370,489.25	4,495,773.87
Net profit attributable to the owners of parent company	3,184,880.64	4,314,063.61
Minority interests	185,608.61	181,710.26
VI. Other comprehensive income after tax		
Net of profit of other comprehensive income attributable to owners of the parent company		
(I) Other comprehensive income items that will not be reclassified into gains/losses in the subsequent accounting period		
1.Re-measurement of defined benefit plans of changes in net debt or net assets		
2.Other comprehensive income under the equity method investee can not be reclassified into profit or loss.		
(II) Other comprehensive income that will be reclassified into profit or loss.		

1.Other comprehensive income under the equity method investee can be reclassified into profit or loss.		
2.Gains and losses from changes in fair value available for sale financial assets		
3.Held-to-maturity investments reclassified to gains and losses of a available for sale financial assets		
4.The effective portion of cash flow hedges and losses		
5.Translation differences in currency financial statements		
6.Other		
Net after-tax of other comprehensive income attributable to Minority shareholders' equity		
VII. Total comprehensive income	3,370,489.25	4,495,773.87
Total comprehensive income attributable to the owner of the parent company	3,184,880.64	4,314,063.61
Total comprehensive income attributable minority shareholders	185,608.61	181,710.26
VIII. Earnings per share		
(I) Basic earnings per share	0.0267	0.0361
(II) Diluted earnings per share	0.0267	0.0361

The current business combination under common control, the net profits of the combined party before achieved net profit of RMB 0, last period the combined party realized RMB 0.

Legal Representative: Lv Hongxian Person in charge of accounting: Xue Gangyi Accounting Dept Leader: Niu Yanli

#### 4. Income statement of the Parent Company of the Report period

In RMB

Items	Amount in this period	Amount in last period
I. Revenue	135,469,601.01	147,553,938.73
Less: Business cost	129,554,075.22	141,127,285.79
Business tax and surcharge	2,251,361.21	173,473.33
Selling expenses	0.00	0.00
Administrative expense	500,555.75	5,335,796.83
Financial expenses	3,522,901.14	6,722,965.25
Impairment loss on assets		
Add: Gain from fair-value changes("for loss)		
Investment income("for loss)	968,012.54	1,093,108.89



Including: investment income from associates and joint ventures	968,012.54	1,093,108.89
Other income		
II. Operational profit (“-”for loss)	608,720.23	-4,712,473.58
Add:Non-operating income	250,000.00	0.00
Including: Gains from disposal of non-current assets		
Less:Non-operating expenses	0.00	206,980.01
Incl: Loss from disposal of non-current assets	138,787.12	-3,983.84
III. Profit before tax(“-”for loss)	858,720.23	-4,919,453.59
Less: Income tax expense		
IV. Net profit (“-”for net loss)	858,720.23	-4,919,453.59
V.Net of profit of other comprehensive income		
(I) Other comprehensive income items that will not be reclassified into gains/losses in the subsequent accounting period		
1.Re-measurement of defined benefit plans of changes in net debt or net assets		
2.Other comprehensive income under the equity method investee can not be reclassified into profit or loss.		
( II )		
Other comprehensive income that will be reclassified into profit or loss.		
1.Other comprehensive income under the equity method investee can be reclassified into profit or loss.		
2.Gains and losses from changes in fair value available for sale financial assets		
3.Held-to-maturity investments reclassified to gains and losses of a available for sale financial assets		
4.The effective portion of cash flow hedges and losses		
5.Translation differences in currency financial statements		
6.Other		
VI. Total comprehensive income	858,720.23	-4,919,453.59
VII. Earnings per share:		
( I ) Basic earnings per share	0.0072	-0.0412
(II)Diluted earnings per share	0.0072	-0.0412

## 5. Consolidated income statement between the beginning of the year and end of the report period

In RMB

Items	Amount in this period	Amount in last period
I.Revenue	763,581,830.08	690,994,706.91
Including: Operating income	763,581,830.08	690,994,706.91
Interest income		
Insurance gained		
Commission charge and commission income		
II. Total operating cost	751,466,148.77	678,877,033.77
Including: Operating cost	637,018,139.00	577,517,121.86
Interest expense		
Commission chare and commission expense		
Insurance discharge payment		
Net claim amount paid		
Insurance policy dividend paid		
Insurance policy dividend paid		
Reinsurance expenses		
Business tax and surcharge	8,088,765.27	2,585,384.56
Selling expenses	19,833,564.23	18,091,358.50
Administrative expense	59,381,510.43	55,317,550.82
Financial expenses	25,651,555.86	25,640,619.02
Asset impairment loss	1,492,613.98	-275,000.99
Add: Gains from change of fir value (“-”for loss )		
Investment gain (“-”for loss )	2,962,594.64	2,309,545.59
Incl: investment gains from affiliates	2,962,594.64	2,309,545.59
Gains from currency exchange (“-”for loss )		
Other income		
III. Operational profit (“-”for loss )	15,078,275.95	14,427,218.73
Add: Non-business income	759,950.89	528,059.47
Incl: Gains from disposal of non-current assets		
Less: Non business expenses	-77,317.66	1,237,540.73
Incl: Loss from disposal of non-current assets	142,770.96	
IV.Total profit(“-”for loss)	15,915,544.50	13,717,737.47

Less: Income tax expenses	913,034.03	441,772.09
V. Net profit ( “-”for net loss )	15,002,510.47	13,275,965.38
Net profit attributable to the owners of parent company	14,603,200.00	12,816,909.03
Minority shareholders' equity	399,310.47	459,056.35
VI. Net after-tax of Other comprehensive income		
Net after-tax of other comprehensive income attributable to owners of the parent company.		
(I) Other comprehensive income items that will not be reclassified into gains/losses in the subsequent accounting period		
1.Re-measurement of defined benefit plans of changes in net debt or net assets		
2.Other comprehensive income under the equity method investee can not be reclassified into profit or loss.		
(II) Other comprehensive income that will be reclassified into profit or loss.		
1.Other comprehensive income under the equity method investee can be reclassified into profit or loss.		
2.Gains and losses from changes in fair value available for sale financial assets		
3.Held-to-maturity investments reclassified to gains and losses of a available for sale financial assets		
4.The effective portion of cash flow hedges and losses		
5.Translation differences in currency financial statements		
6.Other		
Net after-tax of other comprehensive income attributable to Minority shareholders' equity		
VII. Total comprehensive income	15,002,510.47	13,275,965.38
Total comprehensive income attributable to the owner of the parent company	14,603,200.00	12,816,909.03
Total comprehensive income attributable minority shareholders	399,310.47	459,056.35
VIII. Earnings per share		
(I) Basic earnings per share	0.1223	0.1074
(II)Diluted earnings per share	0.1223	0.1074

The current business combination under common control, the net profits of the combined party before achieved ne

t profit of RMB 0, last period the combined party realized RMB 0.

## 6. Income Statement of the Parent Between the Beginning of the Year and End of the Report Period

In RMB

Items	Amount in this period	Amount in last period
I. Revenue	474,996,719.71	484,378,257.16
Less: Business cost	434,679,301.68	454,677,557.06
Business tax and surcharge	3,092,755.35	415,033.77
Selling expenses	0.00	
Administrative expense	22,739,131.48	15,932,494.52
Financial expenses	9,516,708.64	11,636,598.79
Asset impairment loss		
Add: Gains from change of fair value (“-”for loss)		
Investment gain (“-”for loss)	2,962,594.64	2,309,545.59
Incl: investment gains from affiliates	2,962,594.64	2,309,545.59
Other income		
II. Operational profit	7,931,417.20	4,026,118.61
Add: Non-business income	457,862.58	
Incl: Gains from disposal of non-current assets		
Less: Non business expenses	-267,191.65	233,676.97
Incl: Loss from disposal of non-current assets	142,770.96	
III. Total profit	8,656,471.43	3,792,441.64
Less: Income tax expenses		
IV. Net profit	8,656,471.43	3,792,441.64
V. Net after-tax of Other comprehensive income		
(I) Other comprehensive income items that will not be reclassified into gains/losses in the subsequent accounting period		
1. Re-measurement of defined benefit plans of changes in net debt or net assets		
2. Other comprehensive income under the equity method investee cannot be reclassified into profit or loss.		
(II) Other comprehensive income that will be reclassified into profit or loss.		
1. Other comprehensive income under the equity method investee cannot be reclassified into profit or loss.		

2.Gains and losses from changes in fair value available for sale financial assets		
3.Held-to-maturity investments reclassified to gains and losses of a available for sale financial assets		
4.The effective portion of cash flow hedges and losses		
5.Translation differences in currency financial statements		
6.Other		
VI.Total comprehensive income	8,656,471.43	3,792,441.64
VII.Earnings per share		
(I) Basic earnings per share	0.0725	0.0318
(II)Diluted earnings per share	0.0725	0.0318

## 7. Consolidated Cash Flow Statement Between the Beginning of the Year and End of the Report Period

In RMB

Items	Amount in this period	Amount in last period
I.Cash flows from operating activities		
Cash received from sales of goods or rendering of services	340,207,936.02	386,715,875.32
Net increase of customer deposits and capital kept for brother company		
Net increase of loans from central bank		
Net increase of inter-bank loans from other financial bodies		
Cash received against original insurance contract		
Net cash received from reinsurance business		
Net increase of client deposit and investment		
Net increase of the financial assets that are measured at fair value and whose movement is counted to the current gain and loss		
Cash received as interest, processing fee and commission		
Net increase of inter-bank fund received		
Net increase of repurchasing business		
Tax returned	7,145,487.58	4,096,213.49
Other cash received from business operation	11,133,163.30	5,462,940.88
Sub-total of cash inflow	358,486,586.90	396,275,029.69
Cash paid for purchasing of merchandise and services	166,143,370.78	225,140,843.26
Net increase of client trade and advance		
Net increase of savings n central bank and brother company		

Cash paid for original contract claim		
Cash paid for interest, processing fee and commission		
Cash paid for policy dividend		
Cash paid to staffs or paid for staffs	40,468,501.41	41,620,535.78
Taxes paid	20,979,001.59	18,094,732.14
Other cash paid for business activities	47,925,887.92	14,902,270.76
Sub-total of cash outflow from business activities	275,516,761.70	299,758,381.94
Cash flow generated by business operation, net	82,969,825.20	96,516,647.75
II.Cash flow generated by investing		
Cash received from investment retrieving		
Cash received as investment gains	4,000,000.00	3,400,000.00
Net cash retrieved from disposal of fixed assets, intangible assets, and other long-term assets		
Net cash received from disposal of subsidiaries or other operational units		
Other investment-related cash received		
Sub-total of cash inflow due to investment activities	4,000,000.00	3,400,000.00
Cash paid for construction of fixed assets, intangible assets and other long-term assets	7,603,455.66	18,303,266.82
Cash paid as investment		
Net increase of loan against pledge		
Net cash received from subsidiaries and other operational units		
Other cash paid for investment activities		
Sub-total of cash outflow due to investment activities	7,603,455.66	18,303,266.82
Net cash flow generated by investment	-3,603,455.66	-14,903,266.82
III.Cash flow generated by financing		
Cash received as investment		
Incl: Cash received as investment from minor shareholders		
Cash received as loans		222,500,000.00
Cash received from bond placing		
Other financing –related ash received	888,027,282.97	2,594,748,014.83
Sub-total of cash inflow from financing activities	888,027,282.97	2,817,248,014.83
Cash to repay debts	202,210,833.33	563,422,250.00
Cash paid as dividend, profit, or interests	29,642,154.70	48,675,476.70
Incl: Dividend and profit paid by subsidiaries to minor shareholders		

Other cash paid for financing activities	820,669,095.75	2,243,004,944.31
Sub-total of cash outflow due to financing activities	1,052,522,083.78	2,855,102,671.01
Net cash flow generated by financing	-164,494,800.81	-37,854,656.18
IV. Influence of exchange rate alternation on cash and cash equivalents		
V.Net increase of cash and cash equivalents	-85,128,431.27	43,758,724.75
Add: balance of cash and cash equivalents at the beginning of term	273,768,758.46	23,643,515.81
VI ..Balance of cash and cash equivalents at the end of term	188,640,327.19	67,402,240.56

## 8. Cash Flow Statement of the Parent Between the Beginning of the Year and End of the Report Period

In RMB

Items	Amount in this period	Amount in last period
I.Cash flows from operating activities		
Cash received from sales of goods or rendering of services	152,836,381.54	266,304,552.60
Tax returned		0.00
Other cash received from business operation	287,762.65	212,255.47
Sub-total of cash inflow	153,124,144.19	266,516,808.07
Cash paid for purchasing of merchandise and services	93,529,027.94	141,139,796.29
Cash paid to staffs or paid for staffs	16,765,994.06	20,744,394.23
Taxes paid	8,001,334.53	9,134,547.24
Other cash paid for business activities	2,317,495.29	1,352,716.36
Sub-total of cash outflow from business activities	120,613,851.82	172,371,454.12
Cash flow generated by business operation, net	32,510,292.37	94,145,353.95
II.Cash flow generated by investing		
Cash received from investment retrieving		
Cash received as investment gains	4,000,000.00	3,400,000.00
Net cash retrieved from disposal of fixed assets, intangible assets, and other long-term assets		
Net cash received from disposal of subsidiaries or other operational units		
Other investment-related cash received		
Sub-total of cash inflow due to investment activities	4,000,000.00	3,400,000.00
Cash paid for construction of fixed assets, intangible assets and other long-term assets	838,000.00	450,000.00
Cash paid as investment		

Net cash received from subsidiaries and other operational units		
Other cash paid for investment activities		
Sub-total of cash outflow due to investment activities	838,000.00	450,000.00
Net cash flow generated by investment	3,162,000.00	2,950,000.00
III.Cash flow generated by financing		
Cash received as investment		
Cash received as loans		202,500,000.00
Cash received from bond placing		
Other financing –related ash received	636,511,142.23	2,240,343,234.49
Sub-total of cash inflow from financing activities	636,511,142.23	2,442,843,234.49
Cash to repay debts		468,800,000.00
Cash paid as dividend, profit, or interests	11,954,453.49	33,720,624.57
Other cash paid for financing activities	764,511,464.92	1,990,368,105.00
Sub-total of cash outflow due to financing activities	776,465,918.41	2,492,888,729.57
Net cash flow generated by financing	-139,954,776.18	-50,045,495.08
IV. Influence of exchange rate alternation on cash and cash equivalents		
V.Net increase of cash and cash equivalents	-104,282,483.81	47,049,858.87
Add: balance of cash and cash equivalents at the beginning of term	247,582,579.15	4,486,524.01
VI ..Balance of cash and cash equivalents at the end of term	143,300,095.34	51,536,382.88

## II. Auditor's report

Whether the Q3 report is audited

Yes  No

The Q3 Report is not audited.