Stock Code: 000568 Stock abbreviation: Luzhou Laojiao Announcement No. 2022-8

Luzhou Laojiao Co., Ltd. Q1 2022 Report

Luzhou Laojiao Co., Ltd. (hereinafter referred to as the "Company") and all the members of the Company's Board of Directors hereby guarantee that the contents of this Report are true, accurate and complete and free of any misrepresentations, misleading statements or material omissions.

Important Statements:

- 1. The Board of Directors, Board of Supervisors, directors, supervisors and senior management guarantee that the information presented in this report is free of any false records, misleading statements or material omissions, and shall individually and together be legally liable for truthfulness, accuracy and completeness of its contents.
- 2. The responsible person for the Company, the responsible person for accounting work and the responsible person for the Company's financial affairs (Accounting Supervisor) have warranted that the financial statements in this report are true, accurate and complete.
- 3. Whether the financial statements of this report have been audited by an auditor
- ¬ Yes √ No.

This report has been prepared in both Chinese and English. Should there be any discrepancies or misunderstandings between the two versions, the Chinese version shall prevail.

1. Key financial information

1.1 Key accounting data and financial indicators

Whether the Company performed a retroactive adjustment to or restatement of accounting data.

☐ Yes √ No

| | Q1 2022 | Q1 2021 | YoY change |
|---|------------------|------------------|------------|
| Operating revenues (CNY) | 6,311,964,675.84 | 5,003,680,377.12 | 26.15% |
| Net profits attributable to shareholders of the Company (CNY) | 2,875,658,916.19 | 2,166,766,179.07 | 32.72% |
| Net profits attributable to shareholders of the Company before non-recurring gains and losses (CNY) | 2,864,799,362.69 | 2,158,046,960.66 | 32.75% |
| Net cash flows from operating activities (CNY) | 1,131,497,885.76 | 1,310,035,683.78 | -13.63% |
| Basic earnings per share (CNY/share) | 1.96 | 1.48 | 32.43% |
| Diluted earnings per share (CNY/share) | 1.96 | 1.48 | 32.43% |
| Weighted average ROE | 9.76% | 8.97% | 0.79% |

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| | 31 March 2022 | 31 December 2021 | Change |
|--|-------------------|-------------------|--------|
| Total assets (CNY) | 43,063,821,253.41 | 43,211,782,005.68 | -0.34% |
| Net assets attributable to shareholders of the Company (CNY) | 30,961,725,129.35 | 28,040,247,005.94 | 10.42% |

1.2 Non-recurring gains and losses

| | Ap | plicab | le 🗆 | N/A |
|----|-----|--------|------|---------|
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Unit: CNY

| Item | Q1 2022 | Note |
|--|---------------|------|
| Government grants accounted for, in the profit or loss for the current period (except for the government grants closely related to the business of the Company and continually given at a fixed amount or quantity in accordance with the national policies and standards) | 4,418,513.06 | |
| Gain or loss on fair-value changes on held-for-trading financial assets and liabilities & income from disposal of held-for-trading financial assets and liabilities and available-for-sale financial assets (exclusive of the effective portion of hedges that arise in the Company's ordinary course of business) | 6,196,591.56 | |
| Other non-operating income and expenditure except above-mentioned items | 3,782,916.82 | |
| Less: Corporate income tax | 3,428,608.22 | |
| Minority interests (after tax) | 109,859.72 | |
| Total | 10,859,553.50 | |

| Other items that meet the definition of non-recurring gain/loss: |
|--|
| ☐ Applicable √ N/A |
| No such cases for the reporting period. |

Explain the reasons if the Company classifies any non-recurring gain/loss item mentioned in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public-Non-Recurring Gains and Losses as a recurring gain/loss item.

☐ Applicable √ N/A

No such cases for the reporting period.

1.3 Changes in key financial data and indicators and reasons for the changes

| . 1 | Λ | 1: | I_ I _ | | NI/A |
|-----|-----|-----|--------|-----|------|
| V | Ann | uca | nie | 1 1 | IN/A |

- A. The closing balance of accounts receivables financing decreased by CNY 2,115,942,950.09 compared to the opening balance, indicating a decrease of 44.47%. It was mainly due to the discounted notes and the payments for notes that became due in the current period.
- B. The closing balance of contract liabilities decreased by CNY 1,747,160,118.18 compared to the opening balance, indicating a decrease of 49.78%; and the closing balance of other current liabilities decreased by CNY 227,130,815.38 compared to the opening balance, indicating a decrease of 49.78%. It was mainly due to the decreased advances from customers in the current period.

- C. The closing balance of employee benefits payable decreased by CNY 262,938,903.57 compared to the opening balance, indicating a decrease of 40.57%. It was mainly due to the settlement in the current period of performance-based pay for last year.
- D. The closing balance of taxes payable decreased by CNY 1,176,693,464.03 compared to the opening balance, indicating a decrease of 37.08%. It was mainly due to the payment in the current period of taxes payable as at the end of last year.
- E. The closing balance of other payable increased by CNY 530,299,889.07 compared to the opening balance, indicating an increase of 81.29%. It was mainly due to the liabilities recognized on repurchase obligations under the restricted share incentive plan.
- F. General and administrative expenses in the current period increased by CNY 78,644,928.81 compared to the same period of last year, indicating an increase of 39.80%. It was mainly due to the increased costs and expenses on the restricted share incentive plan.
- G. Research and development expenses in the current period increased by CNY 14,922,603.16 compared to the same period of last year, indicating an increase of 105.75%. It was mainly due to the increased comprehensive research and development investments in the current period.
- H. Investment income in the current period decreased by CNY 49,707,942.57 compared to the same period of last year, indicating a decrease of 111.03%. It was mainly due to the loss recorded by investee Huaxi Securities in the current period.
- I. Total profits before tax in the current period increased by CNY 997,244,005.80 compared to the same period of last year, indicating an increase of 34.59%; income tax expenses in the current period increased by CNY 285,860,857.19 compared to the same period of last year, indicating an increase of 40.65%; and net profit in the current period increased by CNY 711,383,148.61 compared to the same period of last year, indicating an increase of 32.63%. It was mainly due to the increased sales revenue from baijiu and the correspondingly increased profit in the current period.
- J. Net cash flows from financing activities in the current period increased by CNY 628,623,603.28 compared to the same period of last year, indicating an increase of 1348.51%. It was mainly due to the receipt of payments from the awardees under the restricted share incentive plan for subscription for such shares in the current period.

2. Shareholder information

2.1 Total numbers of common shareholders and preference shareholders with resumed voting rights as well as shareholdings of top 10 shareholders

Unit: Share

| Total number of c shareholders at t reporting period | | Total number of preference shareholders with resumed voting rights at the end of the reporting period (if any) | | shareholders with resumed voting rights at the end of | | med of 0 |
|--|-----------------------|--|----------------------|---|----------------------------------|----------|
| Shareholdings of the top 10 shareholders | | | | | | |
| Name of shareholder | Nature of shareholder | Shareholding percentage | Total shares held | Number of holding | Pledged, marked or frozen shares | |

| | | | | restricted shares | Status of shares | Number of shares |
|--|---|-----------|-------------------|----------------------|------------------|------------------|
| Luzhou Laojiao Group Co., Ltd. | State-owned corporation | 25.90% | 381,088,389 | 0 | | |
| Luzhou XingLu Investment Group Co., Ltd. | State-owned corporation | 24.87% | 365,971,142 | 0 | | |
| Bank of China Co., Ltd. – Baijiu index classification securities investment fund by China Merchants Fund | Other | 3.66% | 53,818,210 | 0 | | |
| Hong Kong Securities Clearing Company Limited | Outbound corporation | 2.46% | 36,135,009 | 0 | | |
| China Securities Finance Corporation Limited | Other | 2.30% | 33,842,059 | 0 | | |
| Bank of China Co., Ltd.—Blue chip selected hybrid securities investment fund by E Fund | Other | 1.83% | 27,000,000 | 0 | | |
| Industrial and Commercial Bank of China Co., LtdNewly growth hybrid securities investment fund by Invesco Great Wall | Other | 1.30% | 19,200,000 | 0 | | |
| Central Huijin Asset Management Co., Ltd. | State-owned corporation | 0.92% | 13,539,862 | 0 | | |
| Agricultural Bank of China Co., Ltd Consumption industry stock - based securities investment fund by E Fund | Other | 0.72% | 10,573,293 | 0 | | |
| Bank of China Co., Ltd.— Dingyi hybrid securities investment fund by Invesco Great Wall (LOF) | Other | 0.54% | 8,000,000 | 0 | | |
| | Shareholdings of the top 10 non-restricted shareholders | | | | | |
| Name of s | hareholder | Number of | non-restricted sh | nares held | Type of | shares |

| | | Type | Number |
|---|---|----------------------|-------------|
| Luzhou Laojiao Group Co., Ltd. | 381,088,389 | CNY common shares | 381,088,389 |
| Luzhou XingLu Investment Group Co., Ltd. | 365,971,142 | CNY common shares | 365,971,142 |
| Bank of China Co., Ltd. – Baijiu index classification securities investment fund by China Merchants Fund | 53,818,210 | CNY common shares | 53,818,210 |
| Hong Kong Securities Clearing Company Limited | 36,135,009 | CNY common shares | 36,135,009 |
| China Securities Finance Corporation Limited | 33,842,059 | CNY common shares | 33,842,059 |
| Bank of China Co., Ltd.—Blue chip selected hybrid securities investment fund by E Fund | 27,000,000 | CNY common shares | 27,000,000 |
| Industrial and Commercial Bank of China Co., LtdNewly growth hybrid securities investment fund by Invesco Great Wall | 19,200,000 | CNY common shares | 19,200,000 |
| Central Huijin Asset Management Co., Ltd. | 13,539,862 | CNY common shares | 13,539,862 |
| Agricultural Bank of China Co., Ltd Consumption industry stock - based securities investment fund by E Fund | 10,573,293 | CNY common shares | 10,573,293 |
| Bank of China Co., Ltd.—Dingyi hybrid securities investment fund by Invesco Great Wall (LOF) | 8,000,000 | CNY common shares | 8,000,000 |
| Related parties or acting-in-concert | 1. Luzhou Laojiao Group Co., Ltd. and Luzhou XingLu Investment Group Co., Ltd. are both holding state-owned companies under the jurisdiction of SASAC of Luzhou. The two companies signed the agreement of persons acting in concert on 31 December 2015. For details, please refer to the announcement of the Company on 5 January 2016 - Announcement on the agreement of persons acting in concert signed by shareholders. The announcement number is 2016-1 (http://www.cninfo.com.cn/). The two companies signed the renewed agreement of persons acting in concert on 27 May 2021. For details, please refer to the announcement of the Company on 29 May 2021 - Announcement on the renewed agreement of persons acting in concert signed by shareholders. The announcement number is 2021-18 (http://www.cninfo.com.cn/). 2. In addition, whether there is an association between the remaining shareholders or they belong to persons acting in concert is unknown. | | |
| Top 10 shareholders participating in securities margin trading (if any) | N/A | | |

2.2 Total number of preferred shareholders and shareholdings of the top 10 preferred shareholders

☐ Applicable √ N/A

3. Other significant events

√ Applicable □ N/A

A. The Company's three savings deposits of CNY 500 million, including ABC Changsha Yingxin Branch and ICBC Nanyang Zhongzhou Branch are involved in contract disputes. Combined with the assets preservation situation of the public security authorities and professional legal advice issued by lawyers, the Company has made a provision of CNY 200 million for bad debts for the deposit of CNY 500 million

for contract disputes. As of the end of 2021, a total of CNY 368 million involved in the three savings contract disputes had been recovered. Taking into account the current amount of assets preserved by the public security authorities and the professional legal opinion issued by Beijing Weiheng (Chengdu) Law Firm, the Company adjusted the amount of provision for bad debts and reversed the provision for bad debts by CNY 80 million, and made a cumulative provision of CNY 120 million for the saving deposits involved in the contract disputes as of the end of the period.

The second trial of the Company over the deposit dispute with the Company and ABC Changsha Yingxin Branch and ICBC Nanyang Zhongzhou Branch has been concluded and is currently under court enforcement. As of the date of disclosure of this report, the Company has recovered a total of CNY 369,640,800 in dispute under three savings contracts.

See details in the Company's announcements:

| Date of announcement | No. | Catalogue | Official website |
|----------------------|---------|---|---------------------------|
| 15 October 2014 | 2014-35 | Announcement of significant litigation | http://www.cninfo.com.cn/ |
| 12 November 2014 | 2014-41 | Announcement of significant litigation progress | |
| 6 December 2014 | 2014-43 | Announcement of significant litigation progress part II | |
| 10 January 2015 | 2015-1 | Announcement of significant events | |
| 4 February 2015 | 2015-4 | Announcement of significant events progress | |
| 25 March 2015 | 2015-11 | Announcement of significant litigation progress part III | |
| 18 April 2015 | 2015-20 | Announcement of significant litigation progress part IV | |
| 22 April 2015 | 2015-21 | Announcement of significant events progress part II | |
| 24 April 2015 | 2015-25 | Announcement of significant litigation progress part V | |
| 15 July 2015 | 2015-44 | Announcement of significant litigation progress part VI | |
| 22 July 2015 | 2015-45 | Announcement of significant litigation progress part VII | |
| 6 June 2018 | 2018-17 | Announcement of significant litigation progress part VIII | |
| 7 May 2019 | 2019-11 | Announcement of significant litigation progress part IX | |
| 17 May 2019 | 2019-13 | Announcement of significant litigation progress part X | |
| 24 March 2020 | 2020-6 | Announcement of significant litigation progress part XI | |
| 6 May 2020 | 2020-14 | Announcement of significant litigation progress part XII | |
| 7 November 2020 | 2020-34 | Announcement of significant litigation progress part XIII | |
| 6 July 2021 | 2021-30 | Announcement of significant litigation progress part XIV | |
| 15 December 2021 | 2021-57 | Announcement of significant litigation progress part XV | |
| 30 December 2021 | 2021-64 | Announcement of significant litigation progress part XVI | |

B. At the 7th Meeting of the 10th Board of Directors of the Company on 26 September 2021, the *Proposal* on 2021 Restricted Share Incentive Scheme (Draft) and its Summary of Luzhou Laojiao Co., Ltd., Proposal on the Performance Assessment Measures for 2021 Restricted Share Incentive Scheme of Luzhou Laojiao Co., Ltd. and Proposal on the Management Measures for 2021 Restricted Share Incentive Scheme of Luzhou Laoiiao Co., Ltd. were deliberated and approved. On 29 December 2021, the Company held the 1st Extraordinary General Meeting of Shareholders of 2021 to deliberate and approve the above proposals, and on the same day, the Company held the 12th Meeting of the 10th Board of Directors to review and approve the *Proposal on the Grant of Restricted Shares to Incentive* Targets, which determined to grant 6,928,600 restricted shares to the eligible 441 incentive targets for the first time at CNY 92.71 per share with 29 December 2021 as the grant date. In the process of payment of funds after the grant date, four incentive targets voluntarily waived the subscription of all the restricted shares totaling 66,000 shares to be granted to them for personal reasons. The actual number of incentive targets who participated in the subscription was 437 and the number of restricted shares registered for grant was 6.862.600. On 21 February 2022, the Company completed the registration of the grant of the Restricted Share Incentive Scheme. For details, please refer to the Announcement on the Completion of Registration of Restricted Share Grant announced by the Company on 21 February 2022 The announcement number is 2022-1 (http://www.cninfo.com.cn/). Upon completion of the grant registration, the total number of shares of the Company increased from 1,464,752,476 to 1,471,615,076.

4. Financial statements

4.1 Financial statements

4.1.1 Consolidated balance sheet

Prepared by: Luzhou Laojiao Co., Ltd.

Unit: CNY

| Item | 31 March 2022 | 31 December 2021 |
|--|-------------------|-------------------|
| Current assets: | | |
| Cash and cash equivalents | 14,866,514,494.17 | 13,513,494,580.56 |
| Settlement reserves | | |
| Lending funds | | |
| Held-for-trading financial assets | 807,759,057.69 | 706,352,241.79 |
| Derivative financial assets | | |
| Notes receivables | | |
| Accounts receivables | 4,813,069.19 | 1,628,248.55 |
| Accounts receivables financing | 2,641,688,828.55 | 4,757,631,778.64 |
| Prepayment | 178,492,128.71 | 178,087,688.81 |
| Premiums receivable | | |
| Reinsurance accounts receivable | | |
| Reinsurance contract reserve | | |
| Other receivables | 36,394,538.29 | 28,615,361.96 |
| Including: Interests receivable | | |
| Dividends receivable | | |
| Buying back the sale of financial assets | | |
| Inventories | 7,951,203,339.95 | 7,277,573,166.80 |
| Contract assets | | |
| Assets held for sale | | |
| Non-current assets due within one | | |

| year | | |
|--|-------------------|-------------------|
| Other current assets | 123,660,919.33 | 111,974,532.91 |
| Total current assets | 26,610,526,375.88 | 26,575,357,600.02 |
| Non-current assets: | | |
| Disbursement of loans and advances | | |
| Investments in debt obligations | | |
| Investments in other debt obligations | | |
| Long-term receivables | | |
| Long-term equity investments | 2,596,785,166.05 | 2,626,744,236.25 |
| Investments in other equity instruments | 315,159,465.24 | 363,312,120.43 |
| Other non-current financial assets | | |
| Investment property | | |
| Fixed assets | 8,071,314,507.49 | 8,089,487,274.39 |
| Construction in progress | 1,286,909,285.16 | 1,259,845,487.50 |
| Productive biological assets | | |
| Oil and gas assets | | |
| Use right assets | 51,623,214.08 | 52,714,810.04 |
| Intangible assets | 2,590,413,315.27 | 2,606,359,188.72 |
| Development expenses | | |
| Goodwill | | |
| Long-term deferred expenses | 1,253,360.96 | 1,463,869.21 |
| Deferred tax assets | 778,850,954.22 | 986,112,983.42 |
| Other non-current assets | 760,985,609.06 | 650,384,435.70 |
| Total non-current assets | 16,453,294,877.53 | 16,636,424,405.66 |
| Total assets | 43,063,821,253.41 | 43,211,782,005.68 |
| Current liabilities: | | |
| Short-term loans | | |
| Borrowings from the central bank | | |
| Loans from other banks | | |
| Held-for-trading financial liabilities | | |
| Derivative financial liabilities | | |
| Notes payable | | |
| Accounts payable | 2,247,889,691.09 | 2,420,354,469.53 |
| Advance from customer | | |
| Contract liabilities | 1,762,950,583.07 | 3,510,110,701.25 |
| Financial assets sold for repurchase | | |
| Deposits from customers and inter-bank | | |
| Customer brokerage deposits | | |
| Securities underwriting brokerage deposits | | |
| Employee benefits payable | 385,164,837.39 | 648,103,740.96 |
| Taxes payable | 1,996,786,163.76 | 3,173,479,627.79 |
| Other payable | 1,182,693,181.67 | 652,393,292.60 |
| Including: Interests payable | | |
| Dividends payable | | |

| Handling charges and commissions payable | | |
|---|-------------------|-------------------|
| Reinsurance accounts payable | | |
| Liabilities held for sale | | |
| Non-current liabilities due within one year | 68,749,833.67 | 86,202,215.03 |
| Other current liabilities | 229,183,575.79 | 456,314,391.17 |
| Total current liabilities | 7,873,417,866.44 | 10,946,958,438.33 |
| Non-current liabilities: | | |
| Insurance contract reserves | | |
| Long-term loans | | |
| Bonds payable | 3,991,579,918.45 | 3,990,785,742.23 |
| Including: Preference shares | | |
| Perpetual bonds | | |
| Lease liabilities | 40,807,349.34 | 40,667,668.08 |
| Long-term payables | | |
| Long-term payroll payables | | |
| Accrued liabilities | | |
| Deferred income | 26,993,442.85 | 28,531,014.28 |
| Deferred tax liabilities | 55,891,560.09 | 67,578,019.93 |
| Other non-current liabilities | | |
| Total non-current liabilities | 4,115,272,270.73 | 4,127,562,444.52 |
| Total liabilities | 11,988,690,137.17 | 15,074,520,882.85 |
| Owners' equity | | |
| Share capital | 1,471,615,076.00 | 1,464,752,476.00 |
| Other equity instruments | | |
| Including: preference shares | | |
| Perpetual bonds | | |
| Capital reserves | 4,479,164,524.74 | 3,755,354,665.73 |
| Less: treasury stock | 636,231,646.00 | |
| Other comprehensive income | 118,905,546.53 | 167,527,152.32 |
| Special reserves | | |
| Surplus reserves | 1,464,752,476.00 | 1,464,752,476.00 |
| General risk reserve | | |
| Undistributed profits | 24,063,519,152.08 | 21,187,860,235.89 |
| Total equity attributable to owners of the parent company | 30,961,725,129.35 | 28,040,247,005.94 |
| Non-controlling interests | 113,405,986.89 | 97,014,116.89 |
| Total owners' equity | 31,075,131,116.24 | 28,137,261,122.83 |
| Total liabilities and owners' equity | 43,063,821,253.41 | 43,211,782,005.68 |
| | | |

Legal representative: Liu Miao

Person in charge of accounting affairs: Xie Hong Person in charge of accounting department: Yan Li

4.1.2 Consolidated income statement

Unit: CNY

| Item | Q1 2022 | Q1 2021 |
|------|---------|---------|

| 1. Total operating revenue | 6,311,964,675.84 | 5,003,680,377.12 |
|--|------------------|------------------|
| Including: Operating revenue | 6,311,964,675.84 | 5,003,680,377.12 |
| Interest income | | |
| Earned premium | | |
| Fee and commission income | | |
| 2. Total operating costs | 2,440,178,630.30 | 2,176,691,151.80 |
| Including: Cost of sales | 856,697,976.98 | 698,531,899.11 |
| Interest expense | | |
| Handling charges and commission expenses | | |
| Refunded premiums | | |
| Net payments for insurance claims | | |
| Net provision for insurance contracts | | |
| Bond insurance expense | | |
| Reinsurance Expenses | | |
| Taxes and surcharges | 657,771,706.36 | 648,467,990.32 |
| Selling and distribution expenses | 672,903,939.97 | 674,499,560.18 |
| General and administrative expenses | 276,250,258.07 | 197,605,329.26 |
| Research and Development expenses | 29,033,253.22 | 14,110,650.06 |
| Financial expenses | -52,478,504.30 | -56,524,277.13 |
| Including: Interest expenses | 63,035,341.73 | 27,138,723.39 |
| Interest income | 116,728,885.54 | 82,968,567.12 |
| Plus: Other income | 6,022,044.85 | 7,894,230.58 |
| Investment income ("-" for losses) | -4,938,112.16 | 44,769,830.41 |
| Including: income from investment in associates and joint ventures | -8,515,206.47 | 37,082,283.26 |
| Income from the derecognition of financial assets measured at amortized cost | | |
| Foreign exchange gains ("-" for losses) | | |
| Net gain on exposure hedges ("-" for losses) | | |
| Gains from the changes in fair values("-" for losses) | 4,970,975.01 | |
| Credit impairment losses ("-" for losses) | -1,286,540.82 | -982,348.33 |
| Impairment losses("-" for losses) | | |
| Gains from disposal of assets("-" for losses) | 0.00 | -1,304.66 |
| 3. Operating profits ("-" for losses) | 3,876,554,412.42 | 2,878,669,633.32 |
| Plus: non-operating income | 3,945,467.83 | 9,191,273.23 |

| Less: non-operating expenses | 162,551.01 | 4,767,583.11 |
|---|------------------|------------------|
| 4. Total profits before tax ("-" for | · | |
| total losses) | 3,880,337,329.24 | 2,883,093,323.44 |
| Less: income tax expenses | 989,104,638.68 | 703,243,781.49 |
| 5. Net profit ("-" for net loss) | 2,891,232,690.56 | 2,179,849,541.95 |
| 5.1 By operating continuity | | |
| 5.1.1 Net profit from continuing operation ("-" for losses) | 2,891,232,690.56 | 2,179,849,541.95 |
| 5.1.2 Net profit from discontinued operation ("-" for losses) | | |
| 5.2 By ownership | | |
| 1) Attributable to owners of the parent company | 2,875,658,916.19 | 2,166,766,179.07 |
| 2) Attributable to non-controlling interests | 15,573,774.37 | 13,083,362.88 |
| 6. Net of tax from other comprehensive income | -48,933,737.96 | -11,423,499.40 |
| Net of tax from other comprehensive income to the owner of the parent company | -48,621,605.79 | -11,540,921.25 |
| 6.1 Other comprehensive income cannot reclassified into the profit and loss: | -36,114,491.38 | -13,153,533.29 |
| Remeasure the variation of net indebtedness or net asset of defined benefit plans | | |
| 2) Share in other comprehensive income that cannot be classified into profit and loss under equity method | | |
| Changes in fair value of investments in other equity instruments | -36,114,491.38 | -13,153,533.29 |
| 4) Changes in fair value of the company's credit risks | | |
| 5) Other | | |
| 6.2 Other comprehensive income that will be reclassified into the profit and loss | -12,507,114.41 | 1,612,612.04 |
| Share in other comprehensive income that will be classified into profit and loss under equity method | -12,125,620.38 | 1,469,331.68 |
| 2) Changes in fair value of investments in other debt obligations | | |
| Other comprehensive income arising from the reclassification of financial assets | | |
| 4) Allowance for credit impairments in investments in other debt obligations | | |
| 5) Reserve for cash-flow hedge | | |
| 6) Balance arising from the translation of foreign currency financial statements | -381,494.03 | 143,280.36 |
| 7) Others | | |
| Net of tax from other comprehensive income to non-controlling interests | -312,132.17 | 117,421.85 |

| 7. Total comprehensive income | 2,842,298,952.60 | 2,168,426,042.55 |
|---|------------------|------------------|
| Total comprehensive income attributable to owners of the parent company | 2,827,037,310.40 | 2,155,225,257.82 |
| Total comprehensive income attributable to non-controlling interests | 15,261,642.20 | 13,200,784.73 |
| 8. Earnings per share | | |
| (1) Basic earnings per share | 1.96 | 1.48 |
| (2) Diluted earnings per share | 1.96 | 1.48 |

Legal representative: Liu Miao

Person in charge of accounting affairs: Xie Hong Person in charge of accounting department: Yan Li

4.1.3 Consolidated statement of cash flows

Unit: CNY

| ltem | Q1 2022 | Q1 2021 |
|--|------------------|------------------|
| Cash flows from operating activities | | |
| Cash received from sale of goods and rendering of services | 7,498,117,523.13 | 6,447,302,776.34 |
| Net increase in customer bank deposits and placement from banks and other financial institutions | | |
| Net increase in loans from central bank | | |
| Net increase in loans from other financial institutions | | |
| Premiums received from original insurance contracts | | |
| Net cash received from reinsurance business | | |
| Net increase in deposits and investments from policyholders | | |
| Cash received from interest, handling charges and commissions | | |
| Net increase in placements from other financial institutions | | |
| Net capital increase in repurchase business | | |
| Net cash received from customer brokerage deposits | | |
| Refunds of taxes and surcharges | 2,419,962.72 | 158,646.02 |
| Cash received from other operating activities | 119,317,519.96 | 115,758,781.39 |
| Subtotal of cash inflows from operating activities | 7,619,855,005.81 | 6,563,220,203.75 |
| Cash paid for goods purchased and services received | 1,857,903,339.77 | 2,604,353,042.20 |
| Net increase in loans and advances to customers | | |
| Net increase in deposits in central bank and other banks and financial | | |

| institutions | | |
|---|------------------|------------------|
| Cash paid for original insurance contract claims | | |
| Net increase in lending funds | | |
| Cash paid for interests, handling charges and commissions | | |
| Cash paid for policy dividends | | |
| Cash paid to and on behalf of employees | 503,609,888.56 | 335,972,928.17 |
| Cash paid for taxes and surcharges | 3,289,405,043.03 | 1,814,051,071.85 |
| Cash paid for other operating activities | 837,438,848.69 | 498,807,477.75 |
| Subtotal of cash outflows from operating activities | 6,488,357,120.05 | 5,253,184,519.97 |
| Net cash flows from operating activities | 1,131,497,885.76 | 1,310,035,683.78 |
| 2. Cash flows from investing activities | | |
| Cash received from disposal of investments | 204,789,775.66 | |
| Cash received from returns on investments | 2,351,477.76 | 1,412,900.00 |
| Net cash received from disposal of fixed assets, intangible assets and other long-term assets | 19,000.00 | 8,800.00 |
| Net cash received from disposal of subsidiaries and other business units | | |
| Cash received from other investing activities | | |
| Subtotal of cash inflows from investing activities | 207,160,253.42 | 1,421,700.00 |
| Cash paid to acquire and construct fixed assets, intangible assets and other long-term assets | 313,715,087.73 | 437,859,053.59 |
| Cash paid for investments | 300,000,000.00 | |
| Net increase in pledge loans | | |
| Net cash paid to acquire subsidiaries and other business units | | |
| Cash paid for other investing activities | | |
| Subtotal of cash outflows from investing activities | 613,715,087.73 | 437,859,053.59 |
| Net cash flows from investing activities | -406,554,834.31 | -436,437,353.59 |
| 3. Cash flows from financing activities | | |
| Cash received from investors | 636,232,466.00 | 5,886,464.02 |
| Including: cash received by subsidiaries from investments by minority shareholders | | |
| Cash received from borrowings | | |
| Cash received from other financing | | |

| activities | | |
|--|-------------------|-------------------|
| Subtotal of cash inflows from financing activities | 636,232,466.00 | 5,886,464.02 |
| Cash paid for debt repayments | | |
| Cash paid for distribution of dividends and profits or payment of interest | 52,502,625.00 | 52,502,625.00 |
| Including: dividends and profits paid to minority shareholders by subsidiaries | | |
| Cash paid for other financing activities | 1,722,398.70 | |
| Subtotal of cash outflows from financing activities | 54,225,023.70 | 52,502,625.00 |
| Net cash flows from financing activities | 582,007,442.30 | -46,616,160.98 |
| 4. Effect of fluctuation in exchange rate on cash and cash equivalents | -587,251.67 | 1,275,210.76 |
| 5. Net increase in cash and cash equivalents | 1,306,363,242.08 | 828,257,379.97 |
| Plus: balance of cash and cash equivalents at the beginning of the period | 13,402,528,941.83 | 11,568,195,062.81 |
| 6. Balance of cash and cash equivalents at the end of the period | 14,708,892,183.91 | 12,396,452,442.78 |

4.2 Auditor's report

Whether the financial statements of this report have been audited by an auditor $\ \square$ Yes \sqrt No

The said financial statements are unaudited by an auditor.

The Board of Directors of Luzhou Laojiao Co., Ltd. 29 April 2022