

Share's 000550 Share's Jiangling Motors No.: 2018-040
code: 200550 Name: Jiangling B

Jiangling Motors Corporation, Ltd. Extracts From 2018 Half-year Report

1. Important note

These extracts are extracted from the original of JMC half-year report. To fully understand the Company's operating results, financial status and future development plan, investors should carefully read the original for details in the website designated by CSRC for publication of JMC's Half-year Report.

Abnormal opinions from accounting firm for the reporting period

Applicable Not Applicable

Proposal on profit distribution and converting capital reserve to share capital

Applicable Not Applicable

JMC will not pay dividend in cash or stock, or convert capital reserve to share capital.

Proposal on profit distribution of preferred shares

Applicable Not Applicable

2. Brief introductions

2.1 Company's information

Share's name	Jiangling Motor, Jiangling B	Share's code	000550, 200550
Place of listing	Shenzhen Stock Exchange		
Contact persons and contact details	Board Secretary	Securities Affair Representative	
Name	Wan Hong	Quan Shi	
Contact address	No. 509, Northern Yingbin Avenue, Nanchang City, Jiangxi Province, P.R.C		
Telephone	86-791-85266178		
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2.2 Main accounting data and financial ratios

Whether the previous accounting data should be retroactive adjusted?

Yes No

Unit: RMB '000

	Reporting period (2018 first half)	Same period last year	Change (%)
Revenue	14,287,497	15,666,476	-8.80
Profit Attributable to the Equity Holders of the Company	318,951	552,903	-42.31
Net Cash Generated From Operating Activities	-906,818	-899,401	0.83
Basic Earnings Per Share (RMB)	0.370	0.640	-42.31
Diluted Earnings Per Share (RMB)	0.370	0.640	-42.31
Weighted Average Return on Equity Ratio	2.72%	4.36%	Down 1.64 percentage points
	At the end of reporting period	At the end of the previous year	Change (%)
Total Assets	23,232,394	26,383,761	-11.94
Shareholders' Equity Attributable to the Equity Holders of the Company	10,615,058	12,572,402	-15.57

2.3 Shareholders and shareholding status

Total shareholders (as of June 30, 2018)	JMC had 32,528 shareholders, including 27,100 A-share holders, and 5,428 B-share holders.					
Top ten shareholders						
Shareholder Name	Shareholder Type	Shareholding Percentage (%)	Shares at the End of Year	Change (+,-)	Shares with Trading Restriction	Shares due to mortgage or frozen
Jiangling Motor Holding Co., Ltd.	State-owned legal person	41.03	354,176,000	0	0	0
Ford Motor Company	Foreign legal person	32	276,228,394	0	0	0
China Securities Corporation Limited	Other	2.63	22,743,584	0	0	0
Shanghai Automotive Co., Ltd.	State-owned Legal person	1.51	13,019,610	0	0	0
Shanghai Gao Yi Asset Management Partnership (L.P.)	Other	1.02	8,800,000	8,800,000	0	0
Central Huijin Investment Ltd.	State-owned legal person	0.83	7,186,600	0	0	0

JPMBSA RE FTIF TEMPLETON CHINA FUND GTI 5497	Foreign person	legal	0.68	5,848,450	0	0	0
GAOLING FUND, L.P.	Foreign person	legal	0.63	5,439,086	0	0	0
INVESCO FUNDS SICAV	Foreign person	legal	0.58	5,035,746	0	0	0
TEMPLETON DRAGON FUND, INC.	Foreign person	legal	0.56	4,836,708	0	0	0
Notes on association among above-mentioned shareholders				None.			

2.4 Change of controlling shareholders or actual controlling parties

Change of controlling shareholders

Applicable Not Applicable

There was no change of controlling shareholders during the reporting period.

Change of actual controlling parties

Applicable Not Applicable

There was no change of actual controlling parties during the reporting period.

2.5 Total shareholders and top ten shareholders holding preferred shares

Applicable Not Applicable

There was no shareholder holding preferred shares during the reporting period.

2.6 Company Bond

Whether the Company owns the corporate bond that is lists in the securities exchange and undue or is not paid in full although it's due?

Yes No

3. Management Discussions and Analysis

3.1 Summary

In the first half of 2018, China's economy keeps steadily growth, and China's automotive market continues to keep slightly growth. Total sales volume was 14.07 million units, increased 5.57% than 2017 first half.

During the reporting period, to cope with more severe competition, more stringent regulatory requirement and intensifying cost pressures, the Company focused on quality improvement, new product development, operating cost control and production efficiency enhancement. Simultaneously, the Company introduced series of sales policy to respond the market risk. In the first half of 2018, JMC achieved sales volume of 147,354 units, decreased 4.16% compared with the same period last year, achieved revenue of RMB 14.287 billion, decreased 8.80% compared with the same period last year, achieved net profit of RMB 0.319 billion, decreased 42.31% compared with the same period last year. It mainly reflected the decline of passenger vehicle sales during the adjustment period and the changes in product mix, the increasing promotion expenses to cope with the fierce market competition, and the continuous growing expenditures in new product and technology development. In the first half, the Company achieved a good start in the field of electrification transformation. Kairui EV, JMC's first electric light truck, has driven the

Company's strategic alliance with a number of well-known domestic enterprises on strength of high range, low energy consumption, connectivity feature, high quality, comfort and safety performance. A total of 5,100 units Kairui EV order for year 2018 was received short after its launch. The Company has taken a solid step toward shaping a smart logistics ecosystem.

3.2 Matters related to financial report

1 Explanation on the changes of accounting policy, accounting estimates, estimation method compared with that of the last accounting period

Applicable Not Applicable

The Company adopted IFRS 15 --Revenue from Contracts with Customers since January 1, 2018. By assessing the effects of applying the new standard on the Company's financial statements, no significant impact identified except for the reclassification from distribution expenses as a deduction of revenue. No retrospective adjustments are required.

2 Cause and impacts of major accounting errors, and correction result

Applicable Not Applicable

3 Explanation on consolidated scope change compared with that of the last accounting period

Applicable Not Applicable

In the reporting period, the newly consolidated subsidiary is Shenzhen Fujiang NEV Sales Co., Ltd.

Board of Directors
Jiangling Motors Corporation, Ltd.
August 27, 2018