

## C\&S Paper Co., Ltd. <br> Third Quarter Report 2023

The Company and all members of the Board of Directors hereby guarantee the truthfulness, accuracy and completeness of the information disclosed, and there are no false and misleading statements or material omissions.

## Important Notice:

1. The Board of Directors and the Board of Supervisors of the Company and its directors, supervisors and senior management warrant that the information contained in this quarterly report is true, accurate and complete without any false and misleading statements or material omissions, and severally and jointly accept legal liability thereof.
2. The person in charge of the Company, the person in charge of accounting of the Company, and the person in charge of the accounting department of the Company have declared that they warrant the truthfulness, accuracy and completeness of the financial statements set out in this quarterly report.
3. Whether the Third Quarter Report has been audited
$\square$ Yes $\sqrt{ }$ No

## I. Main Financial Data

(I) Main accounting data and financial indicators

Whether the Company needs to perform retrospective adjustment or restatement of accounting data for previous years $\square$ Yes $\sqrt{ }$ No

|  | Current period | Changes over same period of previous y ear | Beginning of the year to end of current period | Changes over same period of previous year |
| :---: | :---: | :---: | :---: | :---: |
| Operating income (RMB) | 2,138,179,553.65 | 22.44\% | 6,823,260,119.24 | 11.60\% |
| Net profit attributable to shareholders of the listed company (RMB) | 80,937,884.63 | 72.69\% | 165,428,059.09 | -39.74\% |
| Net profit attributable to shareholders of the listed company after deducting non-recurring profit and loss (RMB) | 68,640,359.17 | 128.32\% | 142,334,246.75 | -43.21\% |
| Net cash flow from operating activities (RMB) | - | - | 791,698,638.61 | 68.56\% |
| Basic earnings per share (RMB/share) | 0.06 | 50.00\% | 0.13 | -38.10\% |
| Diluted earnings per share (RMB/share) | 0.06 | 50.00\% | 0.13 | -38.10\% |
| Weighted average return on net assets | 1.55\% | 0.60\% | 3.10\% | -2.33\% |
|  | End of current period | End of previous y ear | Changes over | d of previous year |
| Total assets (RMB) | 8,941,770,801.80 | 8,335,107,691.71 |  | 7.28\% |
| Owner's equity attributable to shareholders of the listed company (RMB) | 5,329,114,258.61 | 5,178,060,378.48 |  | 2.92\% |

## (II) Non-recurring items and amounts

$\sqrt{ }$ Applicable $\square$ Not applicable

| Item | Amount of current period | Amount from beginning of the year to end of current period | Description |
| :---: | :---: | :---: | :---: |
| Profits/losses from the disposal of non-current asset (including the write-off that accrued for impairment of assets) | 210,103.75 | -2,750,673.27 |  |
| Governmental grants reckoned into current profits/losses (not including grants enjoyed in quota or ration according to national standards, which are closely relevant to the company's normal business) | 9,523,052.33 | 21,397,372.54 |  |
| Profits/losses from assets entrusted to others for investment or management | 6,043,395.76 | 7,033,551.12 |  |
| Except for effectively hedging business related to normal business operations of the Company, gain or loss arising from the change in the fair value of financial assets held for trading, derivative financial assets, financial liabilities held for trading, derivative financial liabilities, and other non-current financial assets, as well as investment income or loss produced from the disposal of the aforesaid financial assets and liabilities |  | 968,000.00 |  |
| Other non-operating income and expenses except for the aforementioned items | 196,410.89 | 2,877,057.78 |  |
| Less: Influence of income tax | 3,675,437.27 | 6,431,495.83 |  |


| Total | $12,297,525.46$ | $23,093,812.34$ | -- |
| :--- | ---: | ---: | ---: |

Details of other profit and loss items that meet the definition of non-recurring profit and loss:
$\square$ Applicable $\sqrt{ }$ Not applicable
The Company has no other profit and loss items that meet the definition of non-recurring profit and loss.
Descriptions where the Company defines any non-recurring profit and loss items listed in the No. 1 Explanatory Announcement on Information Disclosure of Companies Offering Securities to the Public-Non-recurring Profit and Loss as recurring profit and loss items during the reporting period
$\square$ Applicable $\sqrt{ }$ Not applicable
The Company did not define any non-recurring profit and loss items listed in the No. 1 Explanatory Announcement on Information Disclosure of Companies Offering Securities to the Public-Non-recurring Profit and Loss as recurring profit and loss items during the rep orting period.

## (III) Changes of main accounting data and financial indicators and reasons

$\checkmark$ Applicable $\square$ Not applicable

## (I)Balance sheet items

Notes receivable: This item recorded an increase of RMB29,381,886.96 or $258.39 \%$ in the reporting period compared with the end of 2022, mainly owing to the increase in bank acceptance bills received from customers during the reporting period.

Other current assets: This item recorded an increase of RMB708,210,695.68 or $211.43 \%$ in the reporting period compared with the end of 2022, mainly owing to the increase in the principals of wealth management products during the reporting period.

Construction work in progress: This item recorded an increase of RMB44,806,897.59 or $31.42 \%$ in the reporting period compared with the end of 2022, mainly owing to an increase in engineering equipment payments during the reporting period.

Right-of-use assets: This item recorded an increase of RMB8,636,076.70 or $88.50 \%$ in the reporting period compared with the end of 2022, mainly owing to an increase in rented houses and buildings during the reporting period.

Goodwill: This item recorded an increase of RMB633,136.34 or $979.27 \%$ in the reporting period compared with the end of 2022, mainly owing to the acquisition of subsidiaries not under the common control during the reporting period.

Deferred income tax assets: This item recorded an increase of RMB62, 113, 717.21 or $30.09 \%$ in the reporting period compared with the end of 2022, mainly owing to an increase in deductible losses during the reporting period.

Other non-current assets:This item recorded an increase of RMB69,399,816.59 or 1,188.55\% in the reporting period compared with the end of 2022, mainly owing to an increase in prepayments for engineering equipment during the reporting period.

Short-term borrowing: This item recorded an increase of RMB412,498, 052.40 or $67.87 \%$ in the reporting period compared with the end of 2022, mainly owing to the increase in short-term loans from banks during the reporting period.

Contract liabilities: This item recorded a decrease of RMB34, $881,562.42$ or $36.12 \%$ in the reporting period compared with the end of 2022, mainly owing to the decrease in advance received from customers during the
reporting period.
Tax and fees payable: This item recorded an increase of RMB67,967,449.60 or $127.14 \%$ in the reporting period compared with the end of 2022, mainly owing to the increase in value added tax and income tax during the reporting period.

Non-current liabilities due within one year: This item recorded an increase of RMB3,220,866.97 or 32.75\% compared with the end of 2022, mainly due to an increase in lease liabilities due within one year during this reporting period.

Non-current liabilities: This item recorded a decrease of RMB4,513,710.10 or $36.28 \%$ in the reporting period compared with the end of 2022, mainly owing to the decrease in taxes to be charged off during the reporting period. Lease liabilities: This item recorded an increase of RMB6,590,361.30 or $819.82 \%$ in the reporting period compared with the end of 2022, mainly owing to the increase in rented houses and buildings during the reporting period.

Deferred income tax liabilities: This item recorded a decrease of RMB20,463,608.67 or $43.42 \%$ in the reporting period compared with the end of 2022, mainly due to the decrease in temporary differences formed by fixed assets during this reporting period.

## (II) Income statement items

Financial expenses: This item recorded a decrease of RMB21,961,799.01 or $506.92 \%$ from the beginning of the year to the end of the reporting period compared with the same period in 2022, mainly owing to the decrease in exchange gains and losses during the reporting period.

Return on investment: This item recorded an increase of RMB7,818,100.18 or $4,261.68 \%$ from the beginning of the year to the end of the reporting period compared with the same period in 2022, mainly owing to the increase in returns on wealth management products during the reporting period.

Credit impairment loss: This item recorded an increase of RMB7,715,203.14 or $95.10 \%$ from the beginning of the year to the end of the reporting period compared with the same period in 2022, mainly owing to the increase in accrued credit impairment losses of accounts receivable during the reporting period.

Asset impairment loss: This item recorded a decrease of RMB1,331,986.85 or $37.23 \%$ from the beginning of the year to the end of the reporting period compared with the same period in 2022, mainly due to the decrease in the provision for inventory depreciation during this reporting period.

Return on disposal of assets: This item recorded a decrease of RMB273,565.98 or $46.90 \%$ from the beginning of the year to the end of the reporting period compared with the same period in 2022 , mainly owing to the decrease in income from the disposal of fixed assets during the reporting period.

Non-operating income: This item recorded a decrease of RMB9,377,057.10 or $65.41 \%$ from the beginning of the year to the end of the reporting period compared with the same period in 2022, mainly owing to the decrease in nonoperating income during the reporting period.

Income tax expenses: This item recorded a decrease of RMB30,610,646.06 or $77.76 \%$ from the beginning of the year to the end of the reporting period compared with the same period in 2022, mainly owing to the decrease in total profit during the reporting period.

## (III) Cash flow statement items

Net cash flows from operating activities: This item recorded an increase of RMB322,015,907.16 or $68.56 \%$ from the beginning of the year to the end of the reporting period compared with the same period in 2022, mainly owing to the increase in sale revenue during the reporting period.

Net cash flows from investing activities: This item recorded a decrease of RMB580,453,571.3 or $144.68 \%$ from the beginning of the year to the end of the reporting period compared with the same period in 2022 , mainly owing to the increase in principal paid for purchasing wealth managements during the reporting period.

Net cash flows from financing activities: This item recorded an increase of RMB419,955,905.31 or 2,043.34\% from the beginning of the year to the end of the reporting period compared with the same period in 2022, mainly owing to the increase in cash received from borrowings during the reporting period.

## II. Shareholder Information

(I) Total number of ordinary shareholders, number of preferred shareholders whose voting rights were resumed and shareholdings of top 10 shareholders

| Total number of ordinary shareholders as at the end of the rep orting period |  |  | $111,616 \|$Total <br> shareh <br> rights <br> of the | umber of prefer olders whose vo were resumed a rep orting period | end any) | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholdings of top 10 shareholders |  |  |  |  |  |  |
| Name of shareholder | Nature of shareholder | Shareholding percentage (\%) | Number of shares | Number of shares subject to selling restrictions | Pledged, marked or frozen |  |
|  |  |  |  |  | Share status | Number of shares |
| Guangdong Zhongshun Paper Group Co., Ltd. | Domestic non-state-owned legal person | 28.26\% | 377,195,570 |  |  |  |
| Chung Shun Co. | Foreign legal person | 19.97\% | 266,504,789 |  |  |  |
| Hong Kong Securities Clearing Co., Ltd. | Foreign legal person | 2.90\% | 38,651,364 |  |  |  |
| Ernest Partners LLC -- Client funds | Foreign legal person | 0.90\% | 11,991,400 |  |  |  |
| Yue Yong | Domestic natural person | 0.81\% | 10,765,241 | 8,348,930 |  |  |
| Deng Yingzhong | Domestic natural person | 0.51\% | 6,752,811 | 5,064,608 |  |  |
| Guohua Life - <br> Xingyi <br> Traditional <br> No. 2 | Others | 0.47\% | 6,224,600 |  |  |  |
| \# Zhongshan Xinda Investment Management Co., Ltd. | Domestic non-state-owned legal person | 0.46\% | 6,123,636 |  |  |  |
| $\begin{aligned} & \text { ABC - CSI } \\ & \text { Smallcap } 500 \\ & \text { ETF } \end{aligned}$ | Others | 0.45\% | 5,960,789 |  |  |  |


| ICBC Ansheng <br> Life Insurance - <br> Long term <br> dividend products Others | 0.40\% | 5,300,000 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholdings of top 10 shareholders not subject to selling restrictions |  |  |  |  |  |
| Name of shareholder | Number of shares not subject to selling restrictions |  |  | Type of shares |  |
|  |  |  |  | Type of shares | Number of shares |
| Guangdong Zhongshun Paper Group Co., Ltd. |  |  | 377,195,570 | RMB-denominated ordinary shares | 377,195,570 |
| Chung Shun Co. |  |  | 266,504,789 | RMB-denominated ordinary shares | 266,504,789 |
| Hong Kong Securities Clearing Co., Ltd. |  |  | 38,651,364 | RMB-denominated ordinary shares | 38,651,364 |
| Ernest Partners LLC - Client funds |  |  | 11,991,400 | RMB-denominated ordinary shares | 11,991,400 |
| Guohua Life Xingyi Traditional No. 2 |  |  | 6,224,600 | RMB-denominated ordinary shares | 6,224,600 |
| \# Zhongshan Xinda Investment Management Co., Ltd. |  |  | 6,123,636 | RMB-denominated ordinary shares | 6,123,636 |
| ABC - CSI Smallcap 500 ETF |  |  | 5,960,789 | RMB-denominated ordinary shares | 5,960,789 |
| ICBC Ansheng Life Insurance Long term dividend products |  |  | 5,300,000 | RMB-denominated ordinary shares | 5,300,000 |
| ICBC - CSI Main Consumer Staples ETF |  |  | 4,888,838 | RMB-denominated ordinary shares | 4,888,838 |
| \# Chen Ruiqiang |  |  | 3,667,600 | RMB-denominated ordinary shares | 3,667,600 |
| Description on the related relationship or parties acting-inconcert arrangements among the above shareholders | 1. Among the top 10 shareholders mentioned above, Mr. Deng Yingzhong is among the actual controllers of the Company and a director of the Company. Guangdong Zhongshun Paper Group Co., Ltd. and Chung Shun Co. are the enterprises controlled by actual controllers of the Company, i.e. Deng Yingzhong, Deng Guanbiao and Deng Guanjie. That is, Guangdong Zhongshun Paper Group Co., Ltd. and Chung Shun Co. are related parties. Mr. Yue Yong is an incumbent senior manager of the Company. <br> 2. It is unknown to the Company whether there is related party relationship among other shareholders, or whether there is acting-in-concert among other shareholders. |  |  |  |  |
| Description on the top 10 shareholders' participation in margin trading and securities lending (if any) | 2.The Company's shareholder Chen Ruiqiang holds 843,500 shares through a client credit transaction guarantee securities account. <br> Note: There is a special repurchase account "C\&S Paper Special Repurchase Securities Account" among the top 10 shareholders. As of the end of the reporting period, this repurchase account held $24,863,087$ shares, with a shareholding ratio of $1.86 \%$. Pursuant to relevant regulations, it is not included in the list of top 10 shareholders. |  |  |  |  |

## (II) Total number of preferred shareholders and shareholdings of top 10 preferred shareholders

## $\square$ Applicable $\sqrt{ }$ Not applicable

## III. Other Significant Matters

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## IV. Quarterly Financial Statements

## (I) Financial statements

## 1. Consolidated balance sheet

Prepared by: C\&S Paper Co., Ltd.
September 30, 2023
Unit: RMB

| Item | September 30, 2023 | January 1, 2023 |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Monetary funds | 1,617,860,899.96 | 1,324,787,541.49 |
| Settlement reserve |  |  |
| Lending to banks and other financial institutions |  |  |
| Tradable financial assets |  |  |
| Derivative financial assets |  |  |
| Notes receivable | 40,752,979.76 | 11,371,092.80 |
| Accounts receivable | 978,920,016.97 | 1,084,130,138.51 |
| Accounts receivable financing |  |  |
| Prepayments | 19,028,328.22 | 15,291,351.73 |
| Premium receivable |  |  |
| Reinsurance payables |  |  |
| Reinsurance contract reserves receivable |  |  |
| Other receivables | 17,448,488.28 | 16,915,272.60 |
| Including: Interest receivable |  |  |
| Dividends receivable |  |  |
| Financial assets held under resale agreements |  |  |
| Inventory | 1,615,584,287.81 | 1,911,630,723.55 |
| Contract assets |  |  |
| Assets held for sale |  |  |
| year Non-current assets due within one |  |  |
| Other current assets | 1,043,170,049.59 | 334,959,353.91 |
| Total current assets | 5,332,765,050.59 | 4,699,085,474.59 |
| Non-current assets: |  |  |
| Loans and advances to customers |  |  |
| Investments in creditor's rights |  |  |
| Investments in other creditor's rights |  |  |
| Long-term receivable |  |  |
| Long-term equity investment |  |  |
| Investment in other equity instruments |  |  |
| Other non-current financial assets |  |  |


| Investment property | 30,623,934.39 | 31,701,597.54 |
| :---: | :---: | :---: |
| Fixed assets | 2,800,638,460.94 | 3,013,559,312.97 |
| Construction work in progress | 187,434,021.01 | 142,627,123.42 |
| Productive biological assets |  |  |
| Oil \& gas assets |  |  |
| Right-of-use assets | 18,394,360.12 | 9,758,283.42 |
| Intangible assets | 214,763,246.60 | 214,243,938.48 |
| Development expenses |  |  |
| Goodwill | 697,790.49 | 64,654.15 |
| Long-term deferred expenses | 12,644,712.46 | 11,771,615.74 |
| Deferred income tax assets | 268,570,374.27 | 206,456,657.06 |
| Other non-current assets | 75,238,850.93 | 5,839,034.34 |
| Total non-current assets | 3,609,005,751.21 | 3,636,022,217.12 |
| Total assets | 8,941,770,801.80 | 8,335,107,691.71 |
| Current liabilities: |  |  |
| Short-term borrowings | 1,020,297,275.02 | 607,799,222.62 |
| Borrowings from PBC |  |  |
| Placements from banks and other financial institutions |  |  |
| Tradable financial liabilities |  |  |
| Derivative financial liabilities |  |  |
| Notes payable | 335,139,853.87 | 340,335,111.30 |
| Accounts payable | 919,856,418.87 | 948,550,430.61 |
| Payments received in advance |  |  |
| Contract liabilities | 61,700,382.52 | 96,581,944.94 |
| Proceeds from financial assets sold under repo |  |  |
| Customer bank deposits and due to banks and other financial institutions |  |  |
| Funds from securities trading agency |  |  |
| Funds from securities underwriting agency |  |  |
| Employee remuneration payable | 157,598,615.46 | 131,641,447.65 |
| Tax and fees payable | 121,425,415.95 | 53,457,966.35 |
| Other payables | 844,080,713.21 | 807,423,814.13 |
| Including: Interests payable |  |  |
| Dividends payable | 1,299,613.00 |  |
| Transaction fee and commission receivable |  |  |
| Reinsurance payable |  |  |
| Liabilities held for sale |  |  |
| Non-current liabilities due within one year | 13,054,528.27 | 9,833,661.30 |
| Other current liabilities | 7,926,437.45 | 12,440,147.55 |


| Total current liabilities | 3,481,079,640.62 | 3,008,063,746.45 |
| :---: | :---: | :---: |
| Non-current liabilities: |  |  |
| Insurance contract reserves |  |  |
| Long-term borrowings |  |  |
| Bonds payable |  |  |
| Including: Preference shares |  |  |
| Perpetual bonds |  |  |
| Lease liabilities | 7,394,240.60 | 803,879.30 |
| Long-term payable |  |  |
| $\qquad$ |  |  |
| Provision |  |  |
| Deferred income | 88,723,214.21 | 98,419,983.82 |
| Deferred income tax liabilities | 26,667,760.03 | 47,131,368.70 |
| Other non-current liabilities |  |  |
| Total non-current liabilities | 122,785,214.84 | 146,355,231.82 |
| Total liabilities | 3,603,864,855.46 | 3,154,418,978.27 |
| Owner's equity: |  |  |
| Share capital | 1,334,550,300.00 | 1,314,739,745.00 |
| Other equity instruments |  |  |
| Including: Preference shares |  |  |
| Perpetual bonds |  |  |
| Capital reserve | 1,109,999,829.48 | 958,187,997.99 |
| Less: Treasury shares | 793,726,652.23 | 688,930,693.99 |
| Other comprehensive income |  |  |
| Special reserves |  |  |
| Surplus reserves | 145,882,689.86 | 145,882,689.86 |
| General reserves |  |  |
| Retained earnings | 3,532,408,091.50 | 3,448,180,639.62 |
| Total equity attributable to owners of the parent company | 5,329,114,258.61 | 5,178,060,378.48 |
| Equities of minority shareholders | 8,791,687.73 | 2,628,334.96 |
| Total owner's equity | 5,337,905,946.34 | 5,180,688,713.44 |
| Total liabilities and owners' equities | 8,941,770,801.80 | 8,335,107,691.71 |

Legal representative: Liu Peng Person in charge of accounting: Dong Ye Person in charge of accounting department: Xu Xianjing

## 2. Consolidated income statement from beginning of the year to end of reporting period

Unit: RMB

| Item | Incurred in the current period | Incurred in the prior period |
| :---: | ---: | ---: |
| I. Total Operating Income | $6,823,260,119.24$ | $6,113,945,181.48$ |
| Including: Operating income | $6,823,260,119.24$ | $6,113,945,181.48$ |
| Interest income |  |  |


| Gross earned premiums |  |  |
| :---: | :---: | :---: |
| Service charge and commission income |  |  |
| II. Total Operating Cost | 6,677,448,308.64 | 5,834,173,859.41 |
| Including: Operating costs | 4,763,315,408.28 | 4,126,031,197.39 |
| Interest expenses |  |  |
| Service charge and commission expenses |  |  |
| Surrender value |  |  |
| Net compensation expenses |  |  |
| Net appropriation of <br> insurance reserve |  |  |
| Policy dividends expenses |  |  |
| Reinsurance costs |  |  |
| Tax and surcharges | 44,611,470.24 | 40,062,830.04 |
| Selling expenses | 1,384,327,391.91 | 1,230,116,807.88 |
| Administrative expenses | 318,066,421.22 | 284,607,914.39 |
| R\&D expenses | 184,757,002.29 | 149,022,696.00 |
| Finance expenses | -17,629,385.30 | 4,332,413.71 |
| Including: Interest fees | 19,013,291.75 | 1,920,599.68 |
| Interest income | 27,680,922.66 | 8,463,204.46 |
| Plus: Other income | 22,264,988.94 | 21,484,059.53 |
| Return on investment ("-" indicates loss) | 8,001,551.12 | 183,450.94 |
| Including: Return on investment in associates and joint ventures |  |  |
| Income from the derecognition of financial assets measured at amortized cost |  |  |
| Exchange gains ("-" indicates <br> loss) |  |  |
| Gains from net exposure hedging ("-" indicates loss) |  |  |
| Gains from changes in fair value ("-" indicates loss) |  | -67,357.16 |
| Credit impairment losses ("-" indicates loss) | 397,123.63 | 8,112,326.77 |
| Asset impairment losses ("-" indicates loss) | -2,245,967.54 | -3,577,954.39 |
| Return on disposal of assets ("" indicates loss) | -856,881.82 | -583,315.84 |
| III. Operating Profit ("-" indicates loss) | 173,372,624.93 | 305,322,531.92 |
| Plus: Non-operating income | 4,957,824.32 | 14,334,881.42 |
| Less: Non-operating expenditure | 4,842,174.39 | 6,334,055.03 |
| IV. Total Profit ("-" indicates total loss) | 173,488,274.86 | 313,323,358.31 |
| Less: Income tax expense | 8,756,863.00 | 39,367,509.06 |
| V. Net Profit ("-" indicates net loss) | 164,731,411.86 | 273,955,849.25 |


| i. Classified by operation continuity |  |  |
| :---: | :---: | :---: |
| 1. Net profit from continued operation ("-" indicates net loss) | 164,731,411.86 | 273,955,849.25 |
| 2. Net profit from discontinued operation ("-" indicates net loss) |  |  |
| ii. Classified by attribution of ownership |  |  |
| 1. Net profit attributable to owners of the parent company | 165,428,059.09 | 274,509,320.42 |
| 2. Minority shareholders' profits and losses | -696,647.23 | -553,471.17 |
| VI. Net Amount of Other Comprehensive Income after Tax |  |  |
| Total other comprehensive after-tax net income attributable to owners of the parent company |  |  |
| i. Other comprehensive income not able to be reclassified into the profit or loss |  |  |
| 1. Changes of remeasurement of the defined benefit plan |  |  |
| 2. Other comprehensive income that cannot be transferred into the profit or loss under equity method |  |  |
| 3. Changes in fair value of investment in other equity instruments |  |  |
| 4. Changes in fair value of credit risk of the enterprise |  |  |
| 5. Others |  |  |
| ii. Other comprehensive income reclassified into the profit or loss |  |  |
| 1. Other comprehensive income to be transferred into the profit or loss under equity method |  |  |
| 2. Changes in fair value of investment in other creditor's rights |  |  |
| 3. Financial assets reclassified into other comprehensive income |  |  |
| 4. Impairment provision for credit of investment in other creditor's rights |  |  |
| hedge 5. Reserve of cash flow |  |  |
| 6. Converted difference in <br> foreign currency financial statements |  |  |
| 7. Others |  |  |
| Total other comprehensive after-tax net income attributable to minority shareholders |  |  |
| VII. Total Comprehensive Income | 164,731,411.86 | 273,955,849.25 |
| Total comprehensive income attributable to owners of the parent company | 165,428,059.09 | 274,509,320.42 |
| Total comprehensive income | -696,647.23 | -553,471.17 |


| attributable to minority shareholders |  |  |
| :--- | ---: | ---: |
| VIII. Earnings per Share: |  |  |
| i. Basic earnings per share | 0.13 | 0.21 |
| ii. Diluted earnings per share | 0.13 | 0.21 |

For business combinations of the current period under common control, the net profit realized by the combined party before the combination is: RMB 0.00 ; the net profit realized by the combined party in last period is: RMB0.00.

Legal representative: Liu Peng Person in charge of accounting: Dong Ye Person in charge of accounting department: Xu Xianjing

## 3. Consolidated cash flow statement from beginning of the year to end of reporting period

Unit: RMB

| Item | Incurred in the current period | Incurred in the prior period |
| :---: | :---: | :---: |
| I. Cash Flows from Operating Activities: |  |  |
| Cash received from sale of goods or rendering of services | 6,799,687,563.17 | 6,395,491,203.09 |
| Net increase in deposits from customers, banks and non-bank financial institutions |  |  |
| Net increase in due to central banks |  |  |
| Net increase in placements from other financial institutions |  |  |
| Cash received from the premium of direct insurance contracts |  |  |
| Net cash from reinsurance business |  |  |
| Net increase in deposits and investment of the insured |  |  |
| Cash obtained from interest, net fee and commission |  |  |
| Net increase in placements from banks and other financial institutions |  |  |
| Net increase in repo service fund |  |  |
| Net cash from agent securities trading |  |  |
| Tax rebates | 34,111,023.87 | 10,557,160.49 |
| Cash received related to other operating activities | 98,764,465.00 | 110,658,657.33 |
| Sub-total of cash inflow from operating activities | 6,932,563,052.04 | 6,516,707,020.91 |
| Cash paid for goods purchased and services rendered | 4,389,183,147.61 | 4,213,402,596.24 |
| Net loans and advances to customers |  |  |
| Net increase in deposits with the central bank, banks and non-bank financial institutions |  |  |
| Cash paid for claims of direct insurance contracts |  |  |
| Net increase in placements with banks and non-bank financial institutions |  |  |


| Cash paid for interest, fee and commission |  |  |
| :---: | :---: | :---: |
| Cash paid for dividends of the insured |  |  |
| Cash paid to and on behalf of employees | 681,952,121.79 | 706,102,343.54 |
| Tax payments | 344,543,318.75 | 394,951,958.29 |
| Cash payments related to other operating activities | 725,185,825.28 | 732,567,391.39 |
| Sub-total of cash outflow from operating activities | 6,140,864,413.43 | 6,047,024,289.46 |
| Net cash flows from operating activities | 791,698,638.61 | 469,682,731.45 |
| II. Cash Flows from Investing Activities: |  |  |
| Cash from realization of investment |  |  |
| Cash received from the return on investments | 8,001,551.12 | 188,274.88 |
| Net cash received from the disposal of fixed assets, intangible assets, and other long-term assets | 2,067,471.00 | 10,460,566.39 |
| Net amount of cash received from the disposal of subsidiaries and other operating organizations |  |  |
| Cash received related to other investing activities | 93,001,000.00 | 72,488,469.52 |
| Sub-total of cash inflow from investing activities | 103,070,022.12 | 83,137,310.79 |
| Cash paid for the acquisition and construction of fixed assets, intangible assets, and other long-term assets | 226,107,966.04 | 274,331,683.32 |
| Cash paid for investments |  |  |
| Net increase in pledged loans |  |  |
| Net amount of cash paid for acquisition of subsidiaries and other operating organizations | 5,810,000.00 |  |
| Cash payments related to other investing activities | 852,800,000.00 | 210,000,000.00 |
| Sub-total of cash outflow from investing activities | 1,084,717,966.04 | 484,331,683.32 |
| Net cash flows from investing activities | -981,647,943.92 | -401,194,372.53 |
| III. Cash Flows from Financing Activities: |  |  |
| Cash received from capital contribution | 142,633,794.42 | 21,204,239.86 |
| Including: Proceeds received by subsidiaries from minority shareholders' investment |  |  |
| Cash received from borrowings | 1,411,682,621.27 | 280,500,000.00 |
| Cash received related to other financing activities |  |  |
| Sub-total of cash inflow from financing activities | 1,554,316,415.69 | 301,704,239.86 |
| Cash paid for repayments of | 991,767,720.66 | 79,000,000.00 |


| borrowings |  |  |
| :--- | ---: | ---: |
| Cash payment for interest expenses <br> and distribution of dividends or profits | $98,516,399.35$ | $131,024,843.70$ |
| Including: Dividend and profit <br> paid by subsidiaries to minority <br> shareholders |  |  |
| Cash payments related to other <br> financing activities | $23,523,983.72$ | $71,126,989.51$ |
| Sub-total of cash outflow from <br> financing activities | $1,113,808,103.73$ | $281,151,833.21$ |
| Net cash flows from financing activities | $440,508,311.96$ | $20,535,406.65$ |
| IV. Effect of Exchange Rate Changes on <br> Cash and Cash Equivalents | $279,094,348.32$ | $31,203,478.81$ |
| V. Net Increase in Cash and Cash <br> Equivalents | $1,248,898,024.59$ | $120,244,244.38$ |
| Plus: Opening balance of cash and <br> cash equivalents | $1,527,992,372.91$ | $797,797,675.70$ |
| VI. Closing Balance of Cash and Cash <br> Equivalents |  | $918,041,920.08$ |

(II) Implementation of new accounting standards adjustment for the first time starting from 2023, and implementation of financial statement related items at the beginning of the year for the first time
$\square$ Applicable $\sqrt{ }$ Not applicable

## (III) Report auditing

Whether the Third Quarter Report has been audited
$\square$ Yes $\sqrt{ }$ No
The Third Quarter Rep ort of the Company has not been audited.

If there are any ambiguities, the Chinese version shall prevail.


[^0]:    $\square$ Applicable $\sqrt{ }$ Not applicable

