

## C\&S PAPER CO..LTD.



## C\&S Paper Co., Ltd.

## First Quarter Report 2022

The Company and all members of the Board of Directors hereby guarantee the truthfulness, accuracy and completeness of the information disclosed, and there are no false and misleading statements or material omissions.

## Important Notice:

1. The Board of Directors and the Board of Supervisors of the Company and its directors, supervisors and senior management warrant that the information contained in this quarterly report is true, accurate and complete without any false and misleading statements or material omissions, and severally and jointly accept legal liability thereof.
2. The person in charge of the Company, the person in charge of accounting of the Company, and the person in charge of the accounting department of the Company have declared that they warrant the truthfulness, accuracy and completeness of the financial statements set out in this quarterly report.

Whether the First Quarter Report has been audited
$\square$ Yes $\sqrt{ }$ No

## I. Main Financial Data

(I) Main accounting data and financial indicators

Whether the Company needs to perform retrospective adjustment or restatement of accounting data for previous years $\square$ Yes $\sqrt{ }$ No

|  | Current period | Same period of previous <br> year | Changes over same period of <br> previous year |
| :--- | ---: | ---: | ---: |
| Operating income (RMB) | $1,884,339,300.88$ | $2,102,126,213.63$ | $-10.36 \%$ |
| Net profit attributable to shareholders of <br> the listed company (RMB) | $133,346,264.70$ | $271,122,802.99$ | $-50.82 \%$ |
| Net profit attributable to shareholders of <br> the listed company after deducting <br> non-recurring profit and loss (RMB) | $126,963,097.30$ | $267,298,568.37$ | $-52.50 \%$ |
| Net cash flow from operating activities <br> (RMB) | $247,480,435.23$ | $334,905,166.23$ |  |


| Basic earnings per share (RMB/share) | 0.10 | 0.21 | $-52.38 \%$ |
| :--- | ---: | ---: | ---: |
| Diluted earnings per share (RMB/share) | 0.10 | 0.21 | $-52.38 \%$ |
| Weighted average return on net assets | $2.68 \%$ | $5.34 \%$ | $-2.66 \%$ |
|  | End of current period | End of previous year | Changes over end of previous <br> year |
| Total assets (RMB) | $7,319,188,356.35$ | $7,523,281,973.84$ | $-2.71 \%$ |
| Owner's equity attributable to shareholders <br> of the listed company (RMB) | $5,041,774,734.59$ | $4,903,552,661.58$ | $2.82 \%$ |

## (II) Non-recurring items and amounts

$\sqrt{ }$ Applicable $\square$ Not applicable

| Item | Amit: RMB |  |
| :--- | ---: | ---: |
| Profits/losses from the disposal of non-current asset (including <br> the write-off that accrued for impairment of assets) | $-74,478.70$ | Description |
| Governmental grants reckoned into current profits/losses (not <br> including grants enjoyed in quota or ration according to national <br> standards, which are closely relevant to the company's normal <br> business) | $6,624,450.75$ |  |
| Profits/losses from assets entrusted to others for investment or <br> management | $180,495.09$ |  |
| Other non-operating income and expenses except for the <br> aforementioned items | $1,307,495.58$ |  |
| Less: Influence of income tax | $1,654,795.32$ |  |
| Total | $6,383,167.40$ |  |

Details of other profit and loss items that meet the definition of non-recurring profit and loss:
$\square$ Applicable $\sqrt{ }$ Not applicable
The Company has no other profit and loss items that meet the definition of non-recurring profit and loss.
Descriptions where the Company defines any non-recurring profit and loss items listed in the No. 1 Explanatory Announcement on Information Disclosure of Companies Offering Securities to the Public-Non-recurring Profit and Loss as recurring profit and loss items during the reporting period
$\square$ Applicable $\sqrt{ }$ Not applicable
The Company did not define any non-recurring profit and loss items listed in the No. 1 Explanatory Announcement on Information Disclosure of Companies Offering Securities to the Public-Non-recurring Profit and Loss as recurring profit and loss items during the reporting period.

## (III) Changes of main accounting data and financial indicators and reasons

## $\sqrt{ }$ Applicable $\square$ Not applicable

## 1. Balance sheet items

Notes receivable: This item recorded an increase of RMB40,596,142.46 or $1744.52 \%$ in the reporting period compared with the end of 2021, mainly owing to the increase in bank acceptance bills received from customers during the reporting period.

Prepayment: This item recorded a decrease of RMB13,428,114.90 or $36.60 \%$ in the reporting period compared with the end of 2021, mainly owing to the decrease in prepayments for materials during the reporting period.

Assets held for sale: This item recorded a decrease of RMB57,073,059.69 or $100.00 \%$ in the reporting period compared with the end of 2021, mainly owing to the decrease in the assets held for sale during the reporting period

Other current assets: This item recorded an increase of RMB136, $445,815.47$ or $110.45 \%$ in the reporting period compared with the end of 2021, mainly owing to the increase in the principal of wealth management products during the reporting period.

Construction work in progress: This item recorded a decrease of RMB54,916,177.38 or $40.72 \%$ in the reporting period compared with the end of 2021, mainly owing to the fact that certain construction work in progress reached the usable state and was thereby transferred to fixed assets during the reporting period.

Short-term borrowings: This item recorded an increase of RMB38,500,000.00 or $100.00 \%$ in the reporting period compared with the end of 2021, mainly owing to the increase in the advance discount of trade acceptance bills during the reporting period.

Contract liabilities: This item recorded a decrease of RMB105,861,672.80 or $64.41 \%$ in the reporting period compared with the end of 2021, mainly owing to the decrease in prepayments from customers during the reporting period

Employee remuneration payable: This item recorded a decrease of RMB72,938,549.57 or $52.27 \%$ in the reporting period compared with the end of 2021, mainly owing to the release of the year-end bonus payable for the previous year during the reporting period.

Other current liabilities: This item recorded a decrease of RMB13,776,291.85 or $64.83 \%$ in the reporting period compared with the end of 2021, mainly owing to the decrease in the tax pending changeover during the reporting period.

## 2. Income statement items

Financial expenses: This item recorded an increase of RMB1,940,083.31 or $56.85 \%$ in the reporting period compared with the same period in 2021, mainly owing to the increase in exchange losses and gains during the reporting period.

Other income: This item recorded an increase of RMB2,916,840.06 or $57.04 \%$ in the reporting period compared with the same period in 2021, mainly owing to the increase in government grants received during the reporting period.

Return on investment: This item recorded a decrease of RMB133,198.95 or $43.38 \%$ in the reporting period compared with the same period in 2021, mainly owing to the decrease in returns on wealth management products received during the reporting period.

Credit impairment losses: This item recorded a decrease of RMB2,205,357.17 or $46.80 \%$ in the reporting period compared with the same period in 2021, mainly owing to the decrease in credit impairment losses accrued for accounts receivable during the reporting period.

Asset impairment losses: This item recorded a decrease of RMB1,754,309.41 or $82.73 \%$ in the reporting period compared with the same period in 2021, mainly owing to the decrease in impairment losses accrued for fixed assets during the reporting period.

Non-operating income: This item recorded an increase of RMB223,979.27 or $30.42 \%$ in the reporting period compared with the same period in 2021, mainly owing to the increase in income from fines and compensations during the reporting period.

Income tax expenses: This item recorded a decrease of RMB31,092,273.35 or $53.66 \%$ in the reporting period compared with the same period in 2021, mainly owing to the decrease in total profit during the reporting period.

## 3. Cash flow statement items

Net cash flow from investing activities: This item recorded a decrease of RMB79,427,956.29 or $62.09 \%$ in the reporting period compared with the same period in 2021, mainly owing to the increase in payment for principal of wealth management products during the reporting period.

Net cash flow from financing activities: This item recorded an increase of RMB302,789,234.86 or $113.05 \%$ in the reporting period compared with the same period in 2021, mainly owing to the decrease in payment of repurchased shares during the reporting period.

## II. Shareholder Information

(I) Total number of ordinary shareholders, number of preferred shareholders whose voting rights were resumed and shareholdings of top 10 shareholders

| Total number of ordinary shareholders as at the end of the reporting period |  |  | $141,508 \left\lvert\, \begin{aligned} & \text { Total n } \\ & \text { shareh } \\ & \text { rights } \\ & \text { of the } \end{aligned}\right.$ | number of preferre holders whose votin were resumed at th reporting period (i |  | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholdings of top 10 shareholders |  |  |  |  |  |  |
| Name of shareholder | Nature of shareholder | Shareholding percentage (\%) | Number of shares | Number of shares subject to selling restrictions | Pledged, marked or frozen |  |
|  |  |  |  |  | Share status | Number |
| Guangdong <br> Zhongshun Paper Group Co., Ltd. | Domestic non-state-owned legal person | 28.61\% | 375,655,958 |  |  |  |
| Chung Shun Co. | Foreign legal person | 20.30\% | 266,504,789 |  |  |  |
| Hong Kong <br> Securities <br> Clearing Co., Ltd. | Foreign legal person | 4.87\% | 63,986,041 |  |  |  |
| Ernest Partners LLC — Client funds | Foreign legal person | 0.79\% | 10,402,100 |  |  |  |
| Yue Yong | Domestic natural person | 0.74\% | 9,665,241 | 7,248,930 |  |  |
| Deng Yingzhong | Domestic natural person | 0.51\% | 6,752,811 | 5,064,608 |  |  |
| \# Zhongshan Xinda Investment Management Co., Ltd. | Domestic non-state-owned legal person | 0.47\% | 6,123,636 |  |  |  |
| Deng Guanbiao | Domestic natural person | 0.38\% | 4,957,473 | 3,718,105 |  |  |
| Li Hong | Domestic natural person | 0.33\% | 4,297,300 |  | Pledge | 4,200,000 |
| \#Zeng Haichun | Domestic natural person | 0.32\% | 4,200,000 |  |  |  |
| Shareholdings of top 10 shareholders not subject to selling restrictions |  |  |  |  |  |  |
| Name of shareholder |  | Number of shares not subject to selling restrictions |  |  | Type of shares |  |


|  |  | Type of shares | Number |
| :---: | :---: | :---: | :---: |
| Guangdong Zhongshun Paper Group Co., Ltd. | 375,655,958 | RMB-denominate d ordinary shares | 375,655,958 |
| Chung Shun Co. | 266,504,789 | RMB-denominate d ordinary shares | 266,504,789 |
| Hong Kong Securities Clearing Co., Ltd. | 63,986,041 | RMB-denominate d ordinary shares | 63,986,041 |
| Ernest Partners LLC - Client funds | 10,402,100 | RMB-denominate d ordinary shares | 10,402,100 |
| \# Zhongshan Xinda Investment Management Co., Ltd. | 6,123,636 | RMB-denominate d ordinary shares | 6,123,636 |
| Li Hong | 4,297,300 | RMB-denominate d ordinary shares | 4,297,300 |
| \#Zeng Haichun | 4,200,000 | RMB-denominate d ordinary shares | 4,200,000 |
| Cheng'an Asset Management Co., Ltd. <br> - Cheng'an 99 Chuancheng No. 1 <br> Private Equity Securities Investment Fund | 3,999,913 | RMB-denominate d ordinary shares | 3,999,913 |
| \#Chen Ruiqiang | 3,667,600 | RMB-denominate d ordinary shares | 3,667,600 |
| ABC - CSI Smallcap 500 ETF | 3,658,989 | RMB-denominate d ordinary shares | 3,658,989 |
| Description on the related relationship or parties acting-in-concert arrangements among the above shareholders | 1. Among the top ten shareholders mentioned above, Mr. Deng Yingzhong and Mr. Deng Guanbiao are among the actual controllers of the Company; Guangdong Zhongshun Paper Group Co., Ltd. and Chung Shun Co. are the enterprises controlled by actual controllers of the Company, i.e. Mr. Deng Yingzhong, Deng Guanbiao and Deng Guanjie. That is, Guangdong Zhongshun Paper Group Co., Ltd. and Chung Shun Co. are related parties. Mr. Yue Yong is an incumbent senior manager of the Company. <br> 2. Except for the above situation, it is unknown to the Company whether there is related party relationship among other shareholders, or whether there is acting-in-concert among other shareholders as stipulated in the Administrative Measures for the Disclosure of Information on Changes in Shareholders' Shareholding of Listed Companies. |  |  |
| Description on the top 10 shareholders' participation in margin trading and securities lending business (if any) | 1. The Company's shareholder Zhongshan Xinda Inv 6,120,602 shares through a client credit transaction g <br> 2. The Company's shareholder Zeng Haichun holds 4 credit transaction guarantee securities account. <br> 3. The Company's shareholder Chen Ruiqiang holds transaction guarantee securities account. <br> Note: There is a special repurchase account " $\mathrm{C} \& S$ Pa Account" among the top 10 shareholders. As of the e repurchase account held $26,758,987$ shares, with a sh to relevant regulations, it is not included in the list of | vestment Managemen guarantee securities a $4,000,000$ shares thro 843,500 shares throu <br> Paper Special Repurch end of the reporting $p$ hareholding ratio of 2 f top 10 shareholders | Co., Ltd. holds ount. <br> h a client <br> a client credit <br> Securities <br> od, this <br> \%. Pursuant |

## (II) Total number of preferred shareholders and shareholdings of top $\mathbf{1 0}$ preferred shareholders

$\square$ Applicable $\sqrt{ }$ Not applicable

## III. Other Significant Matters

$\sqrt{ }$ Applicable $\square$ Not applicable

| No. | Announcement <br> time | Announcement name | Announce <br> ment <br> number | Disclosure <br> media |
| :---: | :---: | :---: | :---: | :---: |
| 1 | January 6, 2022 | Announcement on Expiration of Share Repurchase Period <br> and Results of Share Repurchase | $2022-01$ | Securities <br> Times, |


| 2 | March 1, 2022 | Annual Performance Bulletin 2021 | 2022-02 | Securities |
| :---: | :---: | :---: | :---: | :---: |
| 3 | March 16, 2022 | Announcement on the Repurchase and Deregistration Completion of Partial Reserved Restricted Stocks under the 2018 Stock Option and Restricted Stock Incentive Plan | 2022-03 | Daily, China Securities Journal, |
| 4 | March 23, 2022 | Announcement on Reduction of Company Shares by Directors and Senior Management Through Block Transactions | 2022-04 | Shanghai <br> Securities |
| 5 | March 25, 2022 | Announcement on the Resignation of the Director, the Vice President and the Representative of Securities Affairs of the Company | 2022-05 | $\begin{aligned} & \text { News and } \\ & \text { http://www.cni } \\ & \text { nfo.com.cn } \end{aligned}$ |
| 6 | March 31, 2022 | Announcement on Holding Subsidiary Obtaining the High-tech Enterprise Certificate (Renewal) | 2022-06 |  |
| 7 | April 1, 2022 | Announcement on the Company's Completion of the Industrial and Commercial Change Registration | 2022-07 |  |

## IV. Quarterly Financial Statements

(I) Financial statements

## 1. Consolidated balance sheet

Prepared by: C\&S Paper Co., Ltd.
March 31, 2022
Unit: RMB

| Item | Balance at the end of the period | Balance at the beginning of the period |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Monetary funds | 956,047,784.07 | 875,052,493.12 |
| Settlement reserve |  |  |
| Lending to banks and other financial institutions |  |  |
| Tradable financial assets | 8,884.68 |  |
| Derivative financial assets |  |  |
| Notes receivable | 42,923,202.66 | 2,327,060.20 |
| Accounts receivable | 901,200,027.82 | 1,177,831,399.28 |
| Accounts receivable financing |  |  |
| Prepayments | 23,257,654.83 | 36,685,769.73 |
| Premium receivable |  |  |
| Reinsurance payables |  |  |
| $\qquad$ |  |  |
| Other receivables | 14,512,618.72 | 12,353,794.41 |
| Including: Interest receivable |  |  |
| Dividends receivable |  |  |
| Financial assets held under resale agreements |  |  |
| Inventory | 1,381,955,124.49 | 1,467,631,516.95 |
| Contract assets |  |  |
| Assets held for sale |  | 57,073,059.69 |
| Non-current assets due within one year |  |  |
| Other current assets | 259,976,695.43 | 123,530,879.96 |


| Total current assets | 3,579,881,992.70 | 3,752,485,973.34 |
| :---: | :---: | :---: |
| Non-current assets: |  |  |
| Loans and advances to customers |  |  |
| Investments in creditor's rights |  |  |
| Investments in other creditor's rights |  |  |
| Long-term receivable |  |  |
| Long-term equity investment |  |  |
| Investment in other equity instruments |  |  |
| Other non-current financial assets |  |  |
| Investment property | 32,779,260.69 | 33,138,481.74 |
| Fixed assets | 3,164,970,508.90 | 3,129,371,506.40 |
| Construction work in progress | 79,959,519.56 | 134,875,696.94 |
| Productive biological assets |  |  |
| Oil \& gas assets |  |  |
| Right-of-use assets | 14,538,125.12 | 14,300,520.77 |
| Intangible assets | 166,827,310.58 | 168,453,928.11 |
| Development expenses |  |  |
| Goodwill | 64,654.15 | 64,654.15 |
| Long-term deferred expenses | 17,216,999.94 | 16,762,904.09 |
| Deferred income tax assets | 186,623,857.31 | 182,185,944.85 |
| Other non-current assets | 76,326,127.40 | 91,642,363.45 |
| Total non-current assets | 3,739,306,363.65 | 3,770,796,000.50 |
| Total assets | 7,319,188,356.35 | 7,523,281,973.84 |
| Current liabilities: |  |  |
| Short-term borrowings | 38,500,000.00 |  |
| Borrowings from PBC |  |  |
| Placements from banks and other financial institutions |  |  |
| Tradable financial liabilities |  |  |
| Derivative financial liabilities |  |  |
| Notes payable | 400,228,927.06 | 334,969,632.58 |
| Accounts payable | 741,278,632.32 | 829,113,780.31 |
| Payments received in advance |  |  |
| Contract liabilities | 58,498,770.54 | 164,360,443.34 |
| Proceeds from financial assets sold under repo |  |  |
| Customer bank deposits and due to banks and other financial institutions |  |  |
| Funds from securities trading agency |  |  |
| Funds from securities underwriting agency |  |  |
| Employee remuneration payable | 66,612,856.89 | 139,551,406.46 |
| Tax and fees payable | 96,841,478.76 | 107,184,810.97 |
| Other payables | 699,283,272.06 | 854,872,178.78 |
| Including: Interests payable |  |  |
| Dividends payable | 1,352,746.20 | 1,352,746.20 |


| Transaction fee and commission receivable |  |  |
| :---: | :---: | :---: |
| Reinsurance payable |  |  |
| Liabilities held for sale |  |  |
| Non-current liabilities due within one year | 9,544,758.08 | 8,616,487.38 |
| Other current liabilities | 7,474,321.44 | 21,250,613.29 |
| Total current liabilities | 2,118,263,017.15 | 2,459,919,353.11 |
| Non-current liabilities: |  |  |
| Insurance contract reserves |  |  |
| Long-term borrowings |  |  |
| Bonds payable |  |  |
| Including: Preference shares |  |  |
| Perpetual bonds |  |  |
| Lease liabilities | 6,052,690.50 | 5,565,928.14 |
| Long-term payable |  |  |
| Long-term employee remuneration payable |  |  |
| Provision |  |  |
| Deferred income | 100,698,328.79 | 104,483,429.54 |
| Deferred income tax liabilities | 49,233,321.29 | 46,514,550.50 |
| Other non-current liabilities |  |  |
| Total non-current liabilities | 155,984,340.58 | 156,563,908.18 |
| Total liabilities | 2,274,247,357.73 | 2,616,483,261.29 |
| Owner's equity: |  |  |
| Share capital | 1,312,856,093.00 | 1,312,457,555.00 |
| Other equity instruments |  |  |
| Including: Preference shares |  |  |
| Perpetual bonds |  |  |
| Capital reserve | 945,219,956.50 | 940,742,686.19 |
| Less: Treasury shares | 722,243,283.39 | 722,243,283.39 |
| Other comprehensive income |  |  |
| Special reserves |  |  |
| Surplus reserves | 106,984,275.42 | 106,984,275.42 |
| General reserves |  |  |
| Retained earnings | 3,398,957,693.06 | 3,265,611,428.36 |
| Total equity attributable to owners of the parent company | 5,041,774,734.59 | 4,903,552,661.58 |
| Equities of minority shareholders | 3,166,264.03 | 3,246,050.97 |
| Total owner's equity | 5,044,940,998.62 | 4,906,798,712.55 |
| Total liabilities and owners' equities | 7,319,188,356.35 | 7,523,281,973.84 |

Legal representative: Liu Peng Person in charge of accounting: Xu Xianjing Person in charge of accounting department: Dong Ye

## 2. Consolidated income statement

Unit: RMB

| Item | Incurred in the current period | Incurred in the prior period |
| :---: | :---: | :---: |


| I. Total Operating Income | 1,884,339,300.88 | 2,102,126,213.63 |
| :---: | :---: | :---: |
| Including: Operating income | 1,884,339,300.88 | 2,102,126,213.63 |
| Interest income |  |  |
| Gross earned premiums |  |  |
| Service charge and commission income |  |  |
| II. Total Operating Cost | 1,738,812,664.25 | 1,780,296,793.30 |
| Including: Operating costs | 1,266,000,074.36 | 1,251,617,377.48 |
| Interest expenses |  |  |
| Service charge and commission expenses |  |  |
| Surrender value |  |  |
| Net compensation expenses |  |  |
| Net appropriation of insurance reserve |  |  |
| Policy dividends expenses |  |  |
| Reinsurance costs |  |  |
| Tax and surcharges | 12,558,211.99 | 14,137,632.18 |
| Selling expenses | 333,729,274.14 | 390,859,318.46 |
| Administrative expenses | 79,277,066.68 | 80,160,355.50 |
| R\&D expenses | 48,720,586.77 | 46,934,742.68 |
| Finance expenses | -1,472,549.69 | -3,412,633.00 |
| Including: Interest fees | 178,781.10 | 560,643.01 |
| Interest income | 2,754,875.87 | 3,557,538.70 |
| Plus: Other income | 8,030,856.86 | 5,114,016.80 |
| Return on investment ("-" indicates loss) | 173,828.14 | 307,027.09 |
| Including: Return on investment in associates and joint ventures |  |  |
| Income from the derecognition of financial assets measured at amortized cost |  |  |
| loss) Exchange gains ("-" indicates |  |  |
| Gains from net exposure hedging ("-" indicates loss) |  |  |
| Gains from changes in fair value ("-" indicates loss) | -2,901.12 |  |
| Credit impairment losses ("-" indicates loss) | 6,918,082.21 | 4,712,725.04 |
| Asset impairment losses ("-" indicates loss) | -366,142.72 | -2,120,452.13 |
| Return on disposal of assets ("-" indicates loss) | 23,232.86 | 49,228.12 |
| III. Operating Profit ("-" indicates loss) | 160,303,592.86 | 329,891,965.25 |
| Plus: Non-operating income | 960,172.21 | 736,192.94 |
| Less: Non-operating expenditure | 1,150,127.35 | 1,565,921.89 |
| IV. Total Profit ("-" indicates total loss) | 160,113,637.72 | 329,062,236.30 |
| Less: Income tax expense | 26,847,159.96 | 57,939,433.31 |
| V. Net Profit ("-" indicates net loss) | 133,266,477.76 | 271,122,802.99 |


| i. Classified by operation continuity |  |  |
| :---: | :---: | :---: |
| 1. Net profit from continued operation ("-" indicates net loss) | 133,266,477.76 | 271,122,802.99 |
| 2. Net profit from discontinued operation ("-" indicates net loss) |  |  |
| ii. Classified by attribution of ownership |  |  |
| 1. Net profit attributable to owners of the parent company | 133,346,264.70 | 271,122,802.99 |
| 2. Minority shareholders' profits and losses | -79,786.94 |  |
| VI. Net Amount of Other Comprehensive Income after Tax |  |  |
| Total other comprehensive after-tax net income attributable to owners of the parent company |  |  |
| i. Other comprehensive income not able to be reclassified into the profit or loss |  |  |
| 1. Changes of re-measurement of the defined benefit plan |  |  |
| 2. Other comprehensive income that cannot be transferred into the profit or loss under equity method |  |  |
| 3. Changes in fair value of investment in other equity instruments |  |  |
| 4. Changes in fair value of credit risk of the enterprise |  |  |
| 5. Others |  |  |
| ii. Other comprehensive income reclassified into the profit or loss |  |  |
| 1. Other comprehensive income to be transferred into the profit or loss under equity method |  |  |
| 2. Changes in fair value of investment in other creditor's rights |  |  |
| 3. Financial assets reclassified into other comprehensive income |  |  |
| 4. Impairment provision for credit of investment in other creditor's rights |  |  |
| 5. Reserve of cash flow |  |  |
| 6. Converted difference in foreign currency financial statements |  |  |
| 7. Others |  |  |
| Total other comprehensive after-tax net income attributable to minority shareholders |  |  |
| VII. Total Comprehensive Income | 133,266,477.76 | 271,122,802.99 |
| Total comprehensive income attributable to owners of the parent company | 133,346,264.70 | 271,122,802.99 |
| Total comprehensive income | -79,786.94 |  |


| attributable to minority shareholders |  |  |
| :--- | ---: | ---: |
| VIII. Earnings per Share: |  |  |
| i. Basic earnings per share | 0.10 | 0.21 |
| ii. Diluted earnings per share | 0.10 | 0.21 |

For business combinations of the current period under common control, the net profit realized by the combined party before the combination is: RMB0.00; the net profit realized by the combined party in last period is: RMB0.00.

Legal Representative: Liu Peng Person in charge of accounting: Xu Xianjing Person in charge of accounting department: Dong Ye

## 3. Consolidated cash flow statement

Unit: RMB

| Item | Incurred in the current period | Incurred in the prior period |
| :---: | :---: | :---: |
| $\begin{array}{l}\text { I. Cash Flows from Operating } \\ \text { Activities: }\end{array}$ |  |  |
| $\begin{array}{c}\text { Cash received from sale of goods } \\ \text { or rendering of services }\end{array}$ |  | $2,013,189,894.59$ |$]$


| commission |  |  |
| :---: | :---: | :---: |
| Cash paid for dividends of the insured |  |  |
| Cash paid to and on behalf of employees | 272,517,814.87 | 246,734,126.07 |
| Tax payments | 130,061,335.22 | 142,572,370.03 |
| Cash payments related to other operating activities | 248,051,666.65 | 208,801,567.90 |
| Sub-total of cash outflow from operating activities | 1,786,485,381.26 | 1,957,664,338.91 |
| Net cash flows from operating activities | 247,480,435.23 | 334,905,166.23 |
| II. Cash Flows from Investing Activities: |  |  |
| Cash from realization of investment |  |  |
| Cash received from the return on investments | 180,495.09 | 307,027.09 |
| Net cash received from the disposal of fixed assets, intangible assets, and other long-term assets | 4,408.13 | 9,758,000.00 |
| Net amount of cash received from the disposal of subsidiaries and other operating organizations |  |  |
| Cash received related to other investing activities | 41,239,541.68 | 50,000,000.00 |
| Sub-total of cash inflow from investing activities | 41,424,444.90 | 60,065,027.09 |
| Cash paid for the acquisition and construction of fixed assets, intangible assets, and other long-term assets | 78,770,349.25 | 177,953,975.15 |
| Cash paid for investments |  |  |
| Net increase in pledged loans |  |  |
| Net amount of cash paid for acquisition of subsidiaries and other operating organizations |  |  |
| Cash payments related to other investing activities | 170,000,000.00 | 10,029,000.00 |
| Sub-total of cash outflow from investing activities | 248,770,349.25 | 187,982,975.15 |
| Net cash flows from investing activities | -207,345,904.35 | -127,917,948.06 |
| III. Cash Flows from Financing Activities: |  |  |
| Cash received from capital contribution | 5,347,319.15 | 10,255,276.29 |
| Including: Proceeds received by subsidiaries from minority shareholders' investment |  |  |
| Cash received from borrowings | 38,500,000.00 |  |
| Cash received related to other financing activities |  |  |
| Sub-total of cash inflow from financing activities | 43,847,319.15 | 10,255,276.29 |
| Cash paid for repayments of borrowings |  | 52,896,691.35 |


| Cash payment for interest expenses <br> and distribution of dividends or profits |  |  |
| :--- | ---: | ---: |
| Including: Dividend and profit <br> paid by subsidiaries to minority <br> shareholders |  | $440,172.97$ |
| Cash payments related to other <br> financing activities | $8,894,699.62$ | $224,755,027.30$ |
| Sub-total of cash outflow from <br> financing activities | $8,894,699.62$ | $278,091,891.62$ |
| Net cash flows from financing activities | $34,952,619.53$ | $-994,226.31$ |

## (II) Report auditing

Whether the First Quarter Report has been audited
$\square$ Yes $\sqrt{ }$ No
The First Quarter Report of the Company has not been audited.

If there are any ambiguities, the Chinese version shall prevail.

